



**Dining Facility Troop Feeding:
Operations and Business Opportunities
August 21, 2025**

Hosted by:

NC Military Business Center
NC Department of Agriculture &
Consumer Services



Speakers:

- **Captain Tim Griffin, Director, Defense Logistics Agency Troop Support, Subsistence Supply Chain**
- **Joe Hauser, Division Chief, CONUS Prime Vendor Supplier Operations, Defense Logistics Agency Troop Support, Subsistence Supply Chain**



DEFENSE LOGISTICS AGENCY

THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY



SUBSISTENCE PRIME VENDOR CONUS

Joseph Hauser

DLA Troop Support

Subsistence Supply Chain

August 21, 2025



WARFIGHTER FIRST



Subsistence Supply Chain



Garrison Feeding



Field Feeding & Food Service Equipment



Operational Rations



Market Fresh



Fresh Fruits & Vegetables





Subsistence Process



- Subsistence Prime Vendor Program
 - A concept of food distribution using contracts with commercial food distributors to offer direct vendor delivery support for our customers (Army, Air Force, Navy, Marines, Coast Guard)
 - Similar to restaurant and institutional feeding commercial accounts but subject to Federal Acquisition Regulations
- One Stop Shopping - CONUS
 - Prime Vendor Items (FTA CONUS PV team) – “soup to nuts” – dry, chill, & frozen items
 - Other DLA divisions support perishable items, rations, foodservice equipment, national contract items, etc.
- Tailored Logistics Support & Customer Service
- Agile Responsive Contracts
 - Partnerships with industry
 - Economies of scale
- Auditable Process



Subsistence Prime Vendor



CONUS

Existing commercial full-line food service distributors

39 Zones based on geographic clusters of DLA customers

5th generation contracts in place

Prime vendors

- Multiple individual houses of Sysco, US Foods, Performance Food Service, Labatt Foods, Hartford Provisions, Shamrock, Coastal Pacific

Supports Dod Service Dining Facilities (DFACs), Ships, National Guard, and non-DoD (Job Corps, Coast Guard, and others)

Ability to support contingencies/natural disasters, surge, etc.



Subsistence PV Program



- Regional long-term contracts (up to 5 years)
- Source Selection based on Best Value/Trade Off or Low Price Technically Acceptable (LPTA)
- Two-day order lead time for land-based customers (longer lead times for Navy ships)
- Title passes once accepted by Customer
- Flexible – adding new Customers
- Direct delivery to customer facility
- Contracting Officer authority
- Partnership among DLA & Services



Subsistence PV Program



- Source Selection based on Best Value/Trade Off or Low Price Technically Acceptable (LPTA)
- FAR Part 12 – Commercial items
- FAR Part 15 – Contracting by negotiation
- Berry Amendment applies - domestic sourcing
- Small business subcontracting - FAR 52.219-9
- Firm fixed price/distribution price
 - With EPA price adjustment
- Weekly catalog update – adding/deleting items, price adjustments
- DLA bills customers, pays vendors
 - 3-way match
- STORES Web for ordering and receipt



Subsistence CONUS Prime Vendor Locations

