Financial Statements for the Years Ended December 31, 2017 and 2016 and Independent Auditor's Report

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BOARD MEMBERS (2017)

Kevin Allran, LAT, Chairman

Scott Barringer, LAT, Vice Chairman

Janah Fletcher, LAT, Secretary/Treasurer

Jeff P. Carley, MD

Erin R. Hogston

Michael M. Marushack, MD

Carrie Rubertino Shearer, LAT

EXECUTIVE OFFICER

Paola Learoyd, Executive Director

LEGAL COUNSEL

Nexsen Pruet, LLC

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MANAGEMENT'S DISCUSSION AND ANALYSIS

Introduction

This section of the Board's financial report represents Management's analysis of the Board's financial performance during the years ended December 31, 2017 and 2016. Please read it in conjunction with the financial statements which follow this section.

Financial Highlights

During 2017, the Board's net position decreased by \$10,304, or 2.3%, due primarily to an increase in expenses. During 2016, the Board's net position increased by \$41,501, or 10.3%, due primarily to a consistent recurrence of revenues exceeding expenses.

During 2017, the operating revenues of the Board decreased by \$1,670, or 1.1%, due primarily to a decrease in license renewals. During 2016, the operating revenues of the Board increased by \$6,120, or 4.3%, due primarily to an increase in license renewals.

During 2017, the non-operating revenues of the Board decreased by \$1,167, or 44.5%, due primarily to a decrease in interest earnings from negotiable certificates of deposit. During 2016, the non-operating revenues of the Board increased by \$1,288, or 96.6%, due primarily to an increase in interest earnings rates.

During 2017, the operating expenses of the Board increased by \$48,968, or 44.9%, due primarily to an increase in computer support/database related expenses. During 2016, the operating expenses of the Board increased by \$23,047, or 26.8%, due primarily to an increase in contractual management services fees and legal fees.

Overview of the Financial Statements

This financial report consists of two sections: Management's Discussion and Analysis and the Financial Statements. The Board has no other supplementary information required by the Governmental Accounting Standards Board (GASB). The Financial Statements also include notes to the financial statements that provide detail of the information included in the financial statements.

The financial statements of the Board report information about the Board using accounting methods similar to those used by private sector companies. These statements offer short and long-term financial information about the activities of the Board. The Statements of Net Position present the current and long-term portions of assets and liabilities separately. The Statements of Revenues, Expenses, and Changes in Net Position present information on how the Board's assets changed as a result of its operations. The Statements of Cash Flows present information on how the Board's cash changed as a result of its financial activities.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Condensed Financial Information

The following presents condensed financial information on the operations of the Board:

	Cu	rrent Year	Cu	rrent Year
	as	of and for	as	of and for
	the	year ended	the	year ended
	Decer	nber 31, 2017	Decen	nber 31, 2016
Current assets	\$	229,158	\$	227,485
Other assets		253,021		252,882
Total assets	\$	482,179	\$	480,367
Current liabilities	\$	47,589	\$	35,473
Total liabilities	\$	47,589	\$	35,473
Unrestricted net position	\$	434,590	\$	444,894
Total net position	\$	434,590	\$	444,894
Operating revenues	\$	146,275	\$	147,945
Operating expenses		(158,034)		(109,066)
Operating income	\$	(11,759)	\$	38,879
Non-operating revenues		1,455		2,622
Change in net position	\$	(10,304)	\$	41,501

Financial Analysis

Net position is an indicator of the fiscal health of the Board. Assets exceeded liabilities by \$434,590 for the year ended December 31, 2017. The largest component of net position was cash and investments. Cash and investments represented 100.0% of total net position. The following is a summary of the Statements of Net Position.

	Cur	rent Year as of	Cur	rent Year as of	A	amount of	Pe	rcentage
	Decem	December 31, 2017		ber 31, 2016	(Change	Change	
Current assets	\$	229,158	\$	227,485	\$	1,673	\$	0.74%
Other assets		253,021		252,882		139		0.06%
Total assets	\$	482,179	\$	480,367	\$	1,812	\$	0.38%
Current liabilities	\$	47,589	\$	35,473	\$	12,116	\$	34.16%
Total liabilities	\$	47,589	\$	35,473	\$	12,116	\$	34.16%
Unrestricted	\$	434,590	\$	444,894	\$	(10,304)	\$	-2.32%
Total net position	\$	434,590	\$	444,894	\$	(10,304)	\$	-2.32%

MANAGEMENT'S DISCUSSION AND ANALYSIS

The following is a summary of the Statements of Revenues, Expenses, and Changes in Net Position.

	The	year ended	The	year ended	A	Amount of	D	ercentage
		ber 31, 2017		ber 31, 2016	(Change	Г	Change
Operating revenues	\$	146,275	\$	147,945	\$	(1,670)	\$	-1.13%
Operating expenses		(158,034)		(109,066)		(48,968)		44.90%
Non-operating revenues		1,455		2,622		(1,167)		-44.51%
Change in net position	\$	(10,304)	\$	41,501	\$	(51,805)	\$	-124.83%
Ending net position	\$	434,590	\$	444,894	\$	(10,304)	\$	-2.32%

The following is a breakdown of operating revenues by source.

			Α	mount				
	The y	The year ended		The year ended of		of	Percentage	
	Decemb	per 31, 2017	Decem	ber 31, 2016	C	hange		Change
Revenues from fees	\$	146,275	\$	147,945	\$	(1,670)	\$	-1.13%
Total	\$	146,275	\$	147,945	\$	(1,670)	\$	-1.13%

The following is a breakdown of non-operating revenues by source.

					A	mount			
	The ye	The year ended		d The year ended		of		Percentage	
	June 3	0, 2017	December 31, 2016		Change		Change		
Interest income	\$	1,455	\$	2,622	\$	(1,167)	\$	-44.51%	
Total	\$	1,455	\$	2,622	\$	(1,167)	\$	-44.51%	

Events Affecting Future Operations

A committee appointed by the North Carolina Legislature, The Joint Legislative Administrative Procedure Oversight Committee, has been performing a study concerning the deregulation, elimination and consolidation of occupational licensing boards in the State of North Carolina. The effect of any resulting legislation on the Board's operations in future years is not certain at this time.

Contacting the Board's Management

This financial report is designed to provide a general overview of the Board's finances and to demonstrate the Board's accountability for the money it receives. If you have any questions about this report or need additional information, contact: North Carolina Board of Athletic Trainer Examiners, P.O. Box 10769, Raleigh, NC 27605.

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INDEPENDENT AUDITOR'S REPORT

Members of the Board North Carolina Board of Athletic Trainer Examiners Raleigh, North Carolina

Report on the Financial Statements

We have audited the accompanying financial statements of the North Carolina Board of Athletic Trainer Examiners (the "Board"), an independent state agency which is a nonmajor enterprise fund of the primary government of the State of North Carolina, as of and for the years ended December 31, 2017 and 2016, and the related notes to the financial statements, which comprise the Board's financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on the audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the North Carolina Board of Athletic Trainer Examiners as of December 31, 2017 and 2016, and the results of its operations, changes in financial position, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITOR'S REPORT (CONCLUDED)

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historic context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the supplementary information because the limited procedures do not provide sufficient evidence to express an opinion or provide any assurance thereon.

Shelton L. Hawley, C.P.A., P.A.

Shelon Loleway, C.P.A., P.A.

Angier North Carolina

April 25, 2018

NORTH CAROLINA BOARD OF ATHLETIC TRAINER EXAMINERS STATEMENTS OF NET POSITION DECEMBER 31, 2017 AND 2016

	December 31, 2017			December 31, 2016
		Proprietary- Enterprise Fund		Proprietary- Enterprise Fund
ASSETS				
Current assets:				
Cash and cash equivalents (Note 2)	\$	221,208	\$	227,485
Prepaid expense		7,950	_	
Total current assets		229,158		227,485
Other assets:				
Investments (Notes 2 and 3)	\$	252,863	\$	252,719
Accrued interest receivable		158		163
Total other assets		253,021		252,882
TOTAL ASSETS	\$	482,179	\$	480,367
LIABILITIES AND NET POSITION				
Current liabilities:				
Accounts payable	\$	14,764	\$	15,373
Unearned revenue (Note 5)		32,825		20,100
Total current liabilities		47,589		35,473
TOTAL LIABILITIES		47,589		35,473
NET POSITION (Note 6)				
Unrestricted net position		434,590		444,894
TOTAL NET POSITION		434,590		444,894
TOTAL LIABILITIES AND NET POSITION	\$	482,179	\$	480,367

See notes to financial statements.

NORTH CAROLINA BOARD OF ATHLETIC TRAINER EXAMINERS STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION YEARS ENDED DECEMBER 31, 2017 AND 2016

	2017		 2016
		Proprietary- Enterprise Fund	Proprietary- Enterprise Fund
OPERATING REVENUES:			
Revenue from fees (including late fees)	\$	146,275	\$ 147,945
Total operating revenues	\$	146,275	\$ 147,945
OPERATING EXPENSES:			
Personal services:			
Board members expenses (including hearing expenses)	\$	5,307	\$ 3,617
Supplies and materials:			
Office supplies and printing		249	916
Services:			
Contractual management services (Note 7)		33,990	33,000
Legal (including hearing expenses) and audit fees		29,775	41,964
Computer support (including database expenses)		69,572	11,067
Website management expenses		710	626
Staff travel expenses			85
Storage		1,505	1,254
Postage		856	1,172
Telephone		1,173	1,743
Credit card processing fees		3,959	3,712
Paypal fees		1,028	
Insurance expense		9,910	9,910
Total operating expenses	\$	158,034	\$ 109,066
Operating income (loss)	\$	(11,759)	\$ 38,879
NON-OPERATING REVENUES (EXPENSES):			
Interest income (including unrealized gain/loss on certificates of deposit in the secondary market) (Note 1)		1,455	 2,622
Total non-operating revenues	\$	1,455	\$ 2,622
Change in net position	\$	(10,304)	\$ 41,501
Net position - beginning of year		444,894	 403,393
Net position - end of year	\$	434,590	\$ 444,894

See notes to financial statements.

NORTH CAROLINA BOARD OF ATHLETIC TRAINER EXAMINERS STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2017 AND 2016

	2017 Proprietary- Enterprise Fund		2016 Proprietary- Enterprise Fund	
Cash flows from operating activities:		_		
Cash received from fees and other operating income	\$	159,000	\$	141,170
Cash payments for operating expenses		(166,593)		(104,847)
Net cash provided by operating activities	\$	(7,593)	\$	36,323
Cash flows from investing activities:				
Transfer of certificate(s) of deposit to (from) operating account		(144)		48,008
Interest on investments	\$	1,460	\$	2,618
Net cash provided by investing activities	\$	1,316	\$	50,626
Net increase in cash	\$	(6,277)	\$	86,949
Cash - beginning of year		227,485		140,536
Cash - end of year	\$	221,208	\$	227,485
Reconciliation of operating income				
to net cash provided by operating activities:				
Operating income (loss)	\$	(11,759)	\$	38,879
Adjustments to reconcile operating income				
to net cash provided by operating activities:				
Changes in assets and liabilities:				
Prepaid expense	\$	(7,950)	\$	851
Accounts payable		(609)		3,368
Unearned revenue		12,725		(6,775)
Total adjustments	\$	4,166	\$	(2,556)
Net cash provided by operating activities	\$	(7,593)	\$	36,323

See notes to financial statements.

Note 1 - Nature of Activities and Significant Accounting Policies

Description of Organization and Purpose

The North Carolina Board of Athletic Trainer Examiners (the "Board") is an independent State agency. It is an occupational licensing board and is authorized by Chapter 90 of the North Carolina General Statutes. The Board is composed of seven members who are appointed by the Governor and the General Assembly of the State of North Carolina. It is a nonmajor enterprise fund of the primary government of the State of North Carolina and is reported as such in the State's Comprehensive Annual Financial Report (CAFR).

The Board is established to maintain minimum standards for services provided by athletic trainers.

The Board's operations are financed with self-generated revenues from fees charged to licensees.

Financial Reporting Entity

The concept underlying the definition of the financial reporting entity is that elected officials are accountable to their constituents for their actions. As required by accounting principles generally accepted in the United States of America (GAAP), the financial reporting entity includes both the primary government and all of its component units. An organization other than a primary government serves as a nucleus for a reporting entity when it issues separate financial statements. The accompanying financial statements present all funds and activities for which the Board is responsible.

For financial reporting purposes, the Board is a nonmajor enterprise fund of the primary government of the State of North Carolina and is reported as such in the State's Comprehensive Annual Financial Report (CAFR). These financial statements for the Board are separate and apart from those of the State of North Carolina and do not present the financial position of the State nor changes in the State's financial position and cash flows.

Basis of Presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting principles and reporting standards.

All activities of the Board are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

Note 1 - Nature of Activities and Significant Accounting Policies (Continued)

Basis of Accounting

The basic financial statements of the Board are prepared using the economic resource measurement focus and the accrual basis of accounting. The economic resource measurement focus measures all assets that are available to the entity, not only cash or soon to be assets. Both long-term assets and long-term liabilities are measured and depreciation is recorded as a cost of operations. Under the accrual basis of accounting, revenues are recognized when earned, and expenses are recorded when a liability has been incurred, regardless of the timing of cash flows. Fees received for the various licenses are deemed earned when the license period begins.

The Statements of Revenues, Expenses, and Changes in Net Position classifies the Board's revenues as operating or non-operating revenues. Operating revenues and expenses consist of those revenues and expenses that result from the ongoing principal operations of the Board. Operating revenues consist primarily of license fees and includes activities that have characteristics of exchange transactions. Operating expenses are all expense transactions incurred other than those related to capital and noncapital financing or investing activities as defined by GASB Statement No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting. Nonoperating revenues and expenses consist of those revenues and expenses that are related to investing, capital, and non-capital financing activities; and are classified as non-operating in the financial statements.

Cash and Cash Equivalents

This classification includes undeposited receipts, petty cash, checking accounts and time deposits (excluding certain certificates of deposit, if any) held by the Board.

Investments

The Board is authorized to invest idle funds in accordance with North Carolina General Statutes. This classification consists of certain certificates of deposits held by the Board for investment. Investments generally are reported at fair market value. Certificates of deposit are reported at cost (which is the same as fair value) if purchased in the primary certificate of deposit market, and at fair value if purchased in the secondary certificate of deposit market (as determined by quoted market prices). The net increase (decrease) in the fair value of investments for certificates of deposit is recognized as a component of investment interest income. The Board held negotiable certificates of deposit at year end.

Prepaid Expense

This classification includes prepaid computer database expense.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Note 2 - Deposits and Investments

Deposits

All of the Board's deposits which are uninsured are uncollateralized [unless collateralized pursuant to NC Administrative Code (20 NCAC 7)] by the financial institution holding said deposits. For deposits, custodial credit risk is the risk that in the event of the failure of the depository (or counterparty), the Board will not be able to recover the value of its deposits that are in the possession of the outside party. The Board does not have formal written policies regarding custodial credit risk for deposits.

At December 31, 2017, the Board's deposits had a carrying amount of \$474,071 and a bank balance of \$465,713, which was covered by federal depository insurance. Certificates of deposit in the amount of \$252,863 are considered time deposits for this disclosure and are classified as investments on the Statements of Net Position. At December 31, 2016, the Board's deposits had a carrying amount of \$480,204 and a bank balance of \$477,428, of which \$474,710 was covered by federal depository insurance, and \$2,718 was uninsured and uncollateralized [unless collateralized pursuant to NC Administrative Code (20 NCAC 7). Certificates of deposit in the amount of \$252,719 are considered time deposits for this disclosure and are classified as investments on the Statements of Net Position.

Investments

The Board is subject to the following risks:

Interest rate risk - Interest rate risk is the risk the Board may face should interest rate variances affect the fair value of investments. As a means of limiting its exposure to fair value losses arising from interest rate variances, the Board limits its investments, if any, to certificates of deposits with maturities of no more than 36 months and to money market mutual funds.

Credit risk - Credit risk is the risk that an issuer or counterparty to an investment will not fulfill its obligations. Investments of the Board are subject to the statutory requirements of North Carolina General Statutes, however the Board's present policy for managing credit risk is to limit its investments to certificates of deposits and money market mutual funds.

The following table presents fair value of investments by type and investment subject to interest rate risk and credit risk at December 31, 2017, for the Board's investments.

		Troperties of Bee	or Securities
Investment Type	 Fair Value	Weighted Average Maturities	Ratings
Securities:	 		
Certificates of Deposit	\$ 252,863	42.5 Months	N/A

Properties of Debt Securities

Note 2 - Deposits and Investments (Continued)

Reconciliation of Deposits and Investments

A reconciliation of deposits and investments for the Board to the basic financial statements at December 31, 2017 and 2016, is as follows:

		December 31, 2017	 December 31, 2016
Carrying Amount of Bank Deposits	\$	221,208	\$ 227,485
Certificates of Deposit		252,863	252,719
Total Deposits and Investments	\$	474,071	\$ 480,204
	•		
Current:			
Cash and Cash Equivalents	\$	221,208	\$ 227,485
Investments			
Noncurrent:			
Investments		252,863	252,719
Total Deposits and Investments	\$	474,071	\$ 480,204

Note 3 - Fair Value Measurements

Fair value, as defined under GASB 72, Fair Value Measurement and Application, is an exit price representing the price that would be received to sell or paid to transfer a liability in an orderly transaction between market participants at the measurement date. U.S. GAAP establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include:

- Level 1: Observable inputs such as quoted prices in active markets.
- Level 2: Inputs other than quoted prices in active markets that are either directly or indirectly observable.
- Level 3: Unobservable inputs about which little or no market data exists, therefore requiring an entity to develop its own assumptions.

Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Board's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

Note 3 - Fair Value Measurements (Continued)

The following table sets forth by level the fair value hierarchy of the Board's financial assets and liabilities accounted for at fair value on a recurring basis as of December 31, 2017.

	 2017						
	Total						
	Fair Value		Level 1	Level 2			Level 3
Certificates of deposit	\$ 252,863	\$		\$	252,863	\$	

Note 4 - Accounts Payable

Accounts payable consists of amounts due to vendors in the ordinary operations of the Board.

Note 5 - Unearned Revenue

The Board's fees are assessed and collected on a fiscal year basis, which corresponds with the Board's accounting period. Licenses are renewed for a period of one fiscal year. License renewal fees received in the latter part of the fiscal year are unearned and recognized as revenue over the one year period to which they relate.

Note 6 - Net Position

Investment in capital assets- This component of net position consists of capital assets, net of accumulated depreciation and reduced by the outstanding balances of any loan proceeds that are attributable to the acquisition, construction, or improvement of those capital assets. The Board had no investment in capital assets.

Restricted net position - This component of net position consists of net position which the Board is legally or contractually obligated to spend in accordance with restrictions imposed by external parties. The Board had no restricted net position.

Unrestricted net position - This component of net position consists of net position that does not meet the definition of *restricted net position or investment in capital assets*.

Note 7 - Contractual Management Services

The Board does not have any employees. The Board contracts with a management consultant service to provide services for the Board. The contract includes all services related to the process of licensure application and renewal and various other secretarial duties. The Board also occasionally reimburses the management service for miscellaneous office supplies and expenses. Payments to the management service totaled \$33,990 during the fiscal year ended December 31, 2017. Payments to the management service totaled \$33,000 during the fiscal year ended December 31, 2016.

Note 8 - Risk Management

The Board is exposed to various risks of loss related to torts; theft of, damage to, and the destruction of assets; errors and omissions; injuries to employees; and natural disasters. These exposures to loss are handled by participation in certain state-administered risk programs and self retention of certain risks. Additionally, the Board protects itself from exposure to potential loss through the purchase of commercial insurance coverage. There have been no significant reductions in insurance coverage from coverage in the prior year, and no insurance claims were filed during the year ended December 31, 2017.

Note 9 - Contingencies

Disciplinary Hearings

The Board is involved in occasional disciplinary hearings throughout the year which arise in the ordinary course of its operations. In the opinion of management of the Board, the results of such actions during the years under audit do not materially affect the Board's operations, changes in financial position, or cash flows for the years herein ended.

Note 10 - Subsequent Events

Subsequent events have been evaluated through April 25, 2018, the date the financial statements were available to be issued. Events occurring after that date have not been evaluated to determine whether a change in the financial statements would be required.

Note 11- North Carolina Legislative Statutory Disclosure Requirement Concerning Audit Fees

This audit required 50 audit hours at a cost of \$4,695.