

STATE OF NORTH CAROLINA

OFFICE OF THE STATE AUDITOR
BETH A. WOOD, CPA



WINSTON-SALEM STATE UNIVERSITY

WINSTON-SALEM, NORTH CAROLINA
FINANCIAL STATEMENT AUDIT REPORT
FOR THE YEAR ENDED JUNE 30, 2018

A CONSTITUENT INSTITUTION OF THE UNIVERSITY OF NORTH CAROLINA
SYSTEM AND A COMPONENT UNIT OF THE STATE OF NORTH CAROLINA



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STATE OF NORTH CAROLINA
Office of the State Auditor



Beth A. Wood, CPA
State Auditor

2 S. Salisbury Street
20601 Mail Service Center
Raleigh, NC 27699-0600
Telephone: (919) 807-7500
Fax: (919) 807-7647
<http://www.ncauditor.net>

AUDITOR'S TRANSMITTAL

The Honorable Roy Cooper, Governor
The General Assembly of North Carolina
Board of Trustees, Winston-Salem State University

We have completed a financial statement audit of Winston-Salem State University for the year ended June 30, 2018, and our audit results are included in this report. You will note from the independent auditor's report that we determined that the financial statements are presented fairly in all material respects.

The results of our tests disclosed no deficiencies in internal control over financial reporting that we consider to be material weaknesses in relation to our audit scope or any instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

North Carolina General Statutes require the State Auditor to make audit reports available to the public. Copies of audit reports issued by the Office of the State Auditor may be obtained through one of the options listed in the back of this report.

A handwritten signature in cursive script that reads "Beth A. Wood".

Beth A. Wood, CPA
State Auditor

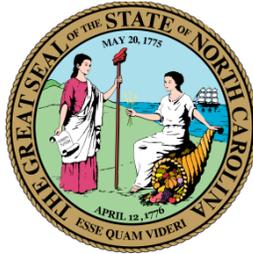


Beth A. Wood, CPA
State Auditor

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Article V, Chapter 147 of the *North Carolina General Statutes*, gives the Auditor broad powers to examine all books, records, files, papers, documents, and financial affairs of every state agency and any organization that receives public funding. The Auditor also has the power to summon people to produce records and to answer questions under oath.



INDEPENDENT AUDITOR'S REPORT

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Office of the State Auditor



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State Auditor

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Fax: (919) 807-7647
<http://www.ncauditor.net>

INDEPENDENT AUDITOR'S REPORT

Board of Trustees
Winston-Salem State University
Winston-Salem, North Carolina

Report on the Financial Statements

We have audited the accompanying financial statements of Winston-Salem State University (University), a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina, and its discretely presented component unit, as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the University's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the consolidated financial statements of the Winston-Salem State University Foundation, Inc. and Subsidiary, the University's discretely presented component unit. Those statements were audited by other auditors, whose report has been furnished to us, and our opinions, insofar as they relate to the amounts included for the Winston-Salem State University Foundation, Inc. and Subsidiary, are based solely on the report of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. The consolidated financial statements of the Winston-Salem State University Foundation, Inc. and Subsidiary were not audited in accordance with *Government Auditing Standards*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the University's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, based on our audit and the report of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of Winston-Salem State University, and its discretely presented component unit, as of June 30, 2018, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 17 to the financial statements, during the year ended June 30, 2018, Winston-Salem State University adopted new accounting guidance, Governmental Accounting Standards Board Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*, as amended by Governmental Accounting Standards Board Statement No. 85, *Omnibus 2017*. Our opinion is not modified with respect to this matter.

Other Matters – Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis and other required supplementary information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated December 13, 2018 on our consideration of the University's internal control over financial

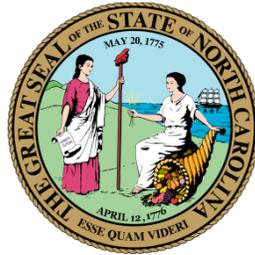
reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control over financial reporting and compliance.



Beth A. Wood, CPA
State Auditor

Raleigh, North Carolina

December 13, 2018



MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of the Winston-Salem State University (the "University") annual financial report presents our discussion and analysis of the financial performance of the University during the fiscal year ended June 30, 2018. This discussion has been prepared by University management along with the financial statements and notes to the financial statements and should be read in conjunction with, and is qualified in its entirety by, the financial statements and notes. The Management's Discussion and Analysis has comparative data for the applicable years (past and current) with emphasis on the current year. The financial statements, notes, and this discussion are the responsibility of University management.

Using the Annual Report

This annual report consists of a series of financial statements, prepared in accordance with the Governmental Accounting Standards Board's (GASB) pronouncements. GASB pronouncements establish standards for external financial reporting for public colleges and universities and require that financial statements be presented on a consolidated basis for the University as a whole, with resources classified for accounting and reporting purposes into four net position categories. One of the most important questions asked is whether the University as a whole is better or worse off as a result of the year's activities. The key to understanding this question is provided within the Statement of Net Position, the Statement of Revenues, Expenses, and Changes in Net Position, and the Statement of Cash Flows. These statements present financial information in a form similar to that used by corporations. They are prepared under the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided and expenses and liabilities are recognized when others provide the service, regardless of when cash is exchanged.

The Statement of Net Position includes all assets and liabilities. The University's net position (total assets and total deferred outflows of resources less total liabilities and total deferred inflows of resources) is an indicator of the University's financial health. Over time, increases or decreases in net position are one indicator of the improvement or erosion of the University's financial health when considered with nonfinancial facts such as enrollment levels and the condition of the facilities.

The Statement of Revenues, Expenses, and Changes in Net Position presents the revenues earned and expenses incurred during the year. Activities are reported as either operating or nonoperating. All things being equal, a public University's dependency on state appropriations and gifts will result in operating deficits, because GASB Statement No. 35 classifies state appropriations, certain grants, and gifts as nonoperating revenues.

The Statement of Cash Flows provides information relative to the University's sources and uses of cash for operating activities, noncapital financing activities, capital and related financing activities, and investing activities. The statement provides a reconciliation of beginning cash balances and is representative of the activity reported on the Statement of Revenues, Expenses, and Changes in Net Position as adjusted for changes in the beginning and ending balances of noncash accounts on the Statement of Net Position. For the purpose of this discussion, we will address the Statement of Net Position and the Statement of Revenues, Expenses, and Changes in Net Position.

Reporting Entity

The financial statements report information about the University as a whole using accounting methods similar to those used by private-sector companies. The University's supporting

organization, the Winston-Salem State University Foundation, Inc. and Subsidiary (the "Foundation"), is an independent nonprofit corporation formed for the exclusive benefit of the University. Under GASB Standards, the Foundation meets the requirements to be reported discretely in these financial statements; however, the Foundation is not included in Management's Discussion and Analysis. More information describing the relationship between the University and its discretely presented component unit can be found in Note 1A, Significant Accounting Policies - Financial Reporting Entity.

Financial Highlights

The University's financial position, as a whole, increased during the fiscal year ended June 30, 2018. Its combined net position increased \$8,837,411.04 or 411.4% from the previous year.

Condensed Financial Information

Statement of Net Position

The Statement of Net Position presents the assets (current and noncurrent), liabilities (current and noncurrent), and the net position (total assets and deferred outflows less total liabilities and deferred inflows) of the University. This condensed financial statement provides a comparative University fiscal snapshot as of June 30, 2018 and June 30, 2017. This provides the readers of this statement with information on assets available to continue operations.

Condensed Statements of Net Position 6/30/2018 and 6/30/2017				
	2018	2017 (as Restated)	\$ Change	% Chg
Assets				
Current Assets	\$ 23,935,348.31	\$ 18,176,150.76	\$ 5,759,197.55	31.7%
Noncurrent Assets:				
Capital, Net	223,347,312.72	205,287,432.47	18,059,880.25	8.8%
Other	39,914,666.15	55,723,733.69	(15,809,067.54)	(28.4%)
Total Assets	<u>287,197,327.18</u>	<u>279,187,316.92</u>	<u>8,010,010.26</u>	2.9%
Total Deferred Outflows of Resources	<u>13,472,148.24</u>	<u>18,236,098.17</u>	<u>(4,763,949.93)</u>	(26.1%)
Liabilities				
Current Liabilities	15,821,696.00	12,556,629.77	3,265,066.23	26.0%
Long-Term Liabilities	220,383,899.36	275,421,007.54	(55,037,108.18)	(20.0%)
Other Noncurrent Liabilities	3,199,459.00	3,192,700.66	6,758.34	0.2%
Total Liabilities	<u>239,405,054.36</u>	<u>291,170,337.97</u>	<u>(51,765,283.61)</u>	(17.8%)
Total Deferred Inflows of Resources	<u>50,278,638.60</u>	<u>4,104,705.70</u>	<u>46,173,932.90</u>	1124.9%
Net Position*				
Net Investment in Capital Assets	114,280,710.06	114,671,910.51	(391,200.45)	(0.3%)
Restricted:				
Nonexpendable	18,510,455.52	18,520,879.64	(10,424.12)	(0.1%)
Expendable	25,725,859.73	18,877,187.22	6,848,672.51	36.3%
Unrestricted	(147,531,242.85)	(149,921,605.95)	2,390,363.10	(1.6%)
Total Net Position	<u>\$ 10,985,782.46</u>	<u>\$ 2,148,371.42</u>	<u>\$ 8,837,411.04</u>	411.4%

*Net Position categories are defined in Note 1M of the Notes to the Financial Statements.

As of June 30, 2018, total University assets were \$287,197,327.18. The University's largest asset category at June 30, 2018 was capital assets totaling \$223,347,312.72, which increased \$18,059,880.25 compared to the prior year's capital assets of \$205,287,432.47. This increase was mainly due to an increase in construction in progress for a new residence hall and a new science building. These additions were offset against a \$6,877,506.73 net increase in accumulated depreciation/amortization. The University's June 30, 2018 current assets of \$23,935,348.31 increased \$5,759,197.55 compared to the prior year's current assets of \$18,176,150.76. This increase was primarily due to an increase in unrestricted cash of \$2,338,319.10 due to improved auxiliary operations and an increase in current restricted cash of \$4,007,879.49 due to increased drawdowns for restricted grants. Also, there was an increase in liabilities on construction in progress that resulted in noncurrent restricted cash to be reclassified to current restricted cash. The \$23,935,348.31 in current assets covered the current liabilities of \$15,821,696.00, as the current ratio was \$1.51 in current assets to every \$1.00 in current liabilities.

Other noncurrent assets at June 30, 2018 were \$39,914,666.15 compared to \$55,723,733.69 at June 30, 2017. The \$15,809,067.54 decrease was mainly due to a decrease in restricted cash and cash equivalents of \$18,013,239.53 due to bond proceeds drawn down during the year ended June 30, 2017 for the construction of the new residence hall project that were expended during the year ended June 30, 2018, offset by an increase in endowment gains from the market.

The University recorded deferred outflows related to pensions and deferred outflows related to other postemployment benefits in the amount of \$9,589,425.00 and \$3,629,414.00, respectively at June 30, 2018. The deferred outflow for pensions decreased \$4,869,294.00 due to differences between actual and projected earnings and actuarial assumptions relating to the pension plan. Approximately \$4 million of this deferred outflow will reduce the net pension liability for the year ending June 30, 2019. The deferred outflows related to other postemployment benefits is new for the year ended June 30, 2018 due to the implementation of Governmental Accounting Standards Board (GASB) Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. Approximately all of this outflow will reduce the other postemployment benefits liability for the year ending June 30, 2019. For more information about the University's deferred outflows related to pensions and other postemployment benefits, refer to Notes 13 and 14 of the Notes to the Financial Statements.

The University recorded deferred inflows related to pensions and deferred inflows related to other postemployment benefits in the amount of \$751,342.00 and \$46,722,799.00, respectively at June 30, 2018. This represents the net amount of the University's pension and other postemployment benefits deferrals that impact pension and other postemployment benefits expenses during fiscal years 2019 through 2023. The deferred inflows related to other postemployment benefits is new for the year ended June 30, 2018 due to the implementation of GASB Statement No. 75. This new implementation resulted in the reporting of deferred inflows related to other postemployment benefits of approximately \$46 million at year end due to differences between actual and expected experience, changes in proportion and differences between the University's contributions and proportionate share of contributions, and changes in actuarial assumptions performed every five years. For more information about the University's deferred inflows related to pensions and other postemployment benefits, refer to Notes 13 and 14 of the Notes to the Financial Statements.

University liabilities totaled \$239,405,054.36 at June 30, 2018 compared to \$291,170,337.97 per the prior year, a decrease of \$51,765,283.61. This variance was mainly attributed to the decrease in net pension liability and net other postemployment benefits liability totaling \$51,117,445.00 due to a change in assumptions from the latest experience study and much lower investment earnings than were projected along with the implementation of GASB 75, as well as principal payments made on bonds and capital leases of \$1,010,000.00 and \$1,490,000.00, respectively. These decreases were offset by an increase in accounts payable and accrued liabilities of \$3,361,574.49, primarily due to an increase in capital related year-end accruals on construction of the new residence hall and new science building.

As of June 30, 2018, the University's restricted expendable net position was \$25,725,859.73 compared to the prior year of \$18,877,187.22. The \$6,848,672.51 increase was due to unrealized gains from the investment fund for endowments as well as an increase in capital grants received during the fiscal year.

The University's unrestricted net position was a deficit \$147,531,242.85 at June 30, 2018 compared to a deficit \$149,921,605.95 in the prior year as restated (refer to Note 18 of the Notes to the Financial Statements for details). This \$2,390,363.10 or 1.6% change was primarily due to reduced spending in contracted services for maintenance and renovation expenses in the current year.

During the current fiscal year, the University implemented GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions (OPEB)*. As a result of this new accounting and reporting change, participants in the State's OPEB plans, including the University, were allocated a proportionate share of the OPEB plan's net OPEB liabilities/assets, deferred outflows of resources, deferred inflows of resources, and OPEB benefits expense, specifically for the Disability Income Plan of North Carolina (DIPNC) and the Retiree Health Benefit Fund (RHBF). For the purpose of reporting actuarial determined OPEB benefits expense for fiscal year 2018, the Statement of Net Position was restated as of June 30, 2017. The amounts for the restatement, as well as the amounts for June 30, 2018, were based on the allocated proportionate shares from the State's Plans as determined by actuarial valuation and the deferred outflows for current contributions as determined by the participating entity. This reporting change resulted in a significant restatement to the University's June 30, 2017 beginning net position of \$145,332,133.42 to \$2,148,371.42, a net decrease of \$143,183,762.00.

More information regarding the GASB 75 restatement for OPEB can be located in Note 18 to the Financial Statements.

Significant to this reporting change was that the OPEB restatement for the RHBF resulted in a significant decrease in the University's June 30, 2017, unrestricted net position by \$143,599,422.00 that reduced the University's overall unrestricted net position balance at June 30, 2017, to a deficit \$149,921,605.95. To understand the continuing impact of the GASB 75 change as of June 30, 2018 and the effect of reporting the proportionate share of the RHBF as well as the University's proportionate share of the State's Pension Plan on unrestricted net position, Note 10 "Net Position" has been added to the Notes to the Financial Statements. As reported in Note 10, the total impact from reporting the RHBF as well as the Pension Plan obligations at June 30, 2018, was a deficit \$151,438,942.88. The difference between the net effect amount and the unrestricted net position reported on the financial statements (a deficit \$147,531,242.85) is a positive \$3,907,700.03. This positive difference represents unrestricted

funds held by the University in its institutional trust funds and special funds and includes any operating state funds authorized for carryforward.

More information regarding the GASB 75 change can be located in Note 17 to the Financial Statements.

Statement of Revenues, Expenses, and Changes in Net Position

The Statement of Revenues, Expenses, and Changes in Net Position presents the activity that shows the changes in net position. The activity is represented by the revenues received by the University, both operating and nonoperating, and the expenses paid by the University, operating and nonoperating, as well as any other revenues, expenses, gains, and losses received or expended by the University.

Operating revenues are received for providing goods and services to the various customers of the University. Operating expenses are used to acquire goods and services provided in return for the operating revenues, and to carry out the mission of the University. Nonoperating revenues include activities that have the characteristics of nonexchange transactions. Revenues from nonexchange transactions and state appropriations that represent subsidies or gifts to the University, as well as investment income, are considered nonoperating activities since these are either investing, capital, or noncapital financing activities. Nonoperating expenses are expenses other than those involved in the normal operation of the University that can include interest expense.

**Condensed Statement of Revenues, Expenses, and
Changes in Net Position
6/30/2018 and 6/30/2017**

	<u>2018</u>	<u>2017*</u>	<u>\$ Change</u>	<u>% Chg</u>
Operating Revenues:				
Student Tuition and Fees, Net	\$ 23,181,891.31	\$ 21,708,027.60	\$ 1,473,863.71	6.8%
Sales and Services, Net	18,638,661.08	18,486,746.30	151,914.78	0.8%
Other	<u>2,205,764.38</u>	<u>1,306,982.27</u>	<u>898,782.11</u>	68.8%
Total Operating Revenues	<u>44,026,316.77</u>	<u>41,501,756.17</u>	<u>2,524,560.60</u>	6.1%
Operating Expenses:				
Salaries and Benefits	82,613,906.28	82,251,387.43	362,518.85	0.4%
Supplies and Materials	7,453,787.89	7,669,657.67	(215,869.78)	(2.8%)
Services	25,882,435.96	29,255,230.53	(3,372,794.57)	(11.5%)
Scholarships and Fellowships	12,329,036.56	12,004,355.20	324,681.36	2.7%
Utilities	3,147,220.16	2,829,598.47	317,621.69	11.2%
Depreciation/Amortization	<u>7,060,349.11</u>	<u>7,142,529.66</u>	<u>(82,180.55)</u>	(1.2%)
Total Operating Expenses	<u>138,486,735.96</u>	<u>141,152,758.96</u>	<u>(2,666,023.00)</u>	(1.9%)
Operating Loss	<u>(94,460,419.19)</u>	<u>(99,651,002.79)</u>	<u>5,190,583.60</u>	(5.2%)
Nonoperating Revenues (Expenses):				
State Appropriations	63,955,923.65	65,869,317.17	(1,913,393.52)	(2.9%)
Noncapital Grants	33,692,264.14	32,855,283.14	836,981.00	2.5%
Noncapital Gifts	215,134.82	301,465.40	(86,330.58)	(28.6%)
Investment Income, Net	3,869,661.13	3,130,276.63	739,384.50	23.6%
Interest and Fees on Debt	(3,184,555.45)	(3,845,199.10)	660,643.65	(17.2%)
Other Nonoperating Expenses	<u>(41,101.43)</u>	<u>(41,101.43)</u>	<u>41,101.43</u>	
Net Nonoperating Revenues	<u>98,548,428.29</u>	<u>98,270,041.81</u>	<u>278,386.48</u>	0.3%
Income (Loss) Before Other Revenues	<u>4,088,009.10</u>	<u>(1,380,960.98)</u>	<u>5,468,970.08</u>	396.0%
Capital Appropriations		1,498,878.00	(1,498,878.00)	
Capital Grants	4,749,401.94	971,673.93	3,777,728.01	388.8%
Additions to Endowments	<u>(79,506.47)</u>	<u>79,506.47</u>	<u>(79,506.47)</u>	
Total Other Revenues	<u>4,749,401.94</u>	<u>2,550,058.40</u>	<u>2,199,343.54</u>	86.2%
Increase in Net Position	8,837,411.04	1,169,097.42	7,668,313.62	655.9%
Net Position:				
Beginning of the Year	2,148,371.42	144,163,036.00	(142,014,664.58)	(98.5%)
Restatement	<u>(143,183,762.00)</u>	<u>143,183,762.00</u>	<u>143,183,762.00</u>	
End of the Year	<u>\$ 10,985,782.46</u>	<u>\$ 2,148,371.42</u>	<u>\$ 8,837,411.04</u>	411.4%

**Note: The year ended June 30, 2017 column is not presented "as Restated" above because actuarial calculations performed relative to the implementation of GASB 75 do not provide sufficient information to restate these amounts.*

Total operating loss for fiscal year 2018 was \$94,460,419.19. Since the State of North Carolina appropriations, certain grants, and gifts are not included within operating revenues per GASB Statement No. 35, the University will show a significant operating loss on a continuing basis.

The sources of operating revenues for the University are tuition and fees, auxiliary services, and other educational activities.

The University strives to provide students with the opportunity to obtain a quality education. Future University enrollments may be affected by a number of factors, including any material increase in tuition and other mandatory charges, stemming from any material decrease in appropriation funding from the State of North Carolina.

Total expenses were \$141,671,291.41 for fiscal year 2018, compared to \$145,039,059.49 for fiscal year 2017, resulting in a decrease of \$3,367,768.08. Operating expenses, including depreciation/amortization of \$7,060,349.11, totaled \$138,486,735.96. Of this total, \$60,705,503.76 or 43.8% was used for instruction and student support. The only key change in operating expenses pertains to services expense identified as follows:

- Services decreased by \$3,372,794.57 due to a decrease in contracted services for maintenance and renovation expenses from the prior year.

The University's largest source of nonoperating revenues is the State of North Carolina appropriations. This is received in monthly payments, beginning in July of each year, since the State's fiscal year begins on July 1. There is no direct connection between the amount of tuition revenues collected by the University and the amount of state funds appropriated in any given year. For the fiscal year ended June 30, 2018, the State of North Carolina appropriated to the University \$63,955,923.65 for operations and provided \$4,749,401.94 in capital grants.

Total revenues were \$150,508,702.45 for fiscal year 2018, compared to \$146,208,156.91 for fiscal year 2017, resulting in an increase of \$4,300,545.54, which is primarily attributed to the following:

- Student tuition and fees reflect a \$1,473,863.71 increase due to tuition rate increases for graduate and nonresident students and due to more students opting for the university system provided health insurance.
- State appropriations reflect a \$1,913,393.52 decrease due to decreased funding from the State of North Carolina.
- Capital appropriations reflect a \$1,498,878.00 decrease due to decreased funding from the State of North Carolina for capital projects.
- Capital grants reflect a \$3,777,728.01 increase due to receiving NC Connect Bond funds from the State for the new science building.
- Investment income increased \$739,384.50 mainly due to an improvement in the investment market resulting in unrealized gains for endowment investments.
- Noncapital grants increased by \$836,981.00 due to an increase in federal and state grant funding.
- Other operating revenues increased \$898,782.11 primarily due to an agreement with the University's food service vendor during fiscal year 2017 in which commissions were not received. The vendor agreed to renovate the Student Dining room in the Thompson Center in lieu of the commissions payment for fiscal year 2017. During fiscal year 2018, the commissions payment resumed.

One of the University's greatest strengths is the diverse streams of revenues which supplement its student tuition and fees, including voluntary private support from individuals, foundations, and corporations, along with government and other sponsored programs, state appropriations, and investment income. The University has and will continue to seek funding aggressively from all possible sources consistent with its mission, to supplement student tuition and manage prudently the financial resources realized from these efforts to fund its operating activities.

Capital Assets and Long-Term Debt

Major capital expenses for the year ended June 30, 2018 included \$22,972,010.02 for construction in progress on two major capital projects as detailed below.

New residence hall	\$16,852,674.78
New science building	\$6,119,335.24

The University's capital assets, net of accumulated depreciation/amortization at June 30, 2018, were \$223,347,312.72. For more information about the University's capital asset holdings, refer to Note 6 of the Notes to the Financial Statements.

Long-term debt totaled \$103,515,839.55 at June 30, 2018, compared to \$106,566,455.27 in the prior year, a decrease of \$3,050,615.72. The decrease is a result of the net effect of recording principal payments on long-term debt. For more information about the University's long-term debt, refer to Note 8 of the Notes to the Financial Statements.

Factors Impacting Future Periods

Management believes that the University is well positioned to continue its strong financial condition and level of excellence in service to students, the community, and governmental agencies. This flexibility, along with the University's ongoing efforts toward revenue diversification and cost containment, will enable the University to provide the necessary resources to support this level of excellence.

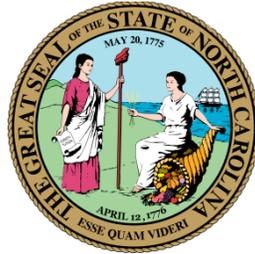
A crucial element to the University's future will continue to be our relationship with the State of North Carolina, as we work to manage tuition to make it competitive while providing an outstanding college education for our students. There is a direct relationship between the growth of state support and the University's ability to control tuition growth, as declines in state appropriations generally result in increased tuition levels.

The University continues to execute its long-range plan to modernize and expand its complement of facilities with a balance of new construction. The University has plans to increase the availability of on-campus housing offerings to its students and has entered into an agreement with the Winston-Salem State University Foundation, Inc. and Subsidiary to work collaboratively towards this effort. This strategy addresses the University's growth and the continuing effects of technology on teaching methodologies.

Private gifts are an important supplement to the fundamental support from the State and student tuition, and a significant factor in the growth of academic units. Economic pressures affecting donors may also affect the future level of support the University receives from corporate and individual giving.

The University will continue to employ its long-term investment strategy to maximize total returns, at an appropriate level of risk, while utilizing a spending rate policy to insulate the University's operations from temporary market volatility.

While it is not possible to predict the ultimate results, management believes that the University's financial condition is strong enough to weather any economic uncertainties.



FINANCIAL STATEMENTS

Winston-Salem State University
Statement of Net Position
June 30, 2018

Exhibit A-1
Page 1 of 2

ASSETS

Current Assets:

Cash and Cash Equivalents	\$ 10,984,917.66
Restricted Cash and Cash Equivalents	9,539,761.68
Restricted Short-Term Investments	788.37
Receivables, Net (Note 5)	3,258,091.42
Inventories	130,158.27
Notes Receivable, Net (Note 5)	21,630.91

Total Current Assets	23,935,348.31
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Noncurrent Assets:

Restricted Cash and Cash Equivalents	6,762,153.85
Endowment Investments	32,617,851.71
Notes Receivable, Net (Note 5)	335,623.59
Net Other Postemployment Benefits Asset	199,037.00
Capital Assets - Nondepreciable (Note 6)	40,822,780.74
Capital Assets - Depreciable, Net (Note 6)	182,524,531.98

Total Noncurrent Assets	263,261,978.87
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Total Assets	287,197,327.18
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DEFERRED OUTFLOWS OF RESOURCES

Deferred Loss on Refunding	253,309.24
Deferred Outflows Related to Pensions	9,589,425.00
Deferred Outflows Related to Other Postemployment Benefits (Note 14)	3,629,414.00

Total Deferred Outflows of Resources	13,472,148.24
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LIABILITIES

Current Liabilities:

Accounts Payable and Accrued Liabilities (Note 7)	5,651,733.93
Unearned Revenue	4,953,085.55
Interest Payable	838,438.33
Long-Term Liabilities - Current Portion (Note 8)	4,378,438.19

Total Current Liabilities	15,821,696.00
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Noncurrent Liabilities:

Deposits Payable	94,369.68
Funds Held for Others	2,541,021.03
U. S. Government Grants Refundable	564,068.29
Long-Term Liabilities (Note 8)	220,383,899.36

Total Noncurrent Liabilities	223,583,358.36
------------------------------	----------------

Total Liabilities	239,405,054.36
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DEFERRED INFLOWS OF RESOURCES

Deferred Inflows Related to Capital Leases	2,804,497.60
Deferred Inflows Related to Pensions	751,342.00
Deferred Inflows Related to Other Postemployment Benefits (Note 14)	46,722,799.00

Total Deferred Inflows of Resources	50,278,638.60
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Winston-Salem State University
Statement of Net Position
June 30, 2018

Exhibit A-1
Page 2 of 2

NET POSITION

Net Investment in Capital Assets	114,280,710.06
Restricted for:	
Nonexpendable:	
Scholarships and Fellowships	3,716,776.18
Endowed Professorships	12,092,181.27
Departmental Uses	2,640,354.94
Loans	61,143.13
Expendable:	
Scholarships and Fellowships	127,164.11
Endowed Professorships	2,589,217.27
Departmental Uses	15,246,526.24
Loans	220,609.17
Capital Projects	7,184,424.94
Other	357,918.00
Unrestricted	<u>(147,531,242.85)</u>
Total Net Position	<u>\$ 10,985,782.46</u>

The accompanying notes to the financial statements are an integral part of this statement.

Winston-Salem State University
Statement of Revenues, Expenses, and
Changes in Net Position
For the Fiscal Year Ended June 30, 2018

Exhibit A-2

REVENUES

Operating Revenues:

Student Tuition and Fees, Net (Note 11)	\$ 23,181,891.31
Sales and Services, Net (Note 11)	18,638,661.08
Interest Earnings on Loans	3,846.42
Other Operating Revenues	<u>2,201,917.96</u>
Total Operating Revenues	<u>44,026,316.77</u>

EXPENSES

Operating Expenses:

Salaries and Benefits	82,613,906.28
Supplies and Materials	7,453,787.89
Services	25,882,435.96
Scholarships and Fellowships	12,329,036.56
Utilities	3,147,220.16
Depreciation/Amortization	<u>7,060,349.11</u>
Total Operating Expenses	<u>138,486,735.96</u>

Operating Loss (94,460,419.19)

NONOPERATING REVENUES (EXPENSES)

State Appropriations	63,955,923.65
Noncapital Grants - Student Financial Aid	23,018,879.71
Noncapital Grants	10,673,384.43
Noncapital Gifts	215,134.82
Investment Income (Net of Investment Expense of \$160,955.49)	3,869,661.13
Interest and Fees on Debt	<u>(3,184,555.45)</u>
Net Nonoperating Revenues	<u>98,548,428.29</u>

Income Before Other Revenues 4,088,009.10

Capital Grants 4,749,401.94

Increase in Net Position 8,837,411.04

NET POSITION

Net Position - July 1, 2017, as Restated (Note 18) 2,148,371.42

Net Position - June 30, 2018 \$ 10,985,782.46

The accompanying notes to the financial statements are an integral part of this statement.

Winston-Salem State University
Statement of Cash Flows
For the Fiscal Year Ended June 30, 2018

Exhibit A-3
Page 1 of 2

CASH FLOWS FROM OPERATING ACTIVITIES

Received from Customers	\$ 43,672,631.27
Payments to Employees and Fringe Benefits	(83,037,613.49)
Payments to Vendors and Suppliers	(36,265,159.00)
Payments for Scholarships and Fellowships	(12,329,036.56)
Loans Issued	(70,919.46)
Collection of Loans	33,854.28
Interest Earned on Loans	3,846.42
Student Deposits Received	94,369.68
Student Deposits Returned	(121,523.66)
	<hr/>
Net Cash Used by Operating Activities	<u>(88,019,550.52)</u>

CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES

State Appropriations	63,955,923.65
Noncapital Grants - Student Financial Aid	22,953,065.36
Noncapital Grants	10,986,442.23
Noncapital Gifts	215,134.82
William D. Ford Direct Lending Receipts	33,792,227.00
William D. Ford Direct Lending Disbursements	(33,792,227.00)
Related Activity Agency Receipts	127,873.27
	<hr/>
Net Cash Provided by Noncapital Financing Activities	<u>98,238,439.33</u>

CASH FLOWS FROM CAPITAL FINANCING AND RELATED FINANCING ACTIVITIES

Capital Grants	4,749,401.94
Acquisition and Construction of Capital Assets	(21,884,547.58)
Principal Paid on Capital Debt and Leases	(2,913,818.73)
Interest and Fees Paid on Capital Debt and Leases	(3,432,439.83)
	<hr/>
Net Cash Used by Capital Financing and Related Financing Activities	<u>(23,481,404.20)</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Proceeds from Sales and Maturities of Investments	5,198,357.04
Investment Income	382,870.97
Purchase of Investments and Related Fees	(3,985,753.56)
	<hr/>
Net Cash Provided by Investing Activities	<u>1,595,474.45</u>
Net Decrease in Cash and Cash Equivalents	(11,667,040.94)
Cash and Cash Equivalents - July 1, 2017	<u>38,953,874.13</u>
Cash and Cash Equivalents - June 30, 2018	<u><u>\$ 27,286,833.19</u></u>

Winston-Salem State University
Statement of Cash Flows
For the Fiscal Year Ended June 30, 2018

Exhibit A-3
Page 2 of 2

**RECONCILIATION OF NET OPERATING LOSS
TO NET CASH USED BY OPERATING ACTIVITIES**

Operating Loss	\$ (94,460,419.19)
Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities:	
Depreciation/Amortization Expense	7,060,349.11
Allowances, Write-Offs, and Amortizations	19,389.47
Changes in Assets and Deferred Outflows of Resources:	
Receivables, Net	(61,072.25)
Inventories	68,486.92
Notes Receivable, Net	(37,065.18)
Net Other Postemployment Benefits Asset	3,192.00
Deferred Outflows Related to Pensions	4,869,294.00
Deferred Outflows Related to Other Postemployment Benefits	(152,280.00)
Changes in Liabilities and Deferred Inflows of Resources:	
Accounts Payable and Accrued Liabilities	102,939.80
Due to Primary Government	(8,563.39)
Unearned Revenue	(288,766.83)
Net Pension Liability	(3,617,808.00)
Net Other Postemployment Benefits Liability	(47,499,637.00)
Compensated Absences	(320,899.00)
Deposits Payable	(27,153.98)
Deferred Inflows Related to Pensions	(392,336.00)
Deferred Inflows Related to Other Postemployment Benefits	46,722,799.00
Net Cash Used by Operating Activities	<u>\$ (88,019,550.52)</u>

RECONCILIATION OF CASH AND CASH EQUIVALENTS

Current Assets:	
Cash and Cash Equivalents	\$ 10,984,917.66
Restricted Cash and Cash Equivalents	9,539,761.68
Noncurrent Assets:	
Restricted Cash and Cash Equivalents	<u>6,762,153.85</u>
Total Cash and Cash Equivalents - June 30, 2018	<u>\$ 27,286,833.19</u>

NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES

Assets Acquired through the Assumption of a Liability	\$ 3,255,071.25
Change in Fair Value of Investments	3,119,461.96
Loss on Disposal of Capital Assets	(19,389.47)
Amortization of Bond Premiums	(136,796.99)
Amortization of Deferred Loss on Refunding Bonds	(46,935.93)
Amortization of Deferred Inflows Related to Capital Leases	(156,530.10)

The accompanying notes to the financial statements are an integral part of this statement.

Winston-Salem State University Foundation, Inc. and Subsidiary
Consolidated Statement of Financial Position
June 30, 2018

Exhibit B-1

ASSETS

Cash and Cash Equivalents	\$ 2,739,991
Restricted Cash	4,922,148
Certificates of Deposit	503,578
Receivables	108,698
Prepaid Expenses	8,526
Lease Obligation Receivable, Net	34,188,751
Pledges Receivable, Net	1,733,339
Investment Securities	16,520,823
Property and Equipment, Net	<u>1,233,958</u>
Total Assets	<u><u>\$ 61,959,812</u></u>

LIABILITIES

Accounts Payable and Other Accruals	\$ 692,763
Bonds Payable, Net	<u>39,503,253</u>
Total Liabilities	<u>40,196,016</u>

NET ASSETS

Unrestricted	1,024,512
Temporarily Restricted	11,973,237
Permanently Restricted	<u>8,766,047</u>
Total Net Assets	<u>21,763,796</u>
Total Liabilities and Net Assets	<u><u>\$ 61,959,812</u></u>

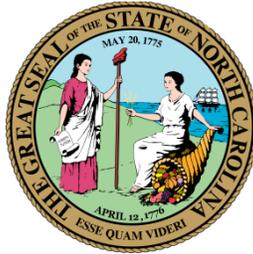
The accompanying notes to the financial statements are an integral part of this statement.

Winston-Salem State University Foundation, Inc. and Subsidiary
Consolidated Statement of Activities
For the Fiscal Year Ended June 30, 2018

Exhibit B-2

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
SUPPORT AND REVENUE				
Gifts and Grants	\$ 361,004	\$ 2,104,651	\$ 636,910	\$ 3,102,565
Investment Income	144,934			144,934
Realized and Unrealized Gains on Investments	53,706	1,381,746		1,435,452
Administrative Fees	210,818			210,818
Program Income	2,358	307,167		309,525
Lease Income	2,218,389			2,218,389
Amortization of Bond Premium, Net	202,910			202,910
Other	7,482			7,482
	<u>3,201,601</u>	<u>3,793,564</u>	<u>636,910</u>	<u>7,632,075</u>
Net Assets Released from Restrictions	1,939,308	(1,939,308)		
Total Support and Revenue	<u>5,140,909</u>	<u>1,854,256</u>	<u>636,910</u>	<u>7,632,075</u>
EXPENSES AND LOSSES				
Scholarships	947,348			947,348
Special Programs	1,309,794			1,309,794
Management and General	529,351			529,351
Depreciation	1,229			1,229
Amortization of Debt Issuance Costs	32,690			32,690
Interest	1,785,992			1,785,992
Fundraising Expense	19,220			19,220
Total Expenses and Losses	<u>4,625,624</u>			<u>4,625,624</u>
Change in Net Assets	515,285	1,854,256	636,910	3,006,451
NET ASSETS				
Net Assets, Beginning	<u>509,227</u>	<u>10,118,981</u>	<u>8,129,137</u>	<u>18,757,345</u>
Net Assets, Ending	<u>\$ 1,024,512</u>	<u>\$ 11,973,237</u>	<u>\$ 8,766,047</u>	<u>\$ 21,763,796</u>

The accompanying notes to the financial statements are an integral part of this statement.



NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

- A. Financial Reporting Entity** - The concept underlying the definition of the financial reporting entity is that elected officials are accountable to their constituents for their actions. As required by accounting principles generally accepted in the United States of America (GAAP), the financial reporting entity includes both the primary government and all of its component units. An organization other than a primary government serves as a nucleus for a reporting entity when it issues separate financial statements. Winston-Salem State University (University) is a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina and an integral part of the State's *Comprehensive Annual Financial Report*.

The accompanying financial statements present all funds belonging to the University and its component unit. While the Board of Governors of the University of North Carolina System has ultimate responsibility, the Chancellor, the Board of Trustees, and the Board of Trustees of the Endowment Fund have delegated responsibilities for financial accountability of the University's funds. The University's component unit is discretely presented in the University's financial statements. See below for further discussion of the University's component unit. Other related foundations and similar nonprofit corporations for which the University is not financially accountable or for which the nature of their relationship is not considered significant to the University are not part of the accompanying financial statements.

Discretely Presented Component Unit - The Winston-Salem State University Foundation, Inc. and Subsidiary (Foundation) is a legally separate nonprofit corporation and is reported as a discretely presented component unit based on the nature and significance of its relationship to the University. The Winston-Salem State University Housing Foundation, LLC, is the wholly owned subsidiary of the Foundation.

The Foundation acts primarily as a fundraising organization to supplement the resources that are available to the University in support of its programs. The Foundation board consists of not less than five and not more than 27 elected directors, with the number at any given time being set by the Board of Directors. In addition to the elected directors, the Chancellor and Vice Chancellor for University Advancement of the University shall be voting members of the Board. Although the University does not control the timing or amount of receipts from the Foundation, the majority of resources, or income thereon, that the Foundation holds and invests are restricted to the activities of the University by the donors. Because these restricted resources held by the Foundation can only be used by, or for the benefit of the University, the Foundation is considered a component unit of the University and is reported in separate financial statements because of the difference in its reporting model, as described below.

The Foundation reports its financial results under the Financial Accounting Standards Board (FASB) Codification. As such, certain revenue

recognition criteria and presentation features are different from the Governmental Accounting Standards Board (GASB) revenue recognition criteria and presentation features. No modifications have been made to the Foundation's financial information in the University's financial reporting entity for these differences.

During the year ended June 30, 2018, the Foundation distributed \$947,348.00 to the University for both restricted and unrestricted purposes. Complete financial statements for the Foundation can be obtained from the Winston-Salem State University Foundation, Inc. and Subsidiary, 304 Blair Hall, 601 Martin Luther King, Jr. Drive, Winston-Salem, NC 27110 or by calling (336) 750-3005.

- B. Basis of Presentation** - The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America as prescribed by the GASB.

Pursuant to the provisions of GASB Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments*, as amended by GASB Statement No. 35, *Basic Financial Statements - and Management's Discussion and Analysis - for Public Colleges and Universities*, the full scope of the University's activities is considered to be a single business-type activity and accordingly, is reported within a single column in the basic financial statements.

- C. Basis of Accounting** - The financial statements of the University have been prepared using the economic resource measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred, regardless of the timing of the cash flows.

Nonexchange transactions, in which the University receives (or gives) value without directly giving (or receiving) equal value in exchange, include state appropriations, certain grants, and donations. Revenues are recognized, net of estimated uncollectible amounts, as soon as all eligibility requirements imposed by the provider have been met, if probable of collection.

- D. Cash and Cash Equivalents** - This classification includes deposits held by the State Treasurer in the Short-Term Investment Fund (STIF). The STIF maintained by the State Treasurer has the general characteristics of a demand deposit account in that participants may deposit and withdraw cash at any time without prior notice or penalty.

- E. Investments** - To the extent available, investments are recorded at fair value based on quoted market prices in active markets on a trade-date basis. Additional information regarding the fair value measurement of investments is disclosed in Note 3. Because of the inherent uncertainty in the use of estimates, values that are based on estimates may differ from the values that would have been used had a ready market existed for the

investments. The net change in the value of investments is recognized as a component of investment income.

Endowment investments include the principal amount of gifts and bequests that, according to donor restrictions, must be held in perpetuity or for a specified period of time, along with any accumulated investment earnings on such amounts.

- F. **Receivables** - Receivables consist of tuition and fees charged to students and charges for auxiliary enterprises' sales and services. Receivables also include amounts due from the federal government, state and local governments, and private sources in connection with reimbursement of allowable expenditures made pursuant to contracts and grants. Receivables are recorded net of estimated uncollectible amounts.
- G. **Inventories** - Inventories, consisting of fuel oil held for consumption, are valued at cost using the last invoice cost method. Inventories of postage are valued at retail cost.
- H. **Capital Assets** - Capital assets are stated at cost at date of acquisition or acquisition value at date of donation in the case of gifts. Donated capital assets acquired prior to July 1, 2015 are stated at fair value as of the date of donation. The value of assets constructed includes all material direct and indirect construction costs. Interest costs incurred are capitalized during the period of construction.

The University capitalizes assets that have a value or cost of \$5,000 or greater at the date of acquisition and an estimated useful life of more than one year except for purchased computer software which is capitalized when the value or cost is \$100,000 or greater.

Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets in the following manner:

<u>Asset Class</u>	<u>Estimated Useful Life</u>
Buildings	10-100 years
Machinery and Equipment	2-20 years
General Infrastructure	10-50 years
Computer Software	2-7 years

The Diggs Gallery collection is capitalized at cost or acquisition value at the date of donation. Donated capital assets acquired prior to July 1, 2015 are stated at fair value as of the date of donation. This collection is considered inexhaustible and is therefore not depreciated.

- I. **Restricted Assets** - Certain resources are reported as restricted assets because restrictions on asset use change the nature or normal understanding of the availability of the asset. Resources that are not available for current operations and are reported as restricted include

resources restricted for the acquisition or construction of capital assets, resources legally segregated for the payment of principal and interest as required by debt covenants, unspent debt proceeds, and endowment and other restricted investments.

- J. Noncurrent Long-Term Liabilities** - Noncurrent long-term liabilities include principal amounts of long-term debt and other long-term liabilities that will not be paid within the next fiscal year. Long-term debt includes: revenue bonds payable, notes payable, and capital leases payable. Other long-term liabilities include: compensated absences, net pension liability, and net other postemployment benefits (OPEB) liability.

Revenue bonds payable are reported net of unamortized premiums. The University amortizes bond premiums over the life of the bonds using the straight-line method that approximates the effective interest method. Deferred gains and losses on refundings are amortized over the life of the old debt or new debt (whichever is shorter) using the straight-line method, and are aggregated as deferred outflows of resources or deferred inflows of resources on the Statement of Net Position. Issuance costs are expensed in the reporting period in which they are incurred.

The net pension liability represents the University's proportionate share of the collective net pension liability reported in the State of North Carolina's 2017 *Comprehensive Annual Financial Report*. This liability represents the University's portion of the collective total pension liability less the fiduciary net position of the Teachers' and State Employees' Retirement System. See Note 13 for further information regarding the University's policies for recognizing liabilities, expenses, deferred outflows of resources, and deferred inflows of resources related to pensions.

The net OPEB liability represents the University's proportionate share of the collective net OPEB liability reported in the State of North Carolina's 2017 *Comprehensive Annual Financial Report*. This liability represents the University's portion of the collective total OPEB liability less the fiduciary net position of the Retiree Health Benefit Fund. See Note 14 for further information regarding the University's policies for recognizing liabilities, expenses, deferred outflows of resources, and deferred inflows of resources related to OPEB.

- K. Compensated Absences** - The University's policy is to record the cost of vacation leave when earned. The policy provides for a maximum accumulation of unused vacation leave of 30 days which can be carried forward each January 1 or for which an employee can be paid upon termination of employment. When classifying compensated absences into current and noncurrent, leave is considered taken using a last-in, first-out (LIFO) method. Also, any accumulated vacation leave in excess of 30 days at year-end is converted to sick leave. Under this policy, the accumulated vacation leave for each employee at June 30 equals the leave carried forward at the previous December 31 plus the leave earned, less the leave taken between January 1 and June 30.

In addition to the vacation leave described above, compensated absences include the accumulated unused portion of the special annual leave bonuses awarded by the North Carolina General Assembly. The bonus leave balance on December 31 is retained by employees and transferred into the next calendar year. It is not subject to the limitation on annual leave carried forward described above and is not subject to conversion to sick leave.

There is no liability for unpaid accumulated sick leave because the University has no obligation to pay sick leave upon termination or retirement. However, additional service credit for retirement pension benefits is given for accumulated sick leave upon retirement.

- L. Deferred Outflows/Inflows of Resources** - In addition to assets, the Statement of Net Position reports a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense) until then. The University has the following items that qualify for reporting in this category: deferred loss on refunding, deferred outflows related to pensions, and deferred outflows related to other postemployment benefits.

In addition to liabilities, the Statement of Net Position reports a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until then. The University has the following items that qualify for reporting in this category: deferred inflows related to capital leases, deferred inflows related to pensions, and deferred inflows related to other postemployment benefits.

- M. Net Position** - The University's net position is classified as follows:

Net Investment in Capital Assets - This represents the University's total investment in capital assets, net of outstanding liabilities related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of net investment in capital assets. Additionally, deferred outflows of resources and deferred inflows of resources that are attributable to the acquisition, construction, or improvement of capital assets or related debt are also included in this component of net position.

Restricted Net Position - Nonexpendable - Nonexpendable restricted net position includes endowments and similar type assets whose use is limited by donors or other outside sources, and, as a condition of the gift, the principal is to be maintained in perpetuity.

Restricted Net Position - Expendable - Expendable restricted net position includes resources for which the University is legally or

contractually obligated to spend in accordance with restrictions imposed by external parties.

Unrestricted Net Position - Unrestricted net position includes resources derived from student tuition and fees, sales and services, unrestricted gifts, royalties, and interest income. It also includes the net position of accrued employee benefits such as compensated absences, pension plans, and other postemployment benefits.

Restricted and unrestricted resources are tracked using a fund accounting system and are spent in accordance with established fund authorities. Fund authorities provide rules for the fund activity and are separately established for restricted and unrestricted activities. When both restricted and unrestricted funds are available for expenditure, the decision for funding is transactional based within the departmental management system in place at the University. For projects funded by tax-exempt debt proceeds and other sources, the debt proceeds are always used first. Both restricted and unrestricted net position include consideration of deferred outflows of resources and deferred inflows of resources. See Note 10 for further information regarding deferred outflows of resources and deferred inflows of resources that had a significant effect on unrestricted net position.

- N. Scholarship Discounts** - Student tuition and fees revenues and certain other revenues from University charges are reported net of scholarship discounts in the accompanying Statement of Revenues, Expenses, and Changes in Net Position. The scholarship discount is the difference between the actual charge for goods and services provided by the University and the amount that is paid by students or by third parties on the students' behalf. Student financial assistance grants, such as Pell grants, and other federal, state, or nongovernmental programs, are recorded as nonoperating revenues in the accompanying Statement of Revenues, Expenses, and Changes in Net Position. To the extent that revenues from these programs are used to satisfy tuition, fees, and other charges, the University has recorded a scholarship discount.
- O. Revenue and Expense Recognition** - The University classifies its revenues and expenses as operating or nonoperating in the accompanying Statement of Revenues, Expenses, and Changes in Net Position. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with the University's principal ongoing operations. Operating revenues include activities that have characteristics of exchange transactions, such as (1) student tuition and fees, (2) sales and services of auxiliary enterprises, (3) certain federal, state, and local grants and contracts that are essentially contracts for services, and (4) interest earned on loans. Operating expenses are all expense transactions incurred other than those related to capital and noncapital financing or investing activities as defined by GASB Statement No. 9, *Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting*.

Nonoperating revenues include activities that have the characteristics of nonexchange transactions. Revenues from nonexchange transactions that represent subsidies or gifts to the University, as well as investment income, are considered nonoperating since these are either investing, capital, or noncapital financing activities. Capital contributions are presented separately after nonoperating revenues and expenses.

- P. Internal Sales Activities** - Certain institutional auxiliary operations provide goods and services to University departments, as well as to its customers. These institutional auxiliary operations include activities such as copy centers, motor pool, postal services, telecommunications, and facilities rentals. In addition, the University has other miscellaneous sales and service units that operated either on a reimbursement or charge basis. All internal sales activities to University departments from auxiliary operations and sales and service units have been eliminated in the accompanying financial statements. These eliminations are recorded by removing the revenue and expense in the auxiliary operations and sales and service units and, if significant, allocating any residual balances to those departments receiving the goods and services during the year.

NOTE 2 - DEPOSITS AND INVESTMENTS

- A. Deposits** - Unless specifically exempt, the University is required by *North Carolina General Statute 147-77* to deposit moneys received with the State Treasurer or with a depository institution in the name of the State Treasurer. However, the University of North Carolina Board of Governors, pursuant to G.S. 116-36.1, may authorize the University to deposit its institutional trust funds in interest-bearing accounts and other investments authorized by the Board of Governors, without regard to any statute or rule of law relating to the investment of funds by fiduciaries. Although specifically exempted, the University may voluntarily deposit institutional trust funds, endowment funds, special funds, revenue bond proceeds, debt service funds, and funds received for services rendered by health care professionals with the State Treasurer. Special funds consist of moneys for intercollegiate athletics and agency funds held directly by the University.

At June 30, 2018, the amount shown on the Statement of Net Position as cash and cash equivalents includes \$27,286,833.19, which represents the University's equity position in the State Treasurer's Short-Term Investment Fund (STIF). The STIF (a portfolio within the State Treasurer's Investment Pool, an external investment pool that is not registered with the Securities and Exchange Commission or subject to any other regulatory oversight and does not have a credit rating) had a weighted average maturity of 1.4 years as of June 30, 2018. Assets and shares of the STIF are valued at fair value. Deposit and investment risks associated with the State Treasurer's Investment Pool (which includes the State Treasurer's STIF) are included in the North Carolina Department of State Treasurer Investment Programs' separately issued audit report. This separately issued report can be obtained from the Department of State Treasurer,

3200 Atlantic Avenue, Raleigh, NC 27604 or can be accessed from the Department of State Treasurer's website at <https://www.nctreasurer.com/> in the Audited Financial Statements section.

B. Investments

University - The University is authorized by the University of North Carolina Board of Governors pursuant to G.S. 116-36.2 and Section 600.2.4 of the Policy Manual of the University of North Carolina to invest its special funds and funds received for services rendered by health care professionals in the same manner as the State Treasurer is required to invest, as discussed below.

G.S. 147-69.1(c), applicable to the State's General Fund, and G.S. 147-69.2, applicable to institutional trust funds, authorize the State Treasurer to invest in the following: obligations of or fully guaranteed by the United States; obligations of certain federal agencies; repurchase agreements; obligations of the State of North Carolina; certificates of deposit and other deposit accounts of specified financial institutions; prime quality commercial paper; asset-backed securities with specified ratings, specified bills of exchange or time drafts, and corporate bonds/notes with specified ratings; general obligations of other states; general obligations of North Carolina local governments; and obligations of certain entities with specified ratings.

In accordance with the bond resolutions, bond proceeds and debt service funds are invested in obligations that will by their terms mature on or before the date funds are expected to be required for expenditure or withdrawal.

G.S. 116-36(e) provides that the trustees of the Endowment Fund shall be responsible for the prudent investment of the Fund in the exercise of their sound discretion, without regard to any statute or rule of law relating to the investment of funds by fiduciaries but in compliance with any lawful condition placed by the donor upon that part of the Endowment Fund to be invested.

Investments of various funds may be pooled unless prohibited by statute or by terms of the gift or contract. The University utilizes investment pools to manage investments and distribute investment income.

Investments are subject to the following risks as defined by GASB Statement No. 40, *Deposit and Investment Risk Disclosures - An Amendment of GASB Statement No. 3*.

Interest Rate Risk: Interest rate risk is the risk the University may face should interest rate variances affect the value of investments. The University does not have a formal policy that addresses interest rate risk.

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The University does not have a formal policy that addresses credit risk.

UNC Investment Fund, LLC - At June 30, 2018, the University's investments include \$32,617,851.71, which represents the University's equity position in the UNC Investment Fund, LLC (UNC Investment Fund). The UNC Investment Fund is an external investment pool that is not registered with the Securities and Exchange Commission, does not have a credit rating, and is not subject to any regulatory oversight. Investment risks associated with the UNC Investment Fund are included in audited financial statements of the UNC Investment Fund, LLC which may be obtained from UNC Management Company, Inc., 1400 Environ Way, Chapel Hill, NC 27517.

Non-Pooled Investments - The following table presents investments by type and investments subject to interest rate risk at June 30, 2018, for the University's non-pooled investments.

Non-Pooled Investments

Investment Type	Amount	Investment Maturities (in Years)
		Less Than 1
Debt Securities		
Money Market Mutual Funds	\$ 788.37	\$ 788.37

As of June 30, 2018, the Money Market Mutual Funds, with an amortized cost of \$788.37, were rated AAAM by Standard and Poor's.

Total Investments - The following table presents the total investments at June 30, 2018:

Investment Type	Amount
Debt Securities	
Money Market Mutual Funds	\$ 788.37
Other Securities	
UNC Investment Fund	32,617,851.71
Total Investments	\$ 32,618,640.08

Component Unit - Investments of the University's discretely presented component unit, the Foundation, are subject to and restricted by G.S. 36E "Uniform Prudent Management of Institutional Funds Act" (UPMIFA) and any requirements placed on them by contract or donor agreements. Because the Foundation reports under the FASB reporting model, disclosures of the various investment risks are not required. The following is an analysis of investments by type:

Investment Type	<u>Amount</u>
UNC Investment Fund, LLC	\$ 13,601,815
Stocks, Including Exchange-Traded Funds	77,626
Mutual Funds	2,720,561
Money Market Funds	<u>120,821</u>
Total Investment Securities	<u>\$ 16,520,823</u>

C. Reconciliation of Deposits and Investments - A reconciliation of deposits and investments for the University as of June 30, 2018, is as follows:

Deposits in the Short-Term Investment Fund	\$ 27,286,833.19
Investments in the UNC Investment Fund	32,617,851.71
Non-Pooled Investments	<u>788.37</u>
Total Deposits and Investments	<u>\$ 59,905,473.27</u>
Deposits	
Current:	
Cash and Cash Equivalents	\$ 10,984,917.66
Restricted Cash and Cash Equivalents	9,539,761.68
Noncurrent:	
Restricted Cash and Cash Equivalents	<u>6,762,153.85</u>
Total Deposits	<u>27,286,833.19</u>
Investments	
Current:	
Restricted Short-Term Investments	788.37
Noncurrent:	
Endowment Investments	<u>32,617,851.71</u>
Total Investments	<u>32,618,640.08</u>
Total Deposits and Investments	<u>\$ 59,905,473.27</u>

NOTE 3 - FAIR VALUE MEASUREMENTS**University**

To the extent available, the University's investments are recorded at fair value as of June 30, 2018. GASB Statement No. 72, *Fair Value Measurement and Application*, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. This statement establishes a hierarchy of valuation inputs based on the extent to which the inputs are observable in the marketplace. Inputs are used in applying the various valuation techniques and take into account the assumptions that market participants use to make valuation decisions. Inputs may include price information, credit data, interest and yield curve data, and other factors specific to the financial instrument. Observable inputs reflect market data obtained from independent sources. In contrast, unobservable inputs reflect the entity's assumptions about how market participants would value the financial instrument. Valuation techniques should maximize the use of observable inputs to the extent available.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The following describes the hierarchy of inputs used to measure fair value and the primary valuation methodologies used for financial instruments measured at fair value on a recurring basis:

- | | |
|---------|---|
| Level 1 | Investments whose values are based on quoted prices (unadjusted) for identical assets in active markets that a government can access at the measurement date. |
| Level 2 | Investments with inputs - other than quoted prices included within Level 1 - that are observable for an asset, either directly or indirectly. |
| Level 3 | Investments classified as Level 3 have unobservable inputs for an asset and may require a degree of professional judgment. |

Short-Term Investment Fund - At year-end, the University's investments held in the STIF were valued at \$27,286,833.19. Ownership interest of the STIF is determined on a fair market valuation basis as of fiscal year end in accordance with the STIF operating procedures. Valuation of the underlying assets is performed by the custodian. Pool investments are measured at fair value in accordance with GASB 72. The University's position in the pool is measured and reported at fair value and the STIF is not required to be categorized within the fair value hierarchy.

UNC Investment Fund - At year-end, the University's investments held in the UNC Investment Fund were valued at \$32,617,851.71. Ownership interests of the UNC Investment Fund are determined on a market unit valuation basis each month and in accordance with the UNC Investment Fund's operating procedures. Valuation of the underlying assets is performed by the custodian.

Pool investments are measured at fair value in accordance with GASB 72. The University's position in the pool is measured and reported at fair value and the UNC Investment Fund is not required to be categorized within the fair value hierarchy.

Component Unit

Because the Foundation reports under the FASB reporting model, the disclosure of fair value measurements differ from the GASB reporting model used by the University.

Financial assets and liabilities required to be measured on a recurring basis (at least annually) are classified under a three-tier hierarchy. Fair value is the amount that would be received to sell an asset, or paid to settle a liability, in an orderly transaction between market participants at the measurement date.

The classification of assets and liabilities within the hierarchy is based on whether inputs to the valuation methodology used for measurement are observable or unobservable. Observable inputs reflect market-derived or market-based information obtained from independent sources while unobservable inputs reflect estimates about market data.

Valuation techniques used to measure fair value are prioritized into the following hierarchy:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

- Level 2 Inputs to the valuation methodology include:
 - Quoted prices for similar assets or liabilities in active markets;
 - Quoted prices for identical or similar assets or liabilities in inactive markets;
 - Inputs other than quoted prices that are observable for the asset or liability;
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. The following

is a description of the valuation methodologies used for assets measured at fair value:

- **UNC Investment Fund, LLC** - Recorded at the amount that represents the Foundation's equity position in the UNC Investment Fund, LLC. This pooled investment fund determines ownership on a market unit valuation basis each month. The fund is a broadly diversified portfolio of assets including domestic and international equities, private equities, real estate, commodities, and fixed income securities. Due to the significance of alternative investments in the fund which have limited or no observable market data necessary to determine fair value, the entire fund is considered to fall within Level 3 measurements in the fair value hierarchy under GAAP.
- **Stocks, Mutual Funds, and Money Market Funds** - Valued at the closing price reported on the active markets on which individual securities are traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. The following table sets forth by level, within the fair value hierarchy, the Foundation's assets measured at fair value on a recurring basis as of June 30, 2018:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments				
UNC Investment Fund, LLC	\$ 0	\$ 0	\$ 13,601,815	\$ 13,601,815
Stocks				
Exchange-Traded Funds	36,170			36,170
Other	41,456			41,456
Mutual Funds				
Foreign Large Blend	296,878			296,878
Foreign Small/Mid Growth	94,466			94,466
Intermediate Term Bond	1,357,338			1,357,338
Large Growth	638,526			638,526
Mid-Cap Growth	140,368			140,368
Small Growth	87,654			87,654
World Allocation	105,331			105,331
Money Market Funds	120,821			120,821
Total Assets at Fair Value	<u>\$ 2,919,008</u>	<u>\$ 0</u>	<u>\$ 13,601,815</u>	<u>\$ 16,520,823</u>

The table below sets forth a summary of changes in the fair value of the Foundation's Level 3 assets for the year ended June 30, 2018:

Balance, Beginning of Year	\$ 11,944,602.00
Purchases	689,386.00
Redemptions	(430,627.00)
Unrealized and Realized Gains	1,462,733.00
Investment Advisory Fees	<u>(64,279.00)</u>
Balance, End of Year	<u>\$ 13,601,815.00</u>

NOTE 4 - ENDOWMENT INVESTMENTS

Investments of the University's endowment funds are pooled, unless required to be separately invested by the donor. If a donor has not provided specific instructions, state law permits the Board of Trustees to authorize for expenditure the net appreciation, realized and unrealized, of the investments of the endowment funds. Under the "Uniform Prudent Management of Institutional Funds Act" (UPMIFA), authorized by the North Carolina General Assembly on March 19, 2009, the Board may also appropriate expenditures from eligible nonexpendable balances if deemed prudent and necessary to meet program outcomes and for which such spending is not specifically prohibited by the donor agreements. However, a majority of the University's endowment donor agreements prohibit spending of nonexpendable balances and therefore the related nonexpendable balances are not eligible for expenditure. During the year, the Board did not appropriate expenditures from eligible nonexpendable endowment funds.

Investment return of the University's endowment funds is predicated on the total return concept (yield plus appreciation). The total spending rate is calculated annually by taking the sum of the market value of the endowment investments for the preceding twelve quarters, and dividing the result by twelve. For the fiscal year ended June 30, 2018, the Board of Trustees approved spending from the average value shall be at a rate of four and half percent, paid out proportionately on a quarterly basis. To the extent that the total return for the current year exceeds the payout, the excess is added to principal. If current year earnings do not meet the payout requirements, the University uses accumulated income and appreciation from restricted, expendable net position endowment balances to make up the difference. At June 30, 2018, net appreciation of \$14,127,365.65 was available to be spent, all of which was classified in net position as restricted expendable for scholarships and fellowships, professorships, and departmental uses as it is restricted for specific purposes.

NOTE 5 - RECEIVABLES

Receivables at June 30, 2018, were as follows:

	Gross Receivables	Less Allowance for Doubtful Accounts	Net Receivables
Current Receivables:			
Students	\$ 2,855,130.77	\$ 1,460,223.20	\$ 1,394,907.57
Accounts	230,254.87		230,254.87
Intergovernmental	1,274,495.30		1,274,495.30
Interest on Loans	306,671.35		306,671.35
Other	51,762.33		51,762.33
Total Current Receivables	\$ 4,718,314.62	\$ 1,460,223.20	\$ 3,258,091.42
Notes Receivable:			
Notes Receivable - Current:			
Federal Loan Programs	\$ 50,939.50	\$ 34,199.74	\$ 16,739.76
Institutional Student Loan Programs	5,810.61	919.46	4,891.15
Total Notes Receivable - Current	\$ 56,750.11	\$ 35,119.20	\$ 21,630.91
Notes Receivable - Noncurrent:			
Federal Loan Programs	\$ 788,948.89	\$ 531,323.12	\$ 257,625.77
Institutional Student Loan Programs	116,374.71	38,376.89	77,997.82
Total Notes Receivable - Noncurrent	\$ 905,323.60	\$ 569,700.01	\$ 335,623.59

NOTE 6 - CAPITAL ASSETS

A summary of changes in the capital assets for the year ended June 30, 2018, is presented as follows:

	Balance July 1, 2017	Increases	Decreases	Balance June 30, 2018
Capital Assets, Nondepreciable:				
Land	\$ 5,231,051.56	\$ 0.00	\$ 0.00	\$ 5,231,051.56
Art, Literature, and Artifacts	953,772.00			953,772.00
Construction in Progress	10,146,363.33	24,491,593.85		34,637,957.18
Total Capital Assets, Nondepreciable	16,331,186.89	24,491,593.85		40,822,780.74
Capital Assets, Depreciable:				
Buildings	250,817,199.41			250,817,199.41
Machinery and Equipment	20,241,774.52	395,524.98	202,231.85	20,435,067.65
General Infrastructure	19,447,668.79			19,447,668.79
Computer Software	250,006.94	252,500.00		502,506.94
Total Capital Assets, Depreciable	290,756,649.66	648,024.98	202,231.85	291,202,442.79
Less Accumulated Depreciation/Amortization for:				
Buildings	82,883,825.57	6,224,977.24		89,108,802.81
Machinery and Equipment	12,122,683.10	70,642.93	182,842.38	12,010,483.65
General Infrastructure	6,689,238.87	658,691.10		7,347,929.97
Computer Software	104,656.54	106,037.84		210,694.38
Total Accumulated Depreciation/Amortization	101,800,404.08	7,060,349.11	182,842.38	108,677,910.81
Total Capital Assets, Depreciable, Net	188,956,245.58	(6,412,324.13)	19,389.47	182,524,531.98
Capital Assets, Net	\$ 205,287,432.47	\$ 18,079,269.72	\$ 19,389.47	\$ 223,347,312.72

During the year ended June 30, 2018, the University incurred \$4,626,126.08 in interest costs related to the acquisition and construction of capital assets. Of this total, \$3,184,555.45 was charged in interest expense, and \$1,441,570.63 was capitalized.

The University has pledged the energy savings improvements installed in its buildings and other structures financed through the UNC System Guaranteed Energy Savings Installment Financing Agreement (agreement) dated September 1, 2014. The carrying value of the energy savings improvement assets associated with the agreement is \$249,496.99 and is subject to security provisions in the agreement to ensure timely debt service payments. Additional information regarding the agreement can be found in Note 8.

NOTE 7 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities at June 30, 2018, were as follows:

	<u>Amount</u>
Current Accounts Payable and Accrued Liabilities	
Accounts Payable	\$ 764,808.33
Accounts Payable - Capital Assets	3,403,163.12
Accrued Payroll	133,876.64
Contract Retainage	1,308,712.17
Other	<u>41,173.67</u>
Total Current Accounts Payable and Accrued Liabilities	<u>\$ 5,651,733.93</u>

NOTE 8 - LONG-TERM LIABILITIES

University

A. Changes in Long-Term Liabilities - A summary of changes in the long-term liabilities for the year ended June 30, 2018, is presented as follows:

	Balance July 1, 2017 (as Restated)	Additions	Reductions	Balance June 30, 2018	Current Portion
Long-Term Debt					
Revenue Bonds Payable	\$ 56,550,000.00	\$ 0.00	\$ 1,010,000.00	\$ 55,540,000.00	\$ 1,390,000.00
Plus: Unamortized Premium	3,902,131.51		136,796.99	3,765,334.52	
Total Revenue Bonds Payable	60,452,131.51		1,146,796.99	59,305,334.52	1,390,000.00
Notes Payable	5,784,323.76		413,818.73	5,370,505.03	461,036.19
Capital Leases Payable	40,330,000.00		1,490,000.00	38,840,000.00	1,545,000.00
Total Long-Term Debt	106,566,455.27		3,050,615.72	103,515,839.55	3,396,036.19
Other Long-Term Liabilities					
Compensated Absences	4,542,637.00	3,285,350.00	3,606,249.00	4,221,738.00	982,402.00
Net Pension Liability	21,279,080.00		3,617,808.00	17,661,272.00	
Net Other Postemployment Benefits Liability	146,863,125.00		47,499,637.00	99,363,488.00	
Total Other Long-Term Liabilities	172,684,842.00	3,285,350.00	54,723,694.00	121,246,498.00	982,402.00
Total Long-Term Liabilities	\$ 279,251,297.27	\$ 3,285,350.00	\$ 57,774,309.72	\$ 224,762,337.55	\$ 4,378,438.19

Additional information regarding capital lease obligations is included in Note 9.
 Additional information regarding the net pension liability is included in Note 13.
 Additional information regarding the net other postemployment benefits liability is included in Note 14.

B. Revenue Bonds Payable - The University was indebted for revenue bonds payable for the purposes shown in the following table:

Purpose	Series	Interest Rate Ranges	Final Maturity Date	Original Amount of Issue	Principal Paid Through June 30, 2018	Principal Outstanding June 30, 2018
Revenue Bonds Payable						
Housing and Dining System						
UNC System Pool Revenue Bonds	2008A	3.00%-5.00%	10/01/2033	\$ 4,591,004.21	\$ 4,114,016.76	\$ 476,987.45
2013 General Revenue Bonds	2013	2.00%-5.125%	04/01/2043	18,269,190.00	3,646,362.71	14,622,827.29
2017 General Revenue Bonds	2017	3.00%-5.00%	10/01/2046	23,589,748.95		23,589,748.95
Total Housing and Dining System				46,449,943.16	7,760,379.47	38,689,563.69
Student Services System						
UNC System Pool Revenue Bonds	2008A	3.00%-5.00%	10/01/2033	2,723,995.79	2,440,983.24	283,012.55
2013 General Revenue Bonds	2013	2.00%-5.125%	04/01/2043	11,686,230.00	2,332,560.65	9,353,669.35
2017 General Revenue Bonds	2017	3.00%-5.00%	10/01/2046	1,655,251.05		1,655,251.05
Total Student Services System				16,065,476.84	4,773,543.89	11,291,932.95
Parking System						
2013 General Revenue Bonds	2013	2.00%-5.125%	04/01/2043	6,944,580.00	1,386,076.64	5,558,503.36
Total Revenue Bonds Payable (principal only)				\$ 69,460,000.00	\$ 13,920,000.00	55,540,000.00
Plus: Unamortized Premium						3,765,334.52
Total Revenue Bonds Payable						\$ 59,305,334.52

C. Annual Requirements - The annual requirements to pay principal and interest on the long-term obligations at June 30, 2018, are as follows:

Fiscal Year	Annual Requirements			
	Revenue Bonds Payable		Notes Payable	
	Principal	Interest	Principal	Interest
2019	\$ 1,390,000.00	\$ 2,726,993.74	\$ 461,036.19	\$ 193,343.21
2020	1,460,000.00	2,663,118.74	491,135.32	176,374.20
2021	1,535,000.00	2,604,053.12	522,620.75	158,280.79
2022	1,570,000.00	2,539,462.50	561,923.83	138,950.22
2023	1,660,000.00	2,460,087.50	591,638.40	118,063.80
2024-2028	9,850,000.00	10,994,737.50	2,742,150.54	244,317.36
2029-2033	12,785,000.00	8,249,062.50		
2034-2038	11,385,000.00	4,955,950.02		
2039-2043	8,980,000.00	2,516,125.02		
2044-2047	4,925,000.00	507,875.00		
Total Requirements	\$ 55,540,000.00	\$ 40,217,465.64	\$ 5,370,505.03	\$ 1,029,329.58

Interest on the variable rate debt is predetermined in each of the bond covenants.

D. Prior Year Defeasances - During prior years, the University defeased certain bonds by placing the proceeds of new bonds in an irrevocable trust to provide for all future debt service payments on the old bonds. Accordingly, the trust account assets and the liability for the defeased bonds are not included in the University's financial statements. At June 30, 2018, the outstanding balance of prior year defeased bonds was \$4,810,000.00.

E. Notes Payable - The University was indebted for notes payable for the purposes shown in the following table:

Purpose	Financial Institution	Interest Rate	Final Maturity Date	Original Amount of Issue	Principal Paid Through June 30, 2018	Principal Outstanding June 30, 2018
Energy Performance Contract	Siemens Public, Inc.	3.81%	09/30/2027	\$ 6,517,358.00	\$ 1,409,260.60	\$ 5,108,097.40
UNC System Guaranteed Energy Savings Project	Banc of America Public Capital Corp.	1.84%	02/14/2023	370,679.00	108,271.37	262,407.63
Total Notes Payable				\$ 6,888,037.00	\$ 1,517,531.97	\$ 5,370,505.03

On September 15, 2011, the University entered into an installment financing contract with Siemens Public, Inc. for \$6,517,358.00 resulting in a Guaranteed Energy Savings Note Payable with an interest rate of 3.81% per annum fixed, maturing on September 30, 2027. The University shall

pay the purchase price plus interest to Siemens Public, Inc. in quarterly installments consisting solely of interest commencing on September 15, 2012, and then in quarterly installments consisting of principal and interest commencing on September 30, 2013.

On September 16, 2014, the University entered into an installment financing contract with Banc of America Public Capital Corp. for \$370,679.00 resulting in a Guaranteed Energy Savings Note Payable with an interest rate of 1.84% per annum fixed, maturing on February 14, 2023. The University shall pay the purchase price plus interest to Banc of America Public Capital Corp. in quarterly installments consisting of principal and interest commencing on May 7, 2016.

Component Unit

Bonds Payable - Three student housing facilities have been financed through the issuance of bonds.

In August 2014, \$27,990,000 of Series 2014 bonds were issued. The proceeds of this issuance were used to retire the Series 2004 bonds, and to reduce total debt service payments by \$2,787,745 over the next 22 years and resulted in an economic gain of \$1,579,809. The original purpose of this debt was to construct two student residence halls for which the University leases (capital) from the Foundation. These bonds mature at various intervals through 2036, and bear interest at fixed rates ranging from 2% to 5%.

In September 2016, the Foundation issued \$13,235,000 in Series 2016 Refunding Limited Obligation (Winston-Salem State University Student Housing Project) refunding bonds. The bonds were issued for a current refunding of \$15,345,000 of outstanding Series 2006 Winston-Salem State University Housing Project Certificates of Participation. The refunding was undertaken to reduce total debt service payments by \$2,352,707 over the next 20 years and resulted in an economic gain of \$1,871,849. The original purpose of this debt was to construct Foundation Heights, a student residence hall, for which the University leases (capital) from the Foundation. These bonds mature at various intervals through 2036, and bear interest at fixed rates ranging from 2% to 5%.

Bonds payable are as follows at June 30, 2018:

	<u>Amount</u>
Series 2014 Bonds	\$ 24,415,000
Series 2016 Bonds	<u>12,190,000</u>
Gross Bonds Payable	36,605,000
Unamortized Bond Premium	3,485,288
Unamortized Debt Issuance Costs	<u>(587,035)</u>
Total Requirements	<u>\$ 39,503,253</u>

Scheduled maturities of the bonds are as follows:

<u>Fiscal Year</u>	<u>Amount</u>
2019	\$ 1,415,000
2020	1,475,000
2021	1,545,000
2022	1,625,000
2023	1,700,000
Thereafter (2024-2036)	<u>28,845,000</u>
Total Requirements	<u>\$ 36,605,000</u>

Unamortized bond premium is amortized over the lives of the related bond issues using the interest method. Amortization of the bond premium amounted to \$202,910 for the year ended June 30, 2018.

In connection with the financing arrangements for the construction of the student housing facilities, the Foundation paid certain fees and expenses. These debt issuance costs, including insurance premiums and other issuance costs, are being amortized over the terms of the bonds using the interest method. Any unamortized cost would be charged to earnings upon repayment of or in connection with a material change in the terms of the underlying debt agreement. Amortization of debt issuance costs was \$32,690 for the year ended June 30, 2018. Accumulated amortization amounted to \$75,209 at June 30, 2018.

NOTE 9 - LEASE OBLIGATIONS

A. Capital Lease Obligations - Capital lease obligations relating to student housing and athletic facilities are recorded at the present value of the minimum lease payments. Future minimum lease payments under capital lease obligations consist of the following at June 30, 2018:

<u>Fiscal Year</u>	<u>Amount</u>
2019	\$ 3,392,203.50
2020	3,394,350.50
2021	3,389,107.00
2022	3,390,123.00
2023	3,386,898.50
2024-2028	16,935,916.50
2029-2033	16,491,161.00
2034-2037	<u>7,197,275.00</u>
Total Minimum Lease Payments	57,577,035.00
Amount Representing Interest (2.00%-5.00% Rate of Interest)	<u>18,737,035.00</u>
Present Value of Future Lease Payments	<u>\$ 38,840,000.00</u>

Buildings acquired under capital lease amounted to \$58,035,000.00 at June 30, 2018. Depreciation for the capital assets associated with capital leases is included in depreciation expense, and accumulated depreciation for assets acquired under capital lease totaled \$23,589,480.23 at June 30, 2018.

B. Operating Lease Obligations - The University entered into operating leases for athletic fields and parking. Future minimum lease payments under noncancelable operating leases consist of the following at June 30, 2018:

<u>Fiscal Year</u>	<u>Amount</u>
2019	\$ 27,478.92
2020	24,357.18
2021	7,865.47
2022	8,101.43
2023	8,344.47
2024-2028	45,630.95
2029-2033	52,898.80
2034-2039	74,714.65
Total Minimum Lease Payments	\$ 249,391.87

Rental expense for all operating leases during the year was \$1,582,119.76.

NOTE 10 - NET POSITION

The deficit in unrestricted net position of \$147,531,242.85 has been significantly affected by transactions that resulted in the recognition of deferred outflows of resources and deferred inflows of resources. A summary of the balances reported within unrestricted net position relating to the reporting of net pension liability and net other postemployment benefits (OPEB) liability, and the related deferred outflows of resources and deferred inflows of resources is presented as follows:

	<u>TSERS</u>	<u>Retiree Health Benefit Fund</u>	<u>Total</u>
Deferred Outflows Related to Pensions	\$ 9,589,425.00	\$ 0.00	\$ 9,589,425.00
Deferred Outflows Related to OPEB		3,470,533.12	3,470,533.12
Noncurrent Liabilities:			
Long-Term Liabilities:			
Net Pension Liability	17,661,272.00		17,661,272.00
Net OPEB Liability		99,363,488.00	99,363,488.00
Deferred Inflows Related to Pensions	751,342.00		751,342.00
Deferred Inflows Related to OPEB		46,722,799.00	46,722,799.00
Net Effect on Unrestricted Net Position	\$ (8,823,189.00)	\$ (142,615,753.88)	\$ (151,438,942.88)

NOTES TO THE FINANCIAL STATEMENTS

See Notes 13 and 14 for detailed information regarding the amortization of the deferred outflows of resources and deferred inflows of resources relating to pensions and OPEB, respectively.

NOTE 11 - REVENUES

A summary of eliminations and allowances by revenue classification is presented as follows:

	Gross Revenues	Internal Sales Eliminations	Less Scholarship Discounts	Less Allowance for Uncollectibles	Net Revenues
Operating Revenues:					
Student Tuition and Fees, Net	\$ 33,835,955.75	\$ 0.00	\$ 10,350,730.80	\$ 303,333.64	\$ 23,181,891.31
Sales and Services:					
Sales and Services of Auxiliary Enterprises:					
Residential Life	\$ 14,608,374.66	\$ 0.00	\$ 4,791,206.97	\$ 219,972.59	\$ 9,597,195.10
Dining	7,169,727.97		2,379,625.22	114,327.55	4,675,775.20
Student Union Services	1,931,973.49			30,765.52	1,901,207.97
Health, Physical Education, and Recreation Services	265,448.70				265,448.70
Parking	977,558.47			4,752.43	972,806.04
Athletic	585,577.63				585,577.63
Telecommunications	738,335.01	646,161.94			92,173.07
Print Shop	94,073.41	94,073.41			
Transport Services	152,057.35	130,000.49			22,056.86
Other	528,560.51	2,140.00			526,420.51
Total Sales and Services, Net	\$ 27,051,687.20	\$ 872,375.84	\$ 7,170,832.19	\$ 369,818.09	\$ 18,638,661.08

NOTE 12 - OPERATING EXPENSES BY FUNCTION

The University's operating expenses by functional classification are presented as follows:

	Salaries and Benefits	Supplies and Materials	Services	Scholarships and Fellowships	Utilities	Depreciation/Amortization	Total
Instruction	\$ 43,601,262.20	\$ 1,199,515.32	\$ 3,098,946.44	\$ 444,639.17	\$ 0.00	\$ 0.00	\$ 48,344,363.13
Research	731,573.99	309,586.78	562,499.70	13,932.00			1,617,592.47
Public Service	637,465.97	172,158.48	117,123.57				926,748.02
Academic Support	5,043,387.08	2,004,470.29	438,134.08	11,253.90			7,497,245.35
Student Services	4,023,099.17	70,942.05	761,105.06	8,749.00			4,863,895.28
Institutional Support	12,009,391.22	208,971.92	4,701,457.20	1,507.00			16,921,327.34
Operations and Maintenance of Plant	7,439,307.49	832,693.27	3,570,013.43		1,861,804.35		13,703,818.54
Student Financial Aid	553,793.36		11,712.76	10,596,727.83			11,162,233.95
Auxiliary Enterprises	8,574,625.80	2,655,449.78	12,621,443.72	1,252,227.66	1,285,415.81		26,389,162.77
Depreciation/Amortization						7,060,349.11	7,060,349.11
Total Operating Expenses	\$ 82,613,906.28	\$ 7,453,787.89	\$ 25,882,435.96	\$ 12,329,036.56	\$ 3,147,220.16	\$ 7,060,349.11	\$ 138,486,735.96

NOTE 13 - PENSION PLANS

A. Defined Benefit Plan

Plan Administration: The State of North Carolina administers the Teachers' and State Employees' Retirement System (TSERS) plan. This plan is a cost-sharing, multiple-employer, defined benefit pension plan established by the State to provide pension benefits for general employees and law enforcement officers (LEOs) of the State, general employees and LEOs of its component units, and employees of Local Education Agencies (LEAs) and charter schools not in the reporting entity. Membership is comprised of employees of the State (state agencies and institutions), universities, community colleges, and certain proprietary component units along with the LEAs and charter schools that elect to join the Retirement System. Benefit provisions are established by General Statute 135-5 and may be amended only by the North Carolina General Assembly.

Benefits Provided: TSERS provides retirement and survivor benefits. Retirement benefits are determined as 1.82% of the member's average final compensation times the member's years of creditable service. A member's average final compensation is calculated as the average of a member's four highest consecutive years of compensation. General employee plan members are eligible to retire with full retirement benefits at age 65 with five years of creditable service, at age 60 with 25 years of creditable service, or at any age with 30 years of creditable service. General employee plan members are eligible to retire with partial retirement benefits at age 50 with 20 years of creditable service or at age 60 with five years of creditable service. Survivor benefits are available to eligible beneficiaries of general members who die while in active service or within 180 days of their last day of service and who also have either completed 20 years of creditable service regardless of age, or have completed five years of service and have reached age 60. Eligible beneficiaries may elect to receive a monthly Survivor's Alternate Benefit for life or a return of the member's contributions. The plan does not provide for automatic post-retirement benefit increases. Increases are contingent upon actuarial gains of the plan.

Contributions: Contribution provisions are established by General Statute 135-8 and may be amended only by the North Carolina General Assembly. Employees are required to contribute 6% of their annual pay. The contribution rate for employers is set each year by the North Carolina General Assembly in the Appropriations Act based on the actuarially-determined rate recommended by the actuary. The University's contractually-required contribution rate for the year ended June 30, 2018 was 10.78% of covered payroll. Employee contributions to the pension plan were \$2,193,221.52, and the University's contributions were \$3,940,488.00 for the year ended June 30, 2018.

The TSERS plan's financial information, including all information about the plan's assets, deferred outflows of resources, liabilities, deferred inflows of resources, and fiduciary net position, is included in the State of North Carolina's fiscal year 2017 *Comprehensive Annual Financial Report*. An

electronic version of this report is available on the North Carolina Office of the State Controller's website at <https://www.osc.nc.gov/> or by calling the State Controller's Financial Reporting Section at (919) 707-0500.

TSERS Basis of Accounting: The financial statements of the TSERS plan were prepared using the accrual basis of accounting. Plan member contributions are recognized in the period in which the contributions are due. Employer contributions are recognized when due and the employer has a legal requirement to provide the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of each plan. The plan's fiduciary net position was determined on the same basis used by the pension plan.

Methods Used to Value TSERS Investment: Pursuant to *North Carolina General Statutes*, the State Treasurer is the custodian and administrator of the retirement systems. The State Treasurer maintains various investment portfolios in its External Investment Pool. TSERS and other pension plans of the State of North Carolina are the sole participants in the Long-Term Investment, Fixed Income Investment, Equity Investment, Real Estate Investment, Alternative Investment, Opportunistic Fixed Income Investment, and Inflation Sensitive Investment Portfolios. The Fixed Income Asset Class includes the Long-Term Investment and Fixed Income Investment Portfolios. The Global Equity Asset Class includes the Equity Investment Portfolio. The investment balance of each pension trust fund represents its share of the fair market value of the net position of the various portfolios within the External Investment Pool. Detailed descriptions of the methods and significant assumptions regarding investments of the State Treasurer are provided in the 2017 *Comprehensive Annual Financial Report*.

Net Pension Liability: At June 30, 2018, the University reported a liability of \$17,661,272.00 for its proportionate share of the collective net pension liability. The net pension liability was measured as of June 30, 2017. The total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of December 31, 2016, and update procedures were used to roll forward the total pension liability to June 30, 2017. The University's proportion of the net pension liability was based on the present value of future salaries for the University relative to the present value of future salaries for all participating employers, actuarially-determined. As of June 30, 2017, the University's proportion was 0.22259%, which was a decrease of 0.00893 from its proportion measured as of June 30, 2016, which was 0.23152%.

Actuarial Assumptions: The following table presents the actuarial assumptions used to determine the total pension liability for the TSERS plan at the actuarial valuation date:

Valuation Date	12/31/2016
Inflation	3%
Salary Increases*	3.50% - 8.10%
Investment Rate of Return**	7.20%

* Salary increases include 3.5% inflation and productivity factor.

** Investment rate of return includes inflation assumption and is net of pension plan investment expense.

TSERS currently uses mortality tables that vary by age, gender, employee group (i.e. teacher, general, law enforcement officer), and health status (i.e. disabled and healthy). The current mortality rates are based on published tables and based on studies that cover significant portions of the U.S. population. The mortality rates also contain a provision to reflect future mortality improvements.

The actuarial assumptions used in the December 31, 2016 valuations were based on the results of an actuarial experience review for the period January 1, 2010 through December 31, 2014.

Future ad hoc Cost of Living Adjustment amounts are not considered to be substantively automatic and are therefore not included in the measurement.

The projected long-term investment returns and inflation assumptions are developed through review of current and historical capital markets data, sell-side investment research, consultant whitepapers, and historical performance of investment strategies. Fixed income return projections reflect current yields across the U.S. Treasury yield curve and market expectations of forward yields projected and interpolated for multiple tenors and over multiple year horizons. Global public equity return projections are established through analysis of the equity risk premium and the fixed income return projections. Other asset categories and strategies' return projections reflect the foregoing and historical data analysis. These projections are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the pension plan's target asset allocation as of June 30, 2017 (the valuation date) are summarized in the following table:

Asset Class	Long-Term Expected Real Rate of Return
Fixed Income	1.4%
Global Equity	5.3%
Real Estate	4.3%
Alternatives	8.9%
Opportunistic Fixed Income	6.0%
Inflation Sensitive	4.0%

The information in the preceding table is based on 30-year expectations developed with the consulting actuary and is part of the asset, liability, and investment policy of the North Carolina Retirement Systems. The long-term nominal rates of return underlying the real rates of return are arithmetic annualized figures. The real rates of return are calculated from nominal rates by multiplicatively subtracting a long-term inflation assumption of 3.05%. Return projections do not include any excess return expectations over benchmark averages. All rates of return and inflation are annualized. The long-term expected real rate of return for the Bond Index Investment Pool as of June 30, 2017 is 1.3%.

Discount Rate: The discount rate used to measure the total pension liability was lowered from 7.25% to 7.20% for the December 31, 2016 valuation. The discount rate is in line with the long-term nominal expected return on pension plan investments. The calculation of the net pension liability is a present value calculation of the future net pension payments. These net pension payments assume that contributions from plan members will be made at the current statutory contribution rate and that contributions from employers will be made at the contractually required rates, actuarially determined. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of the current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Net Pension Liability to Changes in the Discount Rate: The following presents the net pension liability of the plan at June 30, 2017 calculated using the discount rate of 7.20%, as well as what the net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower (6.20%) or 1-percentage point higher (8.20%) than the current rate:

Net Pension Liability		
1% Decrease (6.20%)	Current Discount Rate (7.20%)	1% Increase (8.20%)
\$ 36,354,209.00	\$ 17,661,272.00	\$ 1,998,974.00

Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions: For the year ended June 30, 2018, the University recognized pension expense of \$4,795,792.00. At June 30, 2018, the University reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

Employer Balances of Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions by Classification:

	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Difference Between Actual and Expected Experience	\$ 382,864.00	\$ 577,792.00
Changes of Assumptions	2,790,215.00	
Net Difference Between Projected and Actual Earnings on Plan Investments	2,390,169.00	
Change in Proportion and Differences Between Employer's Contributions and Proportionate Share of Contributions	85,689.00	173,550.00
Contributions Subsequent to the Measurement Date	<u>3,940,488.00</u>	
Total	<u>\$ 9,589,425.00</u>	<u>\$ 751,342.00</u>

The amount of \$3,940,488.00 reported as deferred outflows of resources related to contributions subsequent to the measurement date will be included as a reduction of the net pension liability in the fiscal year ended June 30, 2019. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as pension expense as follows:

Schedule of the Net Amount of the Employer's Balances of Deferred Outflows of Resources and Deferred Inflows of Resources That will be Recognized in Pension Expense:

<u>Year Ended June 30:</u>	<u>Amount</u>
2019	\$ 985,818.00
2020	3,292,464.00
2021	1,575,884.00
2022	<u>(956,571.00)</u>
Total	<u>\$ 4,897,595.00</u>

- B. Defined Contribution Plan** - The Optional Retirement Program (ORP) is a defined contribution pension plan that provides retirement benefits with options for payments to beneficiaries in the event of the participant's death. Faculty and staff of the University may join ORP instead of TSERS. The Board of Governors of the University of North Carolina is responsible for the administration of ORP and designates the companies authorized to offer investment products or the trustee responsible for the investment of contributions under ORP and approves the form and contents of the contracts and trust agreements.

Participants in ORP are immediately vested in the value of employee contributions. The value of employer contributions is vested after five years of participation in ORP. Participants become eligible to receive distributions when they terminate employment or retire.

Participant eligibility and contributory requirements are established by General Statute 135-5.1. Member and employer contribution rates are set each year by the North Carolina General Assembly. For the year ended June 30, 2018, these rates were set at 6% of covered payroll for members and 6.84% of covered payroll for employers. The University assumes no liability other than its contribution.

For the current fiscal year, the University had a total payroll of \$64,084,858.83, of which \$20,810,491.80 was covered under ORP. Total employee and employer contributions for pension benefits for the year were \$1,248,629.51 and \$1,423,437.64, respectively. The amount of expense recognized in the current year related to ORP is equal to the employer contributions. A total of \$22,006.24 in forfeitures was reflected in pension expense for the fiscal year 2018.

NOTE 14 - OTHER POSTEMPLOYMENT BENEFITS

The University participates in two postemployment benefit plans, the Retiree Health Benefit Fund and the Disability Income Plan of North Carolina, that are administered by the State of North Carolina as pension and other employee benefit trust funds. Each plan's financial information, including all information about the plans' assets, deferred outflows of resources, liabilities, deferred inflows of resources, and fiduciary net position, is included in the State of North Carolina's fiscal year 2017 *Comprehensive Annual Financial Report*. An electronic version of this report is available on the North Carolina Office of the State Controller's website at <https://www.osc.nc.gov/> or by calling the State Controller's Financial Reporting Section at (919) 707-0500.

A. Summary of Significant Accounting Policies and Plan Asset Matters

Basis of Accounting: The financial statements of these plans were prepared using the accrual basis of accounting. Employer contributions are recognized when due and the employer has made a formal commitment to provide the contributions. Benefits are recognized when due and payable in accordance with the terms of each plan. The fiduciary net position of

each plan was determined using the same basis as the other postemployment benefit (OPEB) plans.

Methods Used to Value Plan Investments: Pursuant to *North Carolina General Statutes*, the State Treasurer is the custodian and administrator of the other postemployment benefits funds. The State Treasurer maintains various investment portfolios in its External Investment Pool. The Retiree Health Benefit Fund participates in the External Investment Pool. The Disability Income Plan of North Carolina is invested in the Short-Term Investment Portfolio of the External Investment Pool and the Bond Index External Investment Pool. The investment balance of each other employee benefit trust fund represents its share of the fair market value of the net position of the various portfolios within the pool. Detailed descriptions of the methods and significant assumptions regarding investments of the State Treasurer are provided in the 2017 *Comprehensive Annual Financial Report*.

B. Plan Descriptions

1. Health Benefits

Plan Administration: The State of North Carolina administers the North Carolina State Health Plan for Teachers and State Employees, referred to as the State Health Plan (the Plan), a healthcare plan exclusively for the benefit of employees of the State, the University of North Carolina System, community colleges, and certain other component units. In addition, Local Education Agencies (LEAs), charter schools, and some select local governments that are not part of the State's financial reporting entity also participate. Health benefit programs and premium rates are determined by the State Treasurer upon approval of the Plan Board of Trustees.

The Retiree Health Benefit Fund (RHBF) has been established as a fund to provide health benefits to retired and disabled employees and their applicable beneficiaries. RHBF is established by General Statute 135-7, Article 1. RHBF is a cost-sharing, multiple-employer, defined benefit healthcare plan, exclusively for the benefit of eligible former employees of the State, the University of North Carolina System, and community colleges. In addition, LEAs, charter schools, and some select local governments that are not part of the State's financial reporting entity also participate.

By statute, RHBF is administered by the Board of Trustees of the Teachers' and State Employees' Retirement System (TSERS). RHBF is supported by a percent of payroll contribution from participating employing units. Each year the percentage is set in legislation, as are the maximum per retiree contributions from RHBF to the Plan. The State Treasurer, with the approval of the Plan Board of Trustees, then sets the employer contributions (subject to the legislative cap) and the premiums to be paid by retirees, as well as the health benefits to be provided through the Plan.

Benefits Provided: Plan benefits received by retired employees and disabled employees from RHBF are OPEB. The healthcare benefits for retired and disabled employees who are not eligible for Medicare are the same as for active employees as described in Note 15. The plan options change when former employees become eligible for Medicare. Medicare retirees have the option of selecting one of two fully-insured Medicare Advantage/Prescription Drug Plan options or the self-funded Traditional 70/30 Preferred Provider Organization plan option that is also offered to non-Medicare members. If the Traditional 70/30 Plan is selected by a Medicare retiree, the self-funded State Health Plan coverage is secondary to Medicare.

Those former employees who are eligible to receive medical benefits from RHBF are long-term disability beneficiaries of the Disability Income Plan of North Carolina and retirees of TSERS, the Consolidated Judicial Retirement System, the Legislative Retirement System, the University Employees' Optional Retirement Program (ORP), and a small number of local governments, with five or more years of contributory membership service in their retirement system prior to disability or retirement, with the following exceptions: for employees first hired on or after October 1, 2006, and members of the General Assembly first taking office on or after February 1, 2007, future coverage as retired employees and retired members of the General Assembly is subject to the requirement that the future retiree have 20 or more years of retirement service credit in order to receive coverage on a noncontributory basis. Employees first hired on or after October 1, 2006 and members of the General Assembly first taking office on or after February 1, 2007 with 10 but less than 20 years of retirement service credit are eligible for coverage on a partially contributory basis. For such future retirees, the State will pay 50% of the State Health Plan's total noncontributory premium.

The Plan's and RHBF's benefit and contribution provisions are established by Chapter 135-7, Article 1, and Chapter 135, Article 3B of the General Statutes and may be amended only by the North Carolina General Assembly. RHBF does not provide for automatic post-retirement benefit increases.

Contributions: Contribution rates to RHBF, which are intended to finance benefits and administrative expenses on a pay-as-you-go basis, are determined by the General Assembly in the Appropriations Bill. The University's contractually-required contribution rate for the year ended June 30, 2018 was 6.05% of covered payroll. The University's contributions to the RHBF were \$3,470,533.12 for the year ended June 30, 2018.

2. Disability Income

Plan Administration: As discussed in Note 15, short-term and long-term disability benefits are provided through the Disability Income Plan of North Carolina (DIPNC), a cost-sharing, multiple-employer,

defined benefit plan, to the eligible members of TSERS which includes employees of the State, the University of North Carolina System, community colleges, certain participating component units, LEAs which are not part of the reporting entity, and the University Employees' ORP. By statute, DIPNC is administered by the Department of State Treasurer and the Board of Trustees of TSERS.

Benefits Provided: Long-term disability benefits are payable as an OPEB from DIPNC after the conclusion of the short-term disability period or after salary continuation payments cease, whichever is later, for as long as an employee is disabled. An employee is eligible to receive long-term disability benefits provided the following requirements are met: (1) the employee has five or more years of contributing membership service in TSERS or the University Employees' ORP, earned within 96 months prior to the end of the short-term disability period or cessation of salary continuation payments, whichever is later; (2) the employee must make application to receive long-term benefits within 180 days after the conclusion of the short-term disability period or after salary continuation payments cease or after monthly payments for Workers' Compensation cease (excluding monthly payments for permanent partial benefits), whichever is later; (3) the employee must be certified by the Medical Board to be mentally or physically disabled for the further performance of his/her usual occupation; (4) the disability must have been continuous, likely to be permanent, and incurred at the time of active employment; (5) the employee must not be eligible to receive an unreduced retirement benefit from TSERS; and (6) the employee must terminate employment as a permanent, full-time employee. An employee is eligible to receive an unreduced retirement benefit from TSERS after (1) reaching the age of 65 and completing five years of membership service, or (2) reaching the age of 60 and completing 25 years of creditable service, or (3) completing 30 years of creditable service, at any age.

For employees who had five or more years of membership service as of July 31, 2007, during the first 36 months of the long-term disability period, the monthly long-term disability benefit is equal to 65% of one-twelfth of an employee's annual base rate of compensation last payable to the participant or beneficiary prior to the beginning of the short-term disability period, plus the like percentage of one-twelfth of the annual longevity payment and local supplements to which the participant or beneficiary would be eligible. The monthly benefits are subject to a maximum of \$3,900 per month reduced by any primary Social Security disability benefits and by monthly payments for Workers' Compensation to which the participant or beneficiary may be entitled, but the benefits payable shall be no less than \$10 a month. After the first 36 months of the long-term disability, the long-term benefit is calculated in the same manner as described above except the monthly benefit is reduced by an amount equal to a monthly primary Social Security disability benefit to which the participant or beneficiary might be entitled had Social Security disability benefits

been awarded. When an employee qualifies for an unreduced service retirement allowance from TSERS, the benefits payable from DIPNC will cease, and the employee will commence retirement under TSERS or the University Employees' ORP.

For employees who had less than five years of membership service as of July 31, 2007, and meet the requirements for long-term disability on or after August 1, 2007, during the first 36 months of the long-term disability period, the monthly long-term benefit shall be reduced by an amount equal to the monthly primary Social Security retirement benefit to which the employee might be entitled should the employee become age 62 during the first 36 months. This reduction becomes effective as of the first day of the month following the month of initial entitlement to Social Security benefits. After the first 36 months of the long-term disability, no further benefits are payable under the terms of this section unless the employee has been approved and is in receipt of primary Social Security disability benefits.

Contributions: Although DIPNC operates on a calendar year, disability income benefits are funded by actuarially determined employer contributions that are established in the Appropriations Bill by the General Assembly and coincide with the State's fiscal year. The University's contractually-required contribution rate for the year ended June 30, 2018 was 0.14% of covered payroll. The University's contributions to DIPNC were \$80,309.86 for the year ended June 30, 2018.

Net OPEB Liability (Asset)

Net OPEB Liability: At June 30, 2018, the University reported a liability of \$99,363,488.00 for its proportionate share of the collective net OPEB liability for RHBF. The net OPEB liability was measured as of June 30, 2017. The total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of December 31, 2016, and update procedures were used to roll forward the total OPEB liability to June 30, 2017. The University's proportion of the net OPEB liability was based on the present value of future salaries for the University relative to the present value of future salaries for all participating employers, actuarially-determined. As of June 30, 2017, the University's proportion was 0.30306%, which was a decrease of 0.03453 from its proportion measured as of June 30, 2016, which was 0.33759%.

Net OPEB Asset: At June 30, 2018, the University reported an asset of \$199,037.00 for its proportionate share of the collective net OPEB asset for DIPNC. The net OPEB asset was measured as of June 30, 2017. The total OPEB asset used to calculate the net OPEB asset was determined by an actuarial valuation as of December 31, 2016, and update procedures were used to roll forward the total OPEB asset to June 30, 2017. The University's proportion of the net OPEB asset was based on the present value of future salaries for the University relative to the present value of future salaries for all participating employers, actuarially-determined. As of

June 30, 2017, the University's proportion was 0.32565%, which was no change from its proportion measured as of June 30, 2016, which was 0.32565%.

Actuarial Assumptions: The total OPEB liabilities (assets) for RHBF and DIPNC were determined by actuarial valuations as of December 31, 2016, using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified. The total OPEB liabilities (assets) were then rolled forward to June 30, 2017 utilizing update procedures incorporating the actuarial assumptions.

	Retiree Health Benefit Fund	Disability Income Plan of N.C.
Valuation Date	12/31/2016	12/31/2016
Inflation	2.75%	3.00%
Salary Increases*	3.50% - 8.10%	3.50% - 8.10%
Investment Rate of Return**	7.20%	3.75%
Healthcare Cost Trend Rate - Medical	5.00% - 6.50%	N/A
Healthcare Cost Trend Rate - Prescription Drug	5.00% - 7.25%	N/A
Healthcare Cost Trend Rate - Medicare Advantage	4.00% - 5.00%	N/A
Healthcare Cost Trend Rate - Administrative	3.00%	N/A

* Salary increases include 3.5% inflation and productivity factor.

** Investment rate of return is net of pension plan investment expense, including inflation.

N/A - Not Applicable

The OPEB plans currently use mortality tables that vary by age, gender, employee group (i.e. teacher, general, law enforcement officer) and health status (i.e. disabled and healthy). The current mortality rates are based on published tables and studies that cover significant portions of the U.S. population. The healthy mortality rates also contain a provision to reflect future mortality improvements.

The projected long-term investment returns and inflation assumptions are developed through a review of current and historical capital markets data, sell-side investment research, consultant whitepapers, and historical performance of investment strategies. Fixed income return projections reflect current yields across the U.S. Treasury yield curve and market expectations of forward yields projected and interpolated for multiple tenors and over multiple year horizons. Global public equity return projects are established through analysis of the equity risk premium and the fixed income return projections. Other asset categories and strategies' return projections reflect the foregoing and historical data analysis. These projections are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. DIPNC is primarily invested in the Bond Index Investment Pool as of June 30, 2017.

Best estimates of real rates of return for each major asset class included in RHBF's target asset allocation as of June 30, 2017 (the valuation date) are summarized in the following table:

Asset Class	Long-Term Expected Real Rate of Return
Fixed Income	1.4%
Global Equity	5.3%
Real Estate	4.3%
Alternatives	8.9%
Opportunistic Fixed Income	6.0%
Inflation Sensitive	4.0%

The information in the preceding table is based on 30-year expectations developed with the consulting actuary and is part of the asset, liability, and investment policy of the North Carolina Retirement Systems. The long-term nominal rates of return underlying the real rates of return are arithmetic annualized figures. The real rates of return are calculated from nominal rates by multiplicatively subtracting a long-term inflation assumption of 3.05%. Return projections do not include any excess return expectations over benchmark averages. All rates of return and inflation are annualized. The long-term expected real rate of return for the Bond Index Investment Pool as of June 30, 2017 is 1.3%.

Actuarial valuations of the plans involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Actuarially determined amounts are subject to continual revision as actual results are compared to past expectations and new estimates are made about the future.

The actuarial assumptions used for RHBF are consistent with those used to value the pension benefits of TSERS where appropriate. These assumptions are based on the most recent pension valuations available. The discount rate used for RHBF reflects a pay-as-you-go approach.

Projections of benefits for financial reporting purposes of the plans are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation and historical pattern of sharing of benefit costs between the employer and plan members to that point. Historically, the benefits funded solely by employer contributions applied equally to all retirees. Currently, as described earlier in the note, benefits are dependent on membership requirements.

The actuarial methods and assumptions used for DIPNC include techniques that are designed to reduce the effects of short-term volatility

in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

The actuarial assumptions used in the December 31, 2016 valuations were based on the results of an actuarial experience study prepared as of December 31, 2014.

Discount Rate: The discount rate used to measure the total OPEB liability for RHBF was 3.58%. The projection of cash flows used to determine the discount rate assumed that contributions from employers will be made at the current statutorily determined contribution rate. Based on the above assumptions, the plan's fiduciary net position was not projected to be available to make projected future benefit payments of current plan members. As a result, a municipal bond rate of 3.58% was used as the discount rate used to measure the total OPEB liability. The 3.58% rate is based on the Bond Buyer 20-year General Obligation Index as of June 30, 2017.

The discount rate used to measure the total OPEB asset for DIPNC was 3.75%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate and that contributions from employers will be made at statutorily required rates, actuarially determined. Based on those assumptions, the plan's fiduciary net position was projected to be available to make all projected future benefit payments of the current plan members. Therefore, the long-term expected rate of return on plan investments was applied to all periods of projected benefit payments to determine the total OPEB asset.

Sensitivity of the Net OPEB Liability (Asset) to Changes in the Discount Rate: The following presents the University's proportionate share of the net OPEB liability (asset) of the plans, as well as what the plans' net OPEB liability (asset) would be if it were calculated using a discount rate that is 1-percentage point lower or 1-percentage point higher than the current discount rate:

		Net OPEB Liability (Asset)		
		1% Decrease (2.58%)	Current Discount Rate (3.58%)	1% Increase (4.58%)
RHBF	\$	118,534,524.00	\$ 99,363,488.00	\$ 84,157,519.00
		1% Decrease (2.75%)	Current Discount Rate (3.75%)	1% Increase (4.75%)
DIPNC	\$	(169,211.00)	\$ (199,037.00)	\$ (228,932.00)

Sensitivity of the Net OPEB Liability (Asset) to Changes in the Healthcare Cost Trend Rates: The following presents the net OPEB liability (asset) of the plans, as well as what the plans' net OPEB liability (asset) would be if it were calculated using healthcare cost trend rates that are 1-percentage

point lower or 1-percentage point higher than the current healthcare cost trend rates:

	1% Decrease (Medical - 4.00 - 5.50%, Pharmacy - 4.00 - 6.25%, Med. Advantage - 3.00 - 4.00%, Administrative - 2.00%)	Current Healthcare Cost Trend Rates (Medical - 5.00 - 6.50%, Pharmacy - 5.00 - 7.25%, Med. Advantage - 4.00 - 5.00%, Administrative - 3.00%)	1% Increase (Medical - 6.00 - 7.50%, Pharmacy - 6.00 - 8.25%, Med. Advantage - 5.00 - 6.00%, Administrative - 4.00%)
RHBF Net OPEB Liability	\$ 81,170,539.00	\$ 99,363,488.00	\$ 123,543,442.00
DIPNC Net OPEB Asset	N/A	N/A	N/A

Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB: For the year ended June 30, 2018, the University recognized OPEB expense of \$2,486,865.00 for RHBF and \$108,917.00 for DIPNC. At June 30, 2018, the University reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

Employer Balances of Deferred Outflows of Resources
Related to OPEB by Classification:

	RHBF	DIPNC	Total
Differences Between Actual and Expected Experience	\$ 0.00	\$ 40,004.51	\$ 40,004.51
Changes of Assumptions			
Net Difference Between Projected and Actual Earnings on Plan Investments		29,059.51	29,059.51
Changes in Proportion and Differences Between Employer's Contributions and Proportionate Share of Contributions		9,507.00	9,507.00
Contributions Subsequent to the Measurement Date	3,470,533.12	80,309.86	3,550,842.98
Total	\$ 3,470,533.12	\$ 158,880.88	\$ 3,629,414.00

Employer Balances of Deferred Inflows of Resources
Related to OPEB by Classification:

	RHBFB	DIPNC	Total
Differences Between Actual and Expected Experience	\$ 7,124,545.00	\$ 0.00	\$ 7,124,545.00
Changes of Assumptions	27,364,251.00		27,364,251.00
Net Difference Between Projected and Actual Earnings on Plan Investments	36,928.00		36,928.00
Changes in Proportion and Differences Between Employer's Contributions and Proportionate Share of Contributions	12,197,075.00		12,197,075.00
Total	\$ 46,722,799.00	\$ 0.00	\$ 46,722,799.00

Amounts reported as deferred outflows of resources related to contributions subsequent to the measurement date will be recognized as a reduction of the net OPEB liability related to RHBFB and an increase of the net OPEB asset related to DIPNC in the fiscal year ended June 30, 2019. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Schedule of the Net Amount of the Employer's Balances of Deferred Outflows of Resources and Deferred Inflows of Resources That will be Recognized in OPEB Expense:

<u>Year Ended June 30:</u>	RHBFB	DIPNC
2019	\$ (9,346,406.00)	\$ 22,560.34
2020	(9,346,406.00)	22,560.34
2021	(9,346,406.00)	22,551.34
2022	(9,346,406.00)	10,899.00
2023	(9,337,175.00)	
Total	\$ (46,722,799.00)	\$ 78,571.02

NOTE 15 - RISK MANAGEMENT

The University is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These exposures to loss are handled via a combination of methods, including participation in state-administered insurance programs, purchase of commercial insurance, and self-retention of certain risks. There have been no significant reductions in insurance coverage from the previous year and settled claims have not exceeded coverage in any of the past three fiscal years.

A. Employee Benefit Plans**1. State Health Plan**

University employees are provided comprehensive major medical care benefits. Coverage is funded by contributions to the State Health Plan (Plan), a discretely presented component unit of the State of North Carolina. The Plan is funded by employer contributions. Certain plans also require contributions from employees. The Plan has contracted with third parties to process claims. See Note 14, Other Postemployment Benefits, for additional information regarding retiree health benefits.

2. Death Benefit Plan of North Carolina

Term life insurance (death benefits) of \$25,000 to \$50,000 is provided to eligible workers. This Death Benefit Plan is administered by the State Treasurer and funded via employer contributions. The employer contribution rate was 0.16% for the current fiscal year.

3. Disability Income Plan

Short-term and long-term disability benefits are provided to University employees through the Disability Income Plan of North Carolina (DIPNC), part of the State's Pension and Other Employee Benefit Trust Funds. Short-term benefits are paid by the University up to the first six months of benefits and reimbursed by DIPNC for any additional short-term benefits. As discussed in Note 14, long-term disability benefits are payable as other postemployment benefits from DIPNC after the conclusion of the short-term disability period or after salary continuation payments cease, whichever is later, for as long as an employee is disabled.

B. Other Risk Management and Insurance Activities**1. Automobile, Fire, and Other Property Losses**

The University is required to maintain fire and lightning coverage on all state-owned buildings and contents through the State Property Fire Insurance Fund (Fund), an internal service fund of the State. Such coverage is provided at no cost to the University for operations supported by the State's General Fund. Other operations not supported by the State's General Fund are charged for the coverage. Losses covered by the Fund are subject to a \$5,000 per occurrence deductible. However, some agencies have chosen a higher deductible for a reduction in premium. The University also purchased through the Fund "all-risk" coverage against losses caused by fire, windstorm or hail, explosion, smoke, aircraft or vehicles, riot or civil commotion, vandalism, sprinkler leakage, sinkhole collapse, volcanic action, falling objects, weight of snow, ice, or sleet, water damage, theft, and any other loss not specifically excluded on certain buildings and contents.

All state-owned vehicles are covered by liability insurance through a private insurance company and handled by the North Carolina Department of Insurance. The liability limits for losses are \$1,000,000 per claim and \$10,000,000 per occurrence. The University pays premiums to the North Carolina Department of Insurance for the coverage.

2. Public Officers' and Employees' Liability Insurance

The risk of tort claims of up to \$1,000,000 per claimant is retained under the authority of the State Tort Claims Act. In addition, the State provides excess public officers' and employees' liability insurance up to \$10,000,000 via contract with a private insurance company. The University pays the premium, based on a composite rate, directly to the private insurer.

3. Employee Dishonesty and Computer Fraud

The University is protected for losses from employee dishonesty and computer fraud. This coverage is with a private insurance company and is handled by the North Carolina Department of Insurance. Universities are charged a premium by the private insurance company. Coverage limit is \$5,000,000 per occurrence. The private insurance company pays 90% of each loss less a \$100,000 deductible.

4. Statewide Workers' Compensation Program

The North Carolina Workers' Compensation Program provides benefits to workers injured on the job. All employees of the State and its component units are included in the program. When an employee is injured, the University's primary responsibility is to arrange for and provide the necessary treatment for work related injury. The University is responsible for paying medical benefits and compensation in accordance with the North Carolina Workers' Compensation Act. The University retains the risk for workers' compensation.

Additional details on the state-administered risk management programs are disclosed in the State's *Comprehensive Annual Financial Report*, issued by the Office of the State Controller.

NOTE 16 - COMMITMENTS AND CONTINGENCIES

- A. Commitments** - The University has established an encumbrance system to track its outstanding commitments on construction projects and other purchases. Outstanding commitments on construction contracts were \$40,253,501.27 and on other purchases were \$1,909,518.99 at June 30, 2018.
- B. Pending Litigation and Claims** - The University is a party to litigation and claims in the ordinary course of its operations. Since it is not possible to

predict the ultimate outcome of these matters, no provision for any liability has been made in the financial statements. University management is of the opinion that the liability, if any, for any of these matters will not have a material adverse effect on the financial position of the University.

NOTE 17 - CHANGES IN FINANCIAL ACCOUNTING AND REPORTING

For the fiscal year ended June 30, 2018, the University implemented the following pronouncements issued by the Governmental Accounting Standards Board (GASB):

GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions

GASB Statement No. 85, Omnibus 2017

GASB Statement No. 75 improves accounting and financial reporting requirements by state and local governments for postemployment benefits other than pensions (OPEB). It also improves information provided by state and local governmental employers about financial support for OPEB that is provided by other entities. This Statement replaces the requirements of Statements No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*, as amended, and No. 57, *OPEB Measurements by Agent Employers and Agent Multiple-Employer Plans*, for OPEB. In addition, this Statement details the recognition and disclosure requirements for employers with payables to defined benefit OPEB plans that are administered through trusts that meet the specified criteria and for employers whose employees are provided with defined contribution OPEB.

GASB Statement No. 85 addresses practice issues that have been identified during implementation and application of certain GASB Statements. This Statement addresses a variety of topics including issues related to blending component units, goodwill, fair value measurement and application, and postemployment benefits (pensions and OPEB).

NOTE 18 - NET POSITION RESTATEMENT

As of July 1, 2017, net position as previously reported was restated as follows:

	Amount
July 1, 2017 Net Position as Previously Reported	\$ 145,332,133.42
Restatement:	
Record the University's Net OPEB Asset and Liability and OPEB Related Deferred Outflows and Inflows of Resources Per GASB 75 Requirements.	(143,183,762.00)
July 1, 2017 Net Position as Restated	\$ 2,148,371.42



REQUIRED SUPPLEMENTARY INFORMATION

Winston-Salem State University
Required Supplementary Information
Schedule of the Proportionate Net Pension Liability
Teachers' and State Employees' Retirement System
Last Five Fiscal Years

Exhibit C-1

	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
Proportionate Share Percentage of Collective Net Pension Liability	0.22259%	0.23152%	0.23991%	0.24667%	0.24290%
Proportionate Share of TSERS Collective Net Pension Liability	\$ 17,661,272.00	\$ 21,279,080.00	\$ 8,841,159.00	\$ 2,892,011.00	\$ 14,746,505.00
Covered Payroll	\$ 35,447,028.56	\$ 35,253,636.84	\$ 35,992,422.42	\$ 36,471,278.37	\$ 36,534,751.72
Net Pension Liability as a Percentage of Covered Payroll	49.82%	60.36%	24.56%	7.93%	40.36%
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	89.51%	87.32%	94.64%	98.24%	90.60%

Note: Information is presented for all years that were measured in accordance with the requirements of GASB Statement No. 68, *Accounting and Financial Reporting for Pensions - An Amendment of GASB Statement No. 27*, as amended.

Winston-Salem State University
Required Supplementary Information
Schedule of University Contributions
Teachers' and State Employees' Retirement System
Last Ten Fiscal Years

Exhibit C-2

	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>
Contractually Required Contribution	\$ 3,940,488.00	\$ 3,537,613.45	\$ 3,225,707.77	\$ 3,293,306.65	\$ 3,169,354.09
Contributions in Relation to the Contractually Determined Contribution	<u>3,940,488.00</u>	<u>3,537,613.45</u>	<u>3,225,707.77</u>	<u>3,293,306.65</u>	<u>3,169,354.09</u>
Contribution Deficiency (Excess)	<u>\$ 0.00</u>				
Covered Payroll	\$ 36,553,692.04	\$ 35,447,028.56	\$ 35,253,636.84	\$ 35,992,422.42	\$ 36,471,278.37
Contributions as a Percentage of Covered Payroll	10.78%	9.98%	9.15%	9.15%	8.69%

	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
Contractually Required Contribution	\$ 3,043,344.82	\$ 2,665,555.35	\$ 1,729,323.28	\$ 1,228,010.43	\$ 1,199,279.42
Contributions in Relation to the Contractually Determined Contribution	<u>3,043,344.82</u>	<u>2,665,555.35</u>	<u>1,729,323.28</u>	<u>1,228,010.43</u>	<u>1,199,279.42</u>
Contribution Deficiency (Excess)	<u>\$ 0.00</u>				
Covered Payroll	\$ 36,534,751.72	\$ 35,827,356.81	\$ 35,077,551.34	\$ 34,398,051.26	\$ 35,692,839.96
Contributions as a Percentage of Covered Payroll	8.33%	7.44%	4.93%	3.57%	3.36%

Note: Changes in benefit terms, methods, and assumptions are presented in the Notes to Required Supplementary Information (RSI) schedule following the pension RSI tables.

Winston-Salem State University
Notes to Required Supplementary Information
Schedule of University Contributions
Teachers' and State Employees' Retirement System
Last Ten Fiscal Years

Changes of Benefit Terms:

				<u>Cost of Living Increase</u>					
<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
N/A	N/A	N/A	1.00%	N/A	N/A	N/A	2.20%	2.20%	3.00%

Changes of assumptions. In 2015, the actuarial assumptions were updated to more closely reflect actual experience. In 2015, the North Carolina Retirement Systems' consulting actuaries performed the quinquennial investigation of each retirement systems' actual demographic and economic experience (known as the "Experience Review"). The Experience Review provides the basis for selecting the actuarial assumptions and methods used to determine plan liabilities and funding requirements. The most recent Experience Review examined each plan's experience during the period between January 1, 2010, and December 31, 2014. Based on the findings, the Board of Trustees of the Teachers' and State Employees' Retirement System adopted a number of new actuarial assumptions and methods. The most notable changes to the assumptions include updates to the mortality tables and the mortality improvement projection scales to reflect reduced rates of mortality and significant increases in mortality improvements. These assumptions were adjusted to reflect the mortality projection scale MP-2015, released by the Society of Actuaries in 2015. In addition, the assumed rates of retirement, salary increases, and rates of termination from active employment were reduced to more closely reflect actual experience. The discount rate for Teachers' and State Employees' Retirement System was lowered from 7.25% to 7.20% for the December 31, 2016 valuation.

The Board of Trustees also adopted a new asset valuation method for the Teachers' and State Employees' Retirement System. For determining plan funding requirements, these plans now use a five-year smoothing method with a reset of the actuarial value of assets to market value as of December 31, 2014.

The Notes to Required Supplementary Information reflect the most recent available information included in the State of North Carolina's 2017 *Comprehensive Annual Financial Report*.

Winston-Salem State University
Required Supplementary Information
Schedule of the Proportionate Net OPEB Liability or Asset
Cost-Sharing, Multiple-Employer, Defined Benefit OPEB Plans
Last Two Fiscal Years

Exhibit C-3

	<u>2017</u>	<u>2016</u>
Retiree Health Benefit Fund		
Proportionate Share Percentage of Collective Net OPEB Liability	0.30306%	0.33759%
Proportionate Share of Collective Net OPEB Liability	\$ 99,363,488.00	\$ 146,863,125.00
Covered Payroll	\$ 56,169,626.15	\$ 55,545,610.59
Net OPEB Liability as a Percentage of Covered Payroll	176.90%	264.40%
Plan Fiduciary Net Position as a Percentage of the Total OPEB Liability	3.52%	2.41%
Disability Income Plan of North Carolina		
Proportionate Share Percentage of Collective Net OPEB Asset	0.32565%	0.32565%
Proportionate Share of Collective Net OPEB Asset	\$ 199,037.00	\$ 202,229.00
Covered Payroll	\$ 56,169,626.15	\$ 55,545,610.59
Net OPEB Asset as a Percentage of Covered Payroll	0.35%	0.36%
Plan Fiduciary Net Position as a Percentage of the Total OPEB Asset	116.23%	116.06%

Note: Information is presented for all years that were measured in accordance with the requirements of GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*.

Winston-Salem State University
Required Supplementary Information
Schedule of University Contributions
Cost-Sharing, Multiple-Employer, Defined Benefit OPEB Plans
Last Ten Fiscal Years

Exhibit C-4

	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>
Retiree Health Benefit Fund					
Contractually Required Contribution	\$ 3,470,533.12	\$ 3,263,455.28	\$ 3,110,554.19	\$ 3,079,732.92	\$ 3,121,030.81
Contributions in Relation to the Contractually Determined Contribution	<u>3,470,533.12</u>	<u>3,263,455.28</u>	<u>3,110,554.19</u>	<u>3,079,732.92</u>	<u>3,121,030.81</u>
Contribution Deficiency (Excess)	<u>\$ 0.00</u>				
Covered Payroll	\$ 57,364,183.84	\$ 56,169,626.15	\$ 55,545,610.59	\$ 56,097,138.83	\$ 57,796,866.84
Contributions as a Percentage of Covered Payroll	6.05%	5.81%	5.60%	5.49%	5.40%
	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
Contractually Required Contribution	\$ 3,104,043.14	\$ 2,869,683.18	\$ 2,782,760.77	\$ 2,507,221.48	\$ 2,369,931.43
Contributions in Relation to the Contractually Determined Contribution	<u>3,104,043.14</u>	<u>2,869,683.18</u>	<u>2,782,760.77</u>	<u>2,507,221.48</u>	<u>2,369,931.43</u>
Contribution Deficiency (Excess)	<u>\$ 0.00</u>				
Covered Payroll	\$ 58,566,851.65	\$ 57,393,663.69	\$ 56,791,036.03	\$ 55,716,032.99	\$ 57,803,205.51
Contributions as a Percentage of Covered Payroll	5.30%	5.00%	4.90%	4.50%	4.10%
	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>
Disability Income Plan of North Carolina					
Contractually Required Contribution	\$ 80,309.86	\$ 213,444.58	\$ 227,737.00	\$ 229,998.27	\$ 254,306.21
Contributions in Relation to the Contractually Determined Contribution	<u>80,309.86</u>	<u>213,444.58</u>	<u>227,737.00</u>	<u>229,998.27</u>	<u>254,306.21</u>
Contribution Deficiency (Excess)	<u>\$ 0.00</u>				
Covered Payroll	\$ 57,364,183.84	\$ 56,169,626.15	\$ 55,545,610.59	\$ 56,097,138.83	\$ 57,796,866.84
Contributions as a Percentage of Covered Payroll	0.14%	0.38%	0.41%	0.41%	0.44%
	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
Contractually Required Contribution	\$ 257,694.15	\$ 298,447.06	\$ 295,313.39	\$ 289,723.37	\$ 300,576.67
Contributions in Relation to the Contractually Determined Contribution	<u>257,694.15</u>	<u>298,447.06</u>	<u>295,313.39</u>	<u>289,723.37</u>	<u>300,576.67</u>
Contribution Deficiency (Excess)	<u>\$ 0.00</u>				
Covered Payroll	\$ 58,566,851.65	\$ 57,393,663.69	\$ 56,791,036.03	\$ 55,716,032.99	\$ 57,803,205.51
Contributions as a Percentage of Covered Payroll	0.44%	0.52%	0.52%	0.52%	0.52%

Note: Changes in benefit terms, methods, and assumptions are presented in the Notes to Required Supplementary Information (RSI) schedule following the OPEB RSI tables.

Winston-Salem State University
Notes to Required Supplementary Information
Schedule of University Contributions
Cost-Sharing, Multiple-Employer, Defined Benefit OPEB Plans
Last Ten Fiscal Years

Changes of Benefit Terms: Effective January 1, 2016, benefit terms related to copays, out-of-pocket maximums, and deductibles were changed for three of four options of the Retiree Health Benefit Fund. Most of the changes were an increase in the amount from the previous year.

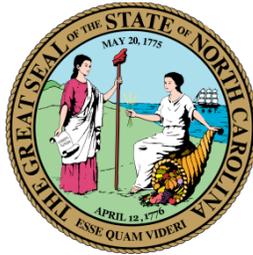
Effective January 1, 2017, benefit terms related to copays, coinsurance maximums, out-of-pocket maximums, and deductibles were changed for two of four options of the Retiree Health Benefit Fund. Most of the changes were an increase in the amount from the previous year.

Method and Assumptions Used in Calculations of Actuarially Determined Contributions: An actuarial valuation is performed for each plan each year. The actuarially determined contribution rates in the Schedule of Employer Contributions are calculated by the actuary as a projection of the required employer contribution for the fiscal year beginning six months following the date of the valuation results for the Retiree Health Benefit Fund. The actuarially determined contribution rates in the Schedule of Employer Contributions are calculated by the actuary as a projection of the required employer contribution for the fiscal year beginning 18 months following the date of the valuation results for the Disability Income Plan of North Carolina. See Note 14 for more information on the specific assumptions for each plan. The actuarially determined contributions for those items with covered payroll were determined using the actuarially determined contribution rate from the actuary and covered payroll as adjusted for timing differences and other factors such as differences in employee class. Other actuarially determined contributions are disclosed in the schedule as expressed by the actuary in reports to the plans.

Changes of assumptions: In 2015, the North Carolina Retirement Systems' consulting actuaries performed the quinquennial investigation of each retirement system's actual demographic and economic experience (known as the "Experience Review"). The Experience Review provides the basis for selecting the actuarial assumptions and methods used to determine plan liabilities and funding requirements. The most recent experience review examined each plan's experience during the period between January 1, 2010, and December 31, 2014. Based on the findings, the Boards of Trustees of the Teachers' and State Employees' Retirement System and the State Health Plan adopted a number of new actuarial assumptions and methods for the Retiree Health Benefit Fund and the Disability Income Plan of North Carolina. The most notable changes to the assumptions include updates to the mortality tables and the mortality improvement projection scales to reflect reduced rates of mortality and significant increases in mortality improvements. These assumptions were adjusted to reflect the mortality projection scale MP-2015, released by the Society of Actuaries in 2015. In addition, the assumed rates of retirement and rates of termination from active employment were reduced to more closely reflect actual experience.

In 2017, the medical and prescription health trend rates used in the December 31, 2016 actuarial valuation of the Retiree Health Benefit Fund were reduced based upon the plan's most recent experience.

The Notes to Required Supplementary Information reflect the most recent available information included in the State of North Carolina's 2017 *Comprehensive Annual Financial Report*.



INDEPENDENT AUDITOR'S REPORT

STATE OF NORTH CAROLINA
Office of the State Auditor



Beth A. Wood, CPA
State Auditor

2 S. Salisbury Street
20601 Mail Service Center
Raleigh, NC 27699-0600
Telephone: (919) 807-7500
Fax: (919) 807-7647
<http://www.ncauditor.net>

**INDEPENDENT AUDITOR'S REPORT
ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

Board of Trustees
Winston-Salem State University
Winston-Salem, North Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Winston-Salem State University (University), a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina, and its discretely presented component unit, as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the University's basic financial statements, and have issued our report thereon dated December 13, 2018. Our report includes a reference to other auditors who audited the consolidated financial statements of the Winston-Salem State University Foundation, Inc. and Subsidiary, as described in our report on the University's financial statements. The consolidated financial statements of the Winston-Salem State University Foundation, Inc. and Subsidiary were not audited in accordance with *Government Auditing Standards*, and accordingly, this report does not include reporting on internal control over financial reporting or instances of reportable noncompliance associated with the entity.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the University's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we do not express an opinion on the effectiveness of the University's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable

possibility that a material misstatement of the University's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the University's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the University's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Beth A. Wood, CPA
State Auditor

Raleigh, North Carolina

December 13, 2018

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State of North Carolina
2 South Salisbury Street
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For additional information contact:
Brad Young
Director of External Affairs
919-807-7513



This audit required 650 hours at an approximate cost of \$66,950.