Our vision is to improve the quality of life and the environment through the use of power management technologies and services.
Aspirational Goals:

• We are the preferred supplier to our customers and channel partners
• We make work exciting, engaging and meaningful for our employees
• We make communities stronger
• We ensure health, wellness and safety for our employees
• We are a model for inclusion and diversity in our industry
• We are active stewards of the environment

We’re a power management company, but more importantly, what we do improves the quality of life and the environment. Our products, technologies and services make a difference in the world.
Partnering for a greener planet

Our commitment to sustainability is also evident in our relationships. Here are some of the many efforts, groups and organizations we are a part of:

- Carbon Disclosure Project (CDP)
- Harvard SHINE
- Net Positive Project
There are many types of footprints
A footprint is what you take
We are responsible for GHG emissions of our operations AND our products in use

Eaton’s GHG Emissions Footprint Mix

- Use of our Products: 86%
- Supply Chain: 8%
- Our Operations - Fuel & Electricity Use: 3%
- Mix of other energy use: 8%
Waste Generation Tracking

Landfill and Nonlandfill Tonnage by Month

Product Category Tons

- **Universal**: 0.92 tons
- **Solid**: 22.25 tons
- **Recycling**: 139.08 tons

Recycling Types

- **Wood**: 4.64 tons
- **Plastic**: 7.85 tons
- **Foam**: 10 tons
- **E-waste**: 0.26 tons
- **Co-mingled**: 4.73 tons
- **Cardboard**: 111.6 tons
Energy Tracking
Energy Reduction Spotlight – Going LED

We had unexpected benefits from switching to LEDs:

- **Employee Safety** – “I can see my work area better now”
- **Employee Comfort** – “Easier on the eyes”
- **Only needed 2 bulbs for office areas** - “Too bright with four”
A handprint is what you give

Our **handprint is the positive impact** Eaton has on the environment and society as we conduct our business.
Becoming Positive...

We can’t *shrink* our way to Positive.

We Must Give More than we Take.
A handprint is what you give

Are our community activities focused on doing more of what matters to increase our handprint?

• We can increase our handprint by:
  • Leading community clean-ups
  • Sharing knowledge about how to live sustainably
  • Planting trees or planting community gardens
  • Strengthening community connections through outreach
Engaging our Employees

Sustainability at Eaton: Reducing Our Environmental Footprint

Eaton is focused on sustainability, because we see results and doing business right are part of our company’s values and philosophy. Like our customers, we value safety, reliability, efficiency and sustainability. We have a collective responsibility to be good stewards of the resources we use. Since 2010 we’ve reduced our greenhouse gas emissions (based on sales) by 12.5%, energy consumption by 13.3%, water consumption by 10% and waste to landfill by 36%.

We’ve already made a big impact and we’re focused on doing much more. We are committed to decreasing the environmental impact of our global operations by reducing our environmental footprint in these areas:

- Reduce greenhouse gas emissions by 3% year-over-year
- Reduce waste to landfill by 3% year-over-year
- Reduce water consumption by 5% year-over-year

Eaton generated 181,000 metric tons of total waste in 2013, 12% of which went to landfill.

That’s enough to fill 2,531 standard railroad boxcars making a 22-mile long train.

Eaton’s annual electricity usage is comparable to the amount of electricity it takes to annually power either...

- 100,000 homes in the U.S.
- 260,000 homes in Germany
- 625,000 homes in China

Eaton is actively engaged in sustainable processes and practices as part of doing business right. Discover how YOU CAN HELP by visiting www.eaton.com/sustainability.

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LEARN MORE

Between 10% and 15% of our waste to landfill is avoidable.
- Small metal parts suspended in oil and other fluids
- Product by greasing and other cleaning processes

Swarm is difficult to recycle efficiently because it requires separating the metal from oil and other fluids.

LEARN MORE
Employee Education

- Zero Waste FAQ Sheet
- Break room waste recycling signs
- Shop floor waste recycling signs
World Environment Month

• 60 sites and 9,000 employees participating
How do we measure our handprint?

- Our **handprint** is measured by the products, technologies and system solutions we design and make that, when in operation, …
  - **Consume fewer resources** like fuel and electricity
  - Have **less environmental impact**, as measured in greenhouse gas emissions, than comparable products
  - Run **more efficiently, reliably, sustainably and safely**
A positive impact for our customers

- Our products help our customers be safe, efficient, and sustainable.
- These four products alone can prevent over 10 million tons of harmful greenhouse gas (GHG) emissions over their lifetimes.
- Every innovation and efficiency improvement can have a dramatic impact on the environment.

Our products help protect people and the environment
Eaton is a leading provider of backup power UPS, or uninterruptible power systems.

Eaton UPSs deliver high quality, reliable backup power for everything from network closets and server rooms to enterprise and colocation data centers.
Products Create Energy Savings

- Up to 98% efficient from 20 to 100% loading
- Significant power savings over past UPS designs

Eaton 93E UPS