

# Person County Emergency Services

## 911 Communications Division

301 Hill Street  
Roxboro, NC 27573  
336-597-0545

*Wes Lail, Emergency Services Director*

*Brett Wrenn, Communications Manager*

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### Funding Reconsideration for FY 2014-2015

**1. The new funding model is based upon actual expenditures; please explain why you need additional expenses.**

Our goal was to expand upon the projects that were outlined during the FY 2013-2014 funding reconsideration cycle. The Person County Communications Center did complete its project to replace the aging CAD computers and they are now in current operation at the Communications Center. And have completed our work to begin a new lease for a Next Generation Compliant 911 Phone system from Cassidian Communications, Radio Internet Protocol Based System from Motorola, and new Console furniture from Watson. Though this change in direction from the existing leased equipment will in fact reduce the overall costs of operations, in order to use the Intrado A911 backbone there will initial start up costs included in this reconsideration. The upgrades to the Intrado A911 Communications System includes a onetime Cost of \$24,509.18 and a recurring monthly cost of \$989.71 for Database Provisioning.

Our lease to use the Cassidian Vesta Next Generation compliant 911 Call Taking solution has been developed over a 5 year period. This new technology shall replace the End of Life product that we are currently using through Cassidian, and bring us closer to the Text To 911 mandate. Due to the lease over a 60 month term the new recurring monthly cost for this equipment will be \$7114.21

Our lease to use the MCC 7500 Radio Console from Motorola, which will replace an End of Life product from Moducom being in place beyond the 5 year recommendation will includes installation and all hardware at a monthly cost of \$8581.10.

Furthermore, to place this Center on the path toward Next Generation compliance we have included updating our existing Emergency Medical Dispatch software, in order to interface with the newest technology. This new PROQA Paramount upgrade will allow our Telecommunicators to use our existing Emergency Medical Dispatch protocol with our Next Generation Compliant Phone System. Also, we have three of our Emergency Medical Dispatch protocol cardsets that have become damaged over years of use, this is included in this proposal as well. The changes to the Emergency Dispatch Protocol includes a onetime cost of \$11,750.00 and a yearly cost of \$1,246.00.

As part of our lease agreement package we have negotiated a lease option to obtain Watson Mercury Consoles at a monthly cost of \$2802.41. Also, an additional issue regarding the 24/7 chairs our telecommunicators use in order to be comfortable while taking and processing calls for service. These chairs that we currently use are beyond end of life, and are no longer under warranty. We have explored different options and located a source for chairs to outfit each of the four positions at a onetime cost of \$5,359.32.

In order to expand our services for field responders, and also continue our plan toward a backup or redundancy in our Communications Center we have explored our options and increase our Mobile Data Terminal Licenses for field responders, and additional lines to our Alpha Paging connections to decrease

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*Proudly Serving the Citizens of Person County, NC Since 1977*

# *Person County Emergency Services*

## **911 Communications Division**

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336-597-0545

**Wes Lail**, *Emergency Services Director*

**Brett Wrenn**, *Communications Manager*

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response time for our field responders. We are currently using Southern Software as our vendor for both aspects and have an estimated one time cost of \$11,400.00 and a yearly additional cost of \$1853.00.

The increase in population and call volume in unexpected areas of Person County has required that we start moving from a ESN based CAD response plan, to a new response plan that is more Geo Diverse and population versus call volume based. In order to complete this project we are looking to add a Geo Back Office solution from Southern Software to both aid in this new response plan, and aid 911 Addressing to allow new addresses issued to be instantly pushed to 911 CAD software. The estimated cost for this upgrade will be \$13,495.00 and a yearly cost of \$1,853.00.

### **2. If your request are based on capital expenditures for the next year, did you, or will you apply for a grant from the 911 board?**

Given the current grant funding priorities set by the North Carolina 911 Board, it was felt that application for a grant during the 2015 grant cycle would not be approved. Also, the Person County 911 Communications Center has recently undergone a complete change in administration staff thus making a grant application during this grant cycle impossible. The current administration of the Person County Communications Center is currently exploring a grant application for the FY 2016 grant cycle for a back up or redundant Communications Center.

### **3. How will the additional funding improve your efficiency for delivering 911 services?**

The additional funding will allow us to maintain our equipment and make much needed enhancements that allow for efficient services to the citizens and visitors to Person County. However, these enhancements will meet and exceed the 911 Boards mandate to move our County toward Next Generation Compliance. By making these upgrades and enhancements we will have access to a much more reliable system allowing a faster system to accept and process calls for service.

### **4. Are the increases based upon the expanded use of 911 funds?**

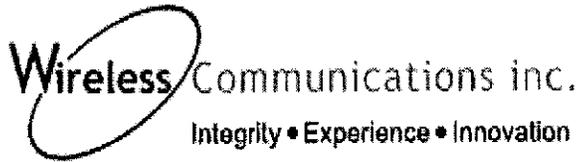
No.

### **5. Explain in detail how the current fund balance will be used to offset increases in expenditures?**

There are no plans to use our fund balance to cover expenditures because of the balance at the end of FY 2013-2014. We currently do not meet the recommended 20% fund balance needed for unpredicted emergencies.



*Proudly Serving the Citizens of Person County, NC Since 1977*



**June 27, 2014**

**Customer: Person County**

**Quote: Vesta/Sentinel 4 E9-1-1 Phone System**

QTY	DESCRIPTION	TOTAL
1	Vesta/Sentinel 4 E9-1-1 Phone System including:	\$ 156,849.38
5	1 Year of Software Support	
5	Sentinel 9-1-1 Workstations	
5	22" Touchscreen Monitors	
5	24 Key keypads	
5	CDR License for ECaTS	
1	Sheriff's Office Remote Workstation	\$ 30,983.88
1	Recommended Spare Parts	\$ 4,805.13
1	Shipping	\$ 1,727.67
1	Turn Key Installation	\$ 39,886.79
1	Cassidian Remote FE Services	\$ 3,000.00
3	Call Taker and Administrator Training	\$ 2,094.00
1	24x7 Maintenance & Hardware Support - 5 yrs	\$ 75,003.03
	Sub-total:	\$ 314,349.87
	<b>Options</b>	
1	CommandPost Unit	\$ 23,006.32
1	24x7 Remote Monitoring and Diagnostics - 5 yrs	\$ 74,001.25
1	EIM Interface for Intrado A911 Network	\$ 15,495.00
<b>Total:</b>		<b>\$ 426,852.44</b>
<small>(This is a turnkey quote for the E9-1-1 system including installation, training, warranty and software support for 5 years. The Vesta/Sentinel 4 requires a NENA approve NetClock.)</small>		



4800 Reagan Drive  
 Charlotte, NC 28206  
 Phone: 704-597-5220  
 Fax: 704-597-7050

**Quote No:** Q18499  
**Date:** 09/09/2014  
**Prepared for:** BRETT WRENN  
**Prepared by:** BRUCE WILLIAMS  
**Terms:** NET UPON RECEIPT  
**Customer PO:**

Bill To:	Ship To:
Wireless Account No: C0001565 PERSON COUNTY COMMUNICATIONS 304 S. MORGAN STREET ROXBORO, NC 27573	PERSON COUNTY COMMUNICATIONS 301 HILL ST. ROXBORO, NC 27573-5807

Part No	Description	Qty	Price Ea.	Extended
64007-50016	KEYPAD 24-KEY W / 12FT CBL	5	137.50	687.50
SHIPPING	SHIPPING AND HANDLING	1	39.00	39.00

**Non Taxable:** 0.00  
**Taxable:** 726.50  
**Sub Total:** 726.50  
**Sales Tax:** 49.04

**Total Quoted Amount:** 775.54

Accepted By: \_\_\_\_\_  
Authorized Signature

Date: \_\_\_\_\_

Proposal is Valid Until Thursday, October 9, 2014  
 20% Re-stocking Fee on All Returns

Delivery Lead Time Available Upon Request  
 Maintenance Contracts are Available

This Proposal is Subject to Wireless Communications' Standard Terms and Conditions (see attachment)

*Thank You for Choosing Wireless!*



4800 Reagan Drive  
Charlotte, NC 28206  
Phone: 704-597-5220  
Fax: 704-597-7050

**Quote No:** Q18499  
**Date:** 09/09/2014  
**Prepared for:** BRETT WRENN  
**Prepared by:** BRUCE WILLIAMS  
**Terms:** NET UPON RECEIPT  
**Customer PO:**

### Terms

THESE TERMS AND CONDITIONS APPLY TO ALL TRANSACTIONS. LEASES, CONDITIONAL SALES, CHATTEL MORTGAGES, RETAIL INSTALLMENT CONTRACTS, AND RENTAL AGREEMENTS MAY CONTAIN APPLICABLE TERMS AND CONDITIONS PRINTED THEREIN

1. **ACCEPTANCE.** This document is an offer by the Buyer, which will become a contract when acknowledged in writing by Wireless Communications, Inc. and the banking negotiation or other use of the down payment shall not constitute an acceptance hereof by Wireless Communications, Inc. (Seller hereinafter). It is agreed that sales are made only on the terms and conditions herein. Seller shall not be bound by terms and conditions in Buyer's purchase order or elsewhere unless expressly agreed to in writing. In the absence of written acceptance of these terms, acceptance of or payment for purchases hereunder shall constitute an acceptance of these terms and conditions. Any contract evidenced by this document is assigned to Wireless Communications, Inc.
2. **DEFINITIONS.** All references to Seller herein shall mean Wireless Communications, Inc. and all references to Buyer shall mean the Customer named in the attached document.
3. **SHIPPING AND HANDLING.** Shipping and Handling charges when shown separately in the attached document include (prepaid) domestic surface and airfreight which will be included on the invoice (e.g., UPS, Parcel Post, Common Carrier). Freight charges are subject to frequent changes and in considerations of Seller's agreement to hold to the charges stated, Buyer agrees to pay such amount without regard to the actual charges applicable at the time of shipment. It is understood that Seller will not have to provide Buyer with any copies of carrier freight bills.
4. **DELIVERY AND TITLE.** Unless otherwise stated on the attached form, all deliveries are FOB Seller's business location. Shipping and delivery dates are best estimates only. Seller reserves the right to make deliveries in installments and the contract will be severable as to such installments. Delivery delay or default of any installment shall not relieve the Buyer of its obligation to accept and to pay for remaining deliveries. Claim for shipment shortage shall be deemed waived unless presented to Wireless Communications, Inc. in writing within forty-five (45) days of delivery of each shipment. **IN NO EVENT SHALL WIRELESS COMMUNICATIONS, INC. BE LIABLE FOR INCREASED COSTS, LOSS OF PROFITS OR GOOD WILL OR ANY OTHER INCIDENTAL OR CONSEQUENTIAL DAMAGES** due to late or non-delivery of products. Title to products sold shall pass to Buyer at the FOB point. Seller shall retain a security interest and the right of possession in the products until Buyer makes full payment. Buyer agrees to cooperate in whatever manner necessary to assist Seller in perfection on said security interest upon request.
5. **COMMERCIAL WARRANTY.** Wireless Communications, Inc. provides no warranty for products sold unless otherwise noted in writing on the attached form. Manufacturers of products sold provide warranties of varying periods and coverage. Written copies of manufacturer's warranties are available upon request.
6. **EQUIPMENT PERFORMANCE.** Because each radio system is unique, Seller disclaims liability for range, coverage, or operation of the system as a whole except by a separate written agreement by an officer of the Seller.
7. **PAYMENT.** The Buyer shall make payment in accordance with the terms stated on the attached document at Wireless Communications, Inc., P.O. Box 198812, Atlanta, GA, 30384-8812 or at such other place as Wireless Communications, Inc. may designate. Payment shall be made upon delivery unless stated otherwise on the attached document.
8. **TAXES.** Except for the amount, if any, of state and local tax stated on the attached document, the prices set forth herein are exclusive of any amount for Federal, State, and/or local excise, sales, use, property, retailer's occupation, or similar taxes. If any such excluded tax is determined to be applicable to this transaction or if Seller is required to pay or bear the burden thereof, the prices set forth herein shall be increased by the amount of such tax and any interest or penalty thereon, and the Buyer shall pay to the Seller the full amount of any such increase no later than ten (10) days after receipt of an invoice therefore.
9. **TERMINATION AND CANCELLATION.**
  - A. Seller shall not be liable for any delay or failure to perform due to any cause beyond its control. Causes include, but are not limited to, strikes, acts of God, acts of the Buyer, interruptions of transportation or inability to obtain labor, materials, or facilities, default of any supplier, or delays in FCC frequency authorization or license grant. The delivery schedule shall be considered extended by a period of time equal to the time lost because of any excusable delay. In the event Seller is unable to wholly or partially perform because of any cause beyond its control, Seller may terminate any contract without liability to the Buyer.
  - B. Buyer may by written notice to Seller within fifteen (15) days of the date hereof cancel any contract arising hereunder, for other than the default of the Seller and at Seller's convenience, in which event Buyer shall pay Seller twenty percent (20%) of the total price of all products and accessories listed on the attached document as a restocking charge.
10. **TECHNICAL ASSISTANCE.** Warranties shall not be enlarged and no obligation or liability shall arise out of Seller's rendering of technical advice, facilities, or service in connection with Buyer's purchase of the products furnished.
11. **FCC MATTERS.** The Buyer is solely responsible for obtaining any licenses or other authorizations required by the Federal Communications Commission (FCC) and for complying with FCC rules and with the rules and regulations for any other federal, state, or local regulatory agency. Neither Seller nor any of its employees is an agent or representative of the Buyer in FCC matters or otherwise. Seller, however, may assist in the preparation of the license application.
12. **CONTROLLING LAW.** This document and the rights and duties of the parties shall be governed and interpreted according to the laws of the State of North Carolina.
13. **FINAL ACCEPTANCE.** Failure to make a claim within five (5) days after receipt of each product covered hereby shall constitute an irrevocable acceptance thereof.
14. **LIMITATION OF LIABILITY.** Seller's total liability is limited to the total price of the products sold hereunder. Buyer's sole remedy is to request Seller at Seller's option to either refund the purchase price, or to repair or replace products that are not as warranted. In no event will Seller be liable for incidental or consequential damages. No action shall be brought for any breach of this contract more than one (1) year after the accrual of such cause of action except for money due upon open account.
15. **WAIVER.** The failure of Seller to insist in any one or more instances, upon the performance of the terms, covenants, or conditions herein, or to exercise any right hereunder shall not be construed as a waiver or relinquishment of the future performance of any such term, covenant, or conditions or the future exercise of such right, but the obligation of the Buyer with respect to such future performance shall continue in force and effect.
16. **GENERAL.**
  - A. Buyer acknowledges that it has read and understands these terms and conditions and agrees to be bound by them, that it is the complete and exclusive statement of the agreement between the parties and supersedes all proposals, oral or written, and all other communications between the parties relating to the subject matter hereof.
  - B. No modification hereof shall be binding upon Seller unless such modification is in writing signed by a duly authorized representative of Seller.
  - C. If any part is contrary to, prohibited by, or deemed invalid under the applicable laws or regulations, such provision shall be deemed omitted to the extent so contrary prohibited or invalid, but remainder shall not be invalidated and shall be given effect so far as possible.

#### IMPORTANT:

DIRECT INQUIRIES ABOUT THIS PROPOSAL/ORDER TO WIRELESS COMMUNICATIONS, INC. AT 4800 REAGAN DR., CHARLOTTE, NC, 28206.  
PLEASE SPECIFY SALES ORDER NUMBER

Proposal is Valid Until Thursday, October 9, 2014

Delivery Lead Time Available Upon Request

20% Re-stocking Fee on All Returns

Maintenance Contracts are Available

This Proposal is Subject to Wireless Communications' Standard Terms and Conditions (see attachment)

*Thank You for Choosing Wireless!*

# PRICING

## 6.1 PRICING SUMMARY

### Person County One Time setup fee

Configuration Setup and Project Management	\$ 22,425.85
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### Person County Recurring Payment

Based on current wirelined telephone numbers	\$ 12,343.62
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### Total Customer Sale Price \$777.838 over 60 Months

The Contract Price in U.S. dollars is \$ 777,838 which will be payable over a 60 month term with an upfront payment of \$22,425.85 and a monthly combined recurring charge of \$12,343.62 for ALI Management service and Voice and Routing service. The monthly recurring charge of \$12,343.62 is based on a quantity of 23,000 wirelined telephone numbers (TN's). Should the quantity of wirelined TN's exceed 23,000, the monthly charge will be recalculated at a rate of \$.258 per TN.

During implementation, the monthly recurring charges will be invoiced in two phases. Phase one will begin upon activation of the ALI Management service; the associated monthly recurring charge is \$ 9,224.98. Phase two will begin upon activation of Voice and Routing services; the associated monthly recurring charge will increase to \$12,343.62. The 60 month terms will commence once all services are live. ALI Management services may be active for one or more months prior to all services going live. A change order will be used to amend the Contract Price to include any additional months of ALI Management service.

## 6.2 TEXT 2 911 PRICING OPTION SUMMARY

### Person County One Time setup fee

Configuration Setup and Project Management	\$ 2,083.33
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### Person County Monthly Recurring Payment for 60 Months

Text 2 911	\$ 211.87
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Elite Ergonomics LLC  
104 Westminster Way  
Mcdonough, GA 30253



Date 9/9/2014  
Estimate # 522

Name / Address  
Person County

Description	Qty	Rate	Total
Ironhorse 3000CHD, black fabric	2	1,273.28	2,546.56
Ironhorse 3000HD, ultra leather	2	1,406.48	2,812.96

free shipping

Here is the estimate, thank you very much.

Subtotal	\$5,359.52
Sales Tax (0.0%)	\$0.00
<b>Total</b>	<b>\$5,359.52</b>

**Elite Ergonomics LLC**  
dradtke@eliteergonomics.com  
www.eliteergonomics.com

404-437-6284  
Fax 404-437-7616

## David Moore

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**From:** Brett Wrenn  
**Sent:** Tuesday, September 16, 2014 8:35 AM  
**To:** David Moore  
**Cc:** Dan Christie  
**Subject:** Fwd: What is David's Email?

Brett Wrenn  
Person County Emergency Services  
911 Communications Manager

Sent from my Verizon Wireless 4G LTE smartphone

----- Original message -----

From: Dan Christie  
Date: 09/16/2014 8:13 AM (GMT-05:00)  
To: Brett Wrenn  
Cc: 'Frank Schmit', bwilliams@wirelessnc.com  
Subject: What is David's Email?

Brett,

I have the breakdown for David but I don't have his email. Would you pass this on to him.

MCC7500 Console and Furniture total: \$592,060.00

MCC7500 Consoles Total: \$446,606.56

Watson Furniture: \$145,852.44

Finance Factor: 0.019214

Console monthly: \$8581.10 for 60 months

Furniture monthly: \$2802.41 for 60 months.

Thanks,

**Dan Christie**

Motorola Solutions Federal Manufactures Rep.

Sr. Account Executive

Wireless communications inc



**GRANVILLE  
COMMUNICATIONS**



SOUTHERN SOFTWARE, INC.  
an employee-owned company

Agency: **Person County Emergency Services, NC**

Contact: **David Moore**

Date: **9/24/2014**

**MOBILE DATA INFORMATION SYSTEM (MDIS)**

**Qty**

<b>MDIS Concurrent License (without NCIC/State Database Query)</b>	5	\$4,250.00
<i>Add NCIC/State Database Query</i>	5	\$3,250.00
<b>MDIS Concurrent License (without NCIC/State Database Query)</b>	4	\$3,400.00
<i>Assumes Installation on 9 Laptops and use of Roxboro PD's MDIS Server Software</i>		
<b>Total Software:</b>		<b>\$10,900.00</b>

ASSUMES ASSISTANCE WITH REMOTE INSTALLATION. IF ONSITE INSTALLATION IS NECESSARY THERE WILL BE ADDITIONAL CHARGES.

**YEARLY SUPPORT**

<b>MDIS Support</b>	24/7	<b>1</b>	\$1,301.00
		<b>YEAR</b>	
<b>NCIC Interface for MDIS Support</b>	24/7	<b>1</b>	\$552.00
		<b>YEAR</b>	
<b>Total Support:</b>			<b>\$1,853.00</b>

**TOTAL INVESTMENT (STATE TAX AND SHIPPING NOT INCLUDED) \$12,753.00**

**PROPOSAL ASSUMES THAT ONGOING SUPPORT WILL BE THE RESPONSIBILITY OF PERSON COUNTY EMERGENCY SERVICES. IF THIS IS NOT CORRECT, PLEASE REQUEST AN UPDATED PROPOSAL.**

**ASSUMES USE OF ROXBORO PD'S MDIS SERVER SOFTWARE.**

Wireless modems ("Air Cards") are required for each mobile unit (providers include Southern Linc, Sprint, Nextel, Verizon, Alltel, US Cellular, etc.). Wireless service plans are required for each wireless modem and are provided by Agency. ( \$35-75/month/user typical)

Agency must configure all networking for mobile and CAD workstations to ping servers before installation begins. Use a static IP for private address.

All connections and fees to State NCIC including hardware provided by Agency. TCP/IP Interface Required.

Hardware Specifications are located at [www.southernsoftware.com](http://www.southernsoftware.com)  
Proposal of software is valid for (60) days from date of proposal.  
Proposal of hardware is valid for (30) days from date of proposal.  
Software Includes 30 days of free support.

**Contact information for Public Safety Representative:**

**Cameron Dew**  
**Southern Software**  
**150 Perry Drive**  
**Southern Pines, NC 28387**

**Business: 800.842.8190**  
**Mobile: 910.638.8802**  
**Fax: 910.695.0251**  
**E-Mail: [cdew@southernsoftware.com](mailto:cdew@southernsoftware.com)**



**SOUTHERN SOFTWARE, INC.**  
an employee-owned company

**Agency:** Person County 911, NC  
**Contact:** David Moore  
**Date:** 8/25/2014

<b>SOFTWARE</b>	<b>Qty</b>	
Map Centric Addressing/Geo Backoffice	1	
	<b>TOTAL SOFTWARE:</b>	<b>\$9,995.00</b>

<b>PROJECT MANAGEMENT</b>		
Management Fee	- install/training/management	
	<b>TOTAL PROJECT MANAGEMENT FEE:</b>	<b>\$2,250.00</b>

<b>YEARLY SUPPORT</b>		<b>Qty</b>	
MCA	8:30-5, M-F	1	
	<b>TOTAL SUPPORT:</b>		<b>\$1,250.00</b>

**TOTAL INVESTMENT** (STATE TAX AND SHIPPING NOT INCLUDED) **\$13,495.00**

PAYMENT TERMS: 50% DUE UPON SIGNING OF PROPOSAL; 50% DUE UPON COMPLETION OF INSTALLATION AND TRAINING

**CUSTOMER'S SIGNATURE** \_\_\_\_\_ **DATE** \_\_\_\_\_

Please sign this document and return it to us by fax or mail. When the document is signed and returned to Southern Software, we will begin processing your order.

- Proposal of software is valid for (60) days from date of proposal.
- Proposal of hardware is valid for (30) days from date of proposal.
- Software includes (30) days of free support, including all updates.
- Management fees include training, installation, and project management.
- Southern Software will install its software products only on computer configurations compatible with these products. Hardware specifications are available upon request.

**Contact information for Public Safety Representative:**

**Cameron Dew**  
**Southern Software**  
**150 Perry Drive**  
**Southern Pines, NC 28387**  
**Business: 800.842.8190**  
**Mobile: 910.638.8802**  
**Fax: 910.695.0251**  
**E-Mail: cdew@southernsoftware.com**



**SOUTHERN SOFTWARE, INC.**  
an employee-owned company

**Agency:** Person County 911, NC  
**Contact:** David Moore  
**Date:** 9/9/2014

**CAD WIRELESS MESSAGING**

**Qty**

Additional Paging Connectors

5

**TOTAL INVESTMENT (STATE TAX AND SHIPPING NOT INCLUDED)**

**\$500.00**

**CUSTOMER'S SIGNATURE** \_\_\_\_\_ **DATE** \_\_\_\_\_

Please sign this document and return it to us by fax or mail. When the document is signed and returned to Southern Software, we will begin processing your order.

Proposal of software is valid for (60) days from date of proposal.

Proposal of hardware is valid for (30) days from date of proposal.

Software includes (30) days of free support, including all updates.

Management fees include training, installation, and project management.

Southern Software will install its software products only on computer configurations compatible with these products. Hardware specifications are available upon request.

**Contact information for Public Safety Representative:**

Cameron Dew  
Southern Software  
150 Perry Drive  
Southern Pines, NC 28387

**Business:** 800.842.8190  
**Mobile:** 910.638.8802  
**Fax:** 910.695.0251  
**E-Mail:** cdew@southernsoftware.com



110 South Regent Street, Suite 500  
 Salt Lake City, UT 84111  
 (801) 363-9127 \* (801) 363-9144 fax  
 (800) 363-9127 toll-free

## Sales Quote #104731

by Dixon Brown

Date 9/10/2014

Bill To: Person County 911  
 Attn: David Moore  
 216 West Barden Street  
 Roxboro, NC 27573

Ship To: Person County 911  
 Attn: David Moore  
 216 West Barden Street  
 Roxboro, NC 27573

For: Person County 911  
 Attn: David Moore  
 216 West Barden Street  
 Roxboro, NC 27573

Phone: 336-597-0500 Fax: 336-597-0598

Qty	Description	Unit Price	Extended Price
2	ProQA Software Licenses (Medical - Paramount - Standard - North American English) Automated calltaking software	\$3,500.00	\$7,000.00
5	ProQA Software Upgrade (Medical - Paramount - Standard - North American English) Software upgrade to latest version	\$395.00	\$1,975.00
1	AQUA Version Upgrade (Medical - Standard - North American English) Software upgrade to latest version	\$395.00	\$395.00
4	Cardset (Medical - 12.2 - Standard - North American English) Licensed manual protocol set for backup	\$495.00	\$1,980.00
4	QA Guide (QAG) (Medical - 12.2 - Standard - North American English) Quality Assurance Guide for training and case review only	\$45.00	\$180.00
1	Annual Maintenance - Basic Package (ESP) for ProQA Software (Medical - Standard - North American English) License renewal, service and support	\$1,050.00	\$1,050.00
4	Annual Maintenance - Basic Package (ESP) for Cardsets (Medical - Standard - North American English) License renewal, service and support	\$49.00	\$196.00
		Sub-Total:	\$12,776.00
		Tax:	\$0.00
		Shipping & Handling:	\$40.00
		Total:	\$12,816.00

This quote is valid for 120 days from date of issue. Unless otherwise agreed to in writing, all prices quoted are exclusive of any applicable sales, use, withholding and other taxes, duties, or government assessments relating to this transaction, which are the sole obligation of Buyer. Payment terms are Net 30 unless otherwise noted.

Seller will use reasonable efforts to deliver products on time, but will not be liable for any expenses or damages incurred as a result of late delivery or for circumstances beyond Seller's reasonable control. Shipments are made F.O.B. origin, which is Salt Lake City, UT, USA. All insurance expenses and risk of loss are assumed by Buyer.

Purchasing or signing below acknowledges your agreement to the terms above and to the "break the seal" or "click to accept" license agreement associated with the licensed product(s). The license agreement is included with the licensed product(s) and you will have the opportunity to read it before opening or installing. If unacceptable, you may return the licensed product(s) within 10 days of receipt for a refund, less any applicable restocking fees and original shipping charges.

*"To lead the creation of meaningful change in public safety and health."*



110 South Regent Street, Suite 500  
 Salt Lake City, UT 84111  
 (801) 363-9127 \* (801) 363-9144 fax  
 (800) 363-9127 toll-free

## Sales Quote #105067

by Dixon Brown

Date 9/16/2014

Bill To: Person County 911  
 Attn: David Moore  
 216 West Barden Street  
 Roxboro, NC 27573

Ship To: Person County 911  
 Attn: David Moore  
 216 West Barden Street  
 Roxboro, NC 27573

For: Person County 911  
 Attn: David Moore  
 216 West Barden Street  
 Roxboro, NC 27573

Phone: 336-597-0500 Fax: 336-597-0598

Qty	Description	Unit Price	Extended Price
3	Replacement Plastic Sleeve Set (North American English) Protective sleeves for cards	\$60.00	\$180.00
		Sub-Total:	\$180.00
		Tax:	\$0.00
		Shipping & Handling:	\$10.00
		Total:	\$190.00

This quote is valid for 120 days from date of issue. Unless otherwise agreed to in writing, all prices quoted are exclusive of any applicable sales, use, withholding and other taxes, duties, or government assessments relating to this transaction, which are the sole obligation of Buyer. Payment terms are Net 30 unless otherwise noted.

Seller will use reasonable efforts to deliver products on time, but will not be liable for any expenses or damages incurred as a result of late delivery or for circumstances beyond Seller's reasonable control. Shipments are made F.O.B. origin, which is Salt Lake City, UT, USA. All insurance expenses and risk of loss are assumed by Buyer.

Purchasing or signing below acknowledges your agreement to the terms above and to the "break the seal" or "click to accept" license agreement associated with the licensed product(s). The license agreement is included with the licensed product(s) and you will have the opportunity to read it before opening or installing. If unacceptable, you may return the licensed product(s) within 10 days of receipt for a refund, less any applicable restocking fees and original shipping charges.

Sign here  \_\_\_\_\_ Date \_\_\_\_\_

Payment Method: (Check enclosed, or...)

Purchase Order # \_\_\_\_\_

VISA/MasterCard/AMEX # \_\_\_\_\_

Expiration: \_\_\_\_\_

*"To lead the creation of meaningful change in public safety and health."*

Need help? 800-800-8300



### Review and place your order

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**Place your Order >**

#### Order Details

**Shipping to:** **Change**  
David Moore  
Person County 911  
301 Hill Street  
Roxboro, NC 27573  
(336) 330-2248

**Billing Address:** **Change**  
David Moore  
Person County 911  
216 W Barden Street  
Roxboro, NC 27573  
(336) 330-2248

**Payment Method:** **Change**  
  
Wire Transfer

#### Shipping Speed:

- Ground (2 to 6 days) -- *Estimated Delivery Tue, Sep 16, 2014* **[\$19.89]**
- FREE** Ground Shipping Today with [Learn More and Start Saving Today!](#)
- Truck (3 to 9 days) -- *Estimated Delivery Thu, Sep 25, 2014* **[\$76.00]**
- Second Day (2 days) -- *Estimated Delivery Mon, Sep 15, 2014* **[\$87.33]**
- Next Day -- *Estimated Delivery Fri, Sep 12, 2014* **[\$151.03]** [Details](#)

#### Items you are buying:

	Qty.	Price
<b>A179-24002 - Acer G246HL Abd Monitor - Screen Size 24", Resolution 1920 x 1080, Contrast Ratio 100000000:1, Response Time 5ms, Refresh Rate 60Hz, Color : Black - UM.FG6AA.A01</b>	4 	<b>\$559.96</b> (\$139.99 each)
In Stock Details Add SquareTrade Warranty as low as \$18.99		
<b>HKG-102410315 - Sony 32" 720p LED HDTV - 1366x768 Resolution, 16:9, 3 HD inputs, Motionflow XR 120 - KDL32R400A</b>	4 	<b>\$1,051.96</b> (\$262.99 each)
In Stock Details Add SquareTrade Warranty as low as \$26.98		

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North Carolina 911 Board

PSAP Name: Person County 911 Communications Date: \_\_\_\_\_  
 Contact Name: Brett Wrenn, 911 Manager Contact Phone: 336-330-2243  
 Contact Address: 216 W. Barden Street  
 City: Roxboro  
 Zip: 27573  
 Contact Email: bwrenn@personcounty.net

***Instructions: All requests for review of PSAP Distribution amount must use this form with each request. Please do not change block descriptors, formulas or formatting. \*\*\*PLEASE SEE INSTRUCTIONS tab for further details\*\*\****

***All requests must be filed with the NC 911 Board no later than February 28, 2014. Email this form and all supporting documentation to marsha.tapler@nc.gov. If you have questions regarding this form or filing a request, please call Marsha Tapler at 919-754-6344 or email at marsha.tapler@nc.gov.***

**June 30, 2013 Emergency Telephone System Fund Balance: \$84,008.31**

	FY2013 (2012-2013) <b>ACTUAL</b> Expenditures from Reconciled Report	FY2015 (2014-2015) Requested Increase Amount <b>ONE-TIME</b> <b>Capital</b> <b>Purchase Cost</b>	FY2015 (2014-2015) Requested Increase Amount <b>Recurring</b> <b>MONTHLY</b> <b>Cost</b>	FY2015 (2014-2015) Requested Increase Amount <b>Recurring</b> <b>ANNUAL</b> <b>Cost</b>
Expenditure				
<b>Phone Systems</b>				
Recurring 911 service supplier charges for 911				

Basic line rate for one ten digit number per telecommunicator call-taking position	3,882.06			
Telephone equipment, including CPE, workstations, monitors, keyboards, mice,	194,410.59	775.54	7,114.21	
Automatic Call Distribution Service or software				
Recurring 911 service supplier selective routing and ANI/ALI provisioning charges	27,336.60	24,508.85	0.00	
<b>Phone System Totals</b>	<b>\$225,629</b>	<b>\$25,284</b>	<b>\$7,114</b>	<b>\$0</b>

<b>Telecommunicator Furniture</b>	<b>0.00</b>	<b>5,359.32</b>	<b>2,802.41</b>	
<b>Software</b>				
CAD	19,014.25			
GIS		12,245.00		1,250.00
Message switch software (allows for voiceless		7,650.00		1,301.00
Voice Logging Recorder				
Management Information System (MIS) Software for 911 phone system				
Time Synchronization				
ALI Database Software				
Software Licensing		11,750.00		1,246.00
Radio console software used in the 911 process			8,581.10	
Paging software to send call from CAD to first responder pager or mobile phone				
CAD to CAD interface software				
<b>Software Totals</b>	<b>\$19,014</b>	<b>\$31,645</b>	<b>\$8,581</b>	<b>\$3,797</b>

**Hardware**

Servers**				
Computer workstations**	12,731.96	1,592.03		
Time synchronization devices				
UPS				
Generator	150.02			
Handheld GPS**	0.00			
<b>Hardware Totals</b>	<b>\$12,882</b>	<b>\$1,592</b>	<b>\$0</b>	<b>\$0</b>

**Eligible dispatch equipment** -- must meet the requirements of SL 2010-158, as codified in GS 62A-46(c)

Radio Network Switching**				
Radio Console Ethernet Switch	335.00			
Radio Console Access Router				
Back Up Storage Equipment for 911 Data Base				
Mobile Message Switch				
Paging Interface with Computer Aided Dispatch				
Alpha / Numeric Pager Tone Generator				
Radio Consolette (portable or mobile radio configured for exclusive use at the dispatcher work station for dispatcher operation to perform dispatch function when there is no traditional console installed at the workstation)				
<b>Dispatch Equip Totals</b>	<b>\$335</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

**HOSTING SERVICES**

PSAPs may desire to replace or substitute eligible equipment, computer hardware, software or similar eligible 911 expense items by contracting for hosting equipment or software. Hosting service expenses may be eligible for 911 Funding upon review and approval by the 911 Board, or by Staff if so delegated by the Board.

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**Training**

**807.27**

**Functions**

Database Provisioning	34,132.44
Addressing	16,458.00
Equipment Maintenance	19,438.90
Software Maintenance	35,703.00
<b>Function Totals</b>	<b>\$105,732.34</b>

<b>\$0.00</b>

<b>\$0.00</b>

<b>\$0.00</b>

	<b>\$364,400.09</b>
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<b>\$63,880.74</b>
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<b>\$221,972.64</b>
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<b>\$3,797.00</b>
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Current FY2015 Funding Distribution	\$400,952.00
Additional funds requested:	<u>\$289,650.38</u>
FY2015 Distribution Reconsideration Amount total	<u><u>\$690,602.38</u></u>

Unreconciled June 30, 2014 Fund balance                      \$77,369.00