



**STATE OF NORTH CAROLINA  
DEPARTMENT OF INFORMATION TECHNOLOGY (DIT)  
STATEWIDE IT PROCUREMENT OFFICE**

Statewide IT Contract Number	<b>204A - Microcomputers, Peripherals, and Related Services</b>
Bid / Solicitation Number	ITS-400203
Contract Award Type	MANDATORY
Current Effective Dates	August 1, 2017 through July 31, 2021 Renewals: Two (2) one year options
Contract Administrator	Debbie Patterson Email: <a href="mailto:debbie.patterson@nc.gov">debbie.patterson@nc.gov</a> Tel: 919-754-6619

**This contract can now be accessed via NC E-Procurement @ Your Service. If you are a user of this system, click <https://buyer.ncgov.com/Ariba>**

**SCOPE**

1. The Department of Information Technology created this statewide term contract to provide a list of qualified Vendors for Agencies across the State to purchase microcomputers, associated peripherals, and value added services, with options to purchase additional maintenance and support. This contract is limited to microcomputers that operate Microsoft Windows, Chrome, and Android operating systems. Vendors shall only offer Agencies items listed in Table 1 under this contract. NCDIT Contract Administrator may remove a Vendor from this contract, if this Vendor offers Agencies, under this contract, items that are not listed in Table 1.
2. The 204A Statewide Term Contract is limited to items listed in Table 1:

Microcomputer Segment	Segment Description
Desktop Units	Traditional Personal Computers, Fixed Workstations, "All-in-Ones", and Thin Clients with a conventional chassis, tower, mini-tower, or small form factor case
Portable Units	Laptops, Notebooks, Chromebooks, Ultra-Portable, Mobile Workstations, and other easily transportable devices with fixed displays and keyboards
2-in-1 Units	Device that can function in a traditional 'clam-shell' laptop configuration or as a light weight, touch screen tablet through a conversion using an integrated or detachable keyboard and mouse/trackpad
Tablet Units	Extremely portable solid state computing devices primarily characterized by a single touch screen input mechanism; may or may not include an attachable keyboard

Microcomputer Segment	Segment Description
Peripheral Components	Peripherals must be able to attach to, work with, and be supported by, the Desktop Units, the Portable Units, the 2-in-1 Units, the Tablet Units, and the architecture described elsewhere herein. Peripherals must be present with the general offerings of the manufacturer, and as such, normally available from the manufacturer represented. Peripherals considered within the scope of this contract are monitors, input devices (keyboards, mice), docking stations, memory, hard drives, laptop cases, etc. <u>Peripheral Options (procured by themselves) may be purchased under this contract in amounts up to \$25,000.</u> It is not mandatory to use this contract for peripheral only purchases.
Value Added Services	Mandatory Value Added Services related to Microcomputers that Vendor shall provide are Basic Imaging, Asset Tagging, and Basic Installation. Vendor may provide additional Value Added Services as options, which may include but are not limited to, managed logistics / staggered delivery, bulk packaging, move / add / change services, data migration services, end user training, and end of life disposal / recycling services. For optional Value Added Services, Vendor and Agency shall develop a mutually agreed upon written Statement of Work subject to the terms and conditions of this contract to describe in detail that Value Added Services being provided by the Vendor to the Agency and the specific pricing for these Value Added Services.

Table 1: Scope of 204A Statewide Term Contract for microcomputers, associated peripherals, and value added services

3. This contract **does not include** the following products:

- Mobile Ruggedized Computers (see [IT Statewide Term Contract 204B](#))
- Server Units – Rack-mounted, blades and tower models (see [IT Statewide Term Contract 204S](#))
- Itanium, SPARC, or Power Series (aka UNIX) Workstations/Servers and Peripheral Components (see [IT Statewide Term Contract 204C](#))
- Smartphones, handhelds, and other portable client devices that require cellular broadband services to provide intended functionality
- Printers and Printer Peripheral Components (see [IT Statewide Term Contract 204D](#))
- Digital Cameras
- Hubs, Routers and Switches
- Uninterruptible Power Systems (UPS) and Surge Protectors
- Projectors
- Software (other than OEM version of operating system and system drivers and tools)

This contract is a **MANDATORY** Statewide Term Contract, with approved exceptions, for the use of **Executive Branch State Agencies**. For non-Executive Branch State Agencies this is a Convenience Contract, available, but not mandatory to those entities permitted by law to use this contract. Such entities presently include the North Carolina University System and its member campuses, instructional components of the Department of Public Instruction, instructional components of the North Carolina Community College System, and local (municipal and county) governments.

Agencies with the need to acquire services related not covered by this contract are required to follow the State of North Carolina IT procurement rules, consistent with [09 N.C.A.C. 06 A& B](#) and established procedures of the Department of Information Technology (DIT).

## VOLUME PURCHASING INITIATIVE

The State's Volume Purchasing Initiative for microcomputers and related peripherals is provided under this Statewide Term Contract. Please visit DIT's [Bulk Purchasing page](#) for more information about this cost-saving program.

## VENDOR CONTACT INFORMATION

Table 2 contains the awarded Vendors' Ordering Address and Contact information. Orders shall be issued directly to the respective Vendor. To address service or pricing questions, please contact the Vendors listed below.

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
<b>CDW-G (ACER)</b>	Direct	230 N. Milwaukee Ave. Vernon Hills, IL 60061 Phone: 800-808-4239 Fax: 847-465-6800	<b><u>Inside Sales for State and Local Governments</u></b> Nicole Tuzzolino <a href="mailto:nicotuz@cdwg.com">nicotuz@cdwg.com</a> Phone: 866-850-5223 Fax: 847-990-8124  <b><u>Outside Sales for State and Local Governments</u></b> Kyle Irwin <a href="mailto:kyleirw@cdw.com">kyleirw@cdw.com</a> Phone: 203-851-7126 Fax: 847-990-8186  <b><u>Academic Sales (K-12 Local Education Authorities)</u></b> Charlie Celotto <a href="mailto:charlie.celotto@cdwg.com">charlie.celotto@cdwg.com</a> Phone: 866-850-5781 Fax: 847-990-8133  <b><u>Academic Sales (Higher Education)</u></b> Matt Wedge <a href="mailto:mattwed@cdw.com">mattwed@cdw.com</a> Phone: 980-250-1915  <b><u>Customer Service / Technical / Warranty Support</u></b> Website Address: <a href="http://paapp.acer.com/AcspNet/Login.aspx">http://paapp.acer.com/AcspNet/Login.aspx</a> Email Address: <a href="mailto:asp@acer.com">asp@acer.com</a> Phone: 800-409-2237

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Dell	Direct	One Dell Way RR8-MS-8741 Round Rock, TX 78682 Phone: 800-981-3355 Fax: 512-283-8421	<p><b><u>Inside Sales for State and Local Governments</u></b>            Kris Ross  <a href="mailto:Kris_Ross@dell.com">Kris_Ross@dell.com</a>            Phone: 512-513-9031</p> <p><b><u>Outside Sales for State and Local Governments</u></b>            Manny Veloza  <a href="mailto:Manny.Veloza@Dell.com">Manny.Veloza@Dell.com</a>            Phone: 272-5214</p> <p><b><u>Academic Sales (K-12 Local Education Authorities)</u></b>            April Rider (Inside Sales)  <a href="mailto:April_Rider@Dell.com">April_Rider@Dell.com</a>            Phone: 512-513-9972</p> <p>Kevin Childs (Outside Sales)  <a href="mailto:Kevin_Childs@Dell.com">Kevin_Childs@Dell.com</a>            Phone: 919-592-7570</p> <p><b><u>Academic Sales (Higher Education &amp; K-12)</u></b>            Sean Miller  <a href="mailto:Sean_R_Miller@Dell.com">Sean_R_Miller@Dell.com</a>            Phone: 512-513-9606</p> <p>Sean Lough (Inside Sales)  <a href="mailto:Sean_Lough@Dell.com">Sean_Lough@Dell.com</a>            Phone: 512-513-9314</p> <p>Vincent Occhipinti (Outside Sales)  <a href="mailto:Vincent_Occhipinti@Dell.com">Vincent_Occhipinti@Dell.com</a>            Phone: 919- 601-7482</p> <p><b><u>Customer Service / Technical / Warranty Support</u></b>            Website Address: <a href="http://www.dell.com">www.dell.com</a>            Email Address: <a href="http://www.dell.com/support/incidents-online/us/en/04/email/order-support">http://www.dell.com/support/incidents-online/us/en/04/email/order-support</a>            Phone: 800-456-3355</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Dell	CDW Government LLC	200 N. Milwaukee Ave. Vernon Hills, IL 60061 Phone: 800-808-4239 Fax: 847-465-6800	<p><b><u>Inside Sales for State and Local Governments</u></b> Nicole Tuzzolino <a href="mailto:nicotuz@cdwg.com">nicotuz@cdwg.com</a> Phone: 866-850-5223 Fax: 847-990-8124</p> <p><b><u>Outside Sales for State and Local Governments</u></b> Kyle Irwin <a href="mailto:Kyle.irwin@cdw.com">Kyle.irwin@cdw.com</a> Phone: 866-769-8287 Fax: 847-990-8186</p> <p><b><u>Academic Sales (K-12 Local Education Authorities)</u></b> Charlie Celotto <a href="mailto:charlie.celotto@cdwg.com">charlie.celotto@cdwg.com</a> Phone: 866-850-5781 Fax: 847-990-8133</p> <p><b><u>Academic Sales (Higher Education)</u></b> Matt Wedge <a href="mailto:mattwed@cdw.com">mattwed@cdw.com</a> Phone: 980-250-1915</p>
	Davenport Group	Davenport Group 104 Belfast Avenue Lewisburg, TN 37091 Phone: 877-231-9114 Fax: 651-765-0774	<p><b><u>Sales for State &amp; Local Govt. and Education</u></b> Brandon Cole <a href="mailto:bcole@davenportgroup.com">bcole@davenportgroup.com</a> Phone: 704-458-2277</p>
	Presidio Networked Solutions LLC	5444 Wade Park Blvd. Suite 150 Raleigh, NC 27617	<p><b><u>Sales – State and Local Governments, Education</u></b> Shawn Alba Email: <a href="mailto:salba@presidio.com">salba@presidio.com</a> Phone: 919-323-8081</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Dell	SHI International Corp. <b>(HUB VENDOR)</b>	290 Davidson Avenue Somerset, NJ 08873 Phone: 888-764-8888	<p><b><u>Sales – State and Local Government, Education</u></b> SHI Carolina Team - QUOTING Email: <a href="mailto:carolinatteam@shi.com">carolinatteam@shi.com</a> Phone: 800-211-0831</p> <p><b><u>Outside Sales – State Agencies</u></b> Carly Higginbotham Email: <a href="mailto:Carly_Higginbotham@shi.com">Carly_Higginbotham@shi.com</a> Phone: 919-219-7355</p> <p><b><u>Outside Sales – State Agencies</u></b> Henry Veloza Email: <a href="mailto:Henry_Veloza@shi.com">Henry_Veloza@shi.com</a> Phone: 919-384-6020</p> <p><b><u>Outside Sales – Local Government (Charlotte Area)</u></b> Richard Treadway Email: <a href="mailto:Richard_Treadway@shi.com">Richard_Treadway@shi.com</a> Phone: 704-219-8933</p> <p><b><u>Outside Sales – Local Government (Raleigh Area)</u></b> Jackson Ling Email: <a href="mailto:Jackson_Ling@shi.com">Jackson_Ling@shi.com</a> Phone: 910-705-7183</p> <p><b><u>Sales – K-12</u></b> Leacadia Powell Email: <a href="mailto:Leacadia_Powell@shi.com">Leacadia_Powell@shi.com</a> Phone: 980-556-6076</p> <p><b><u>Sales – Higher Education (Universities)</u></b> Matt Springett Email: <a href="mailto:Matt_Springett@shi.com">Matt_Springett@shi.com</a> Phone: 919-610-6774</p> <p><b><u>Sales – Higher Education (Community Colleges)</u></b> Jeff Mazev Email: <a href="mailto:Jeff_Mazev@shi.com">Jeff_Mazev@shi.com</a> Phone: 914-364-3577</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Dell	Tiber Creek Consulting	10130 Mallard Creek Road Suite 300 Charlotte, NC 28262 Phone: 704-996-3718 Fax: 704-414-3801	<p><b><u>Inside Sales for State and Local Governments</u></b> Keith Bond <a href="mailto:Keith.bond@tibercreek.com">Keith.bond@tibercreek.com</a> Phone: 704-441-5405 Fax: 704-414-3801</p> <p><b><u>Outside Sales for State and Local Governments</u></b> David Lloyd <a href="mailto:David.lloyd@tibercreek.com">David.lloyd@tibercreek.com</a> Phone: 704-996-3718 Fax: 704-414-3801</p> <p><b><u>Academic Sales (K-12 Local Education Authorities)</u></b> Donald Junker <a href="mailto:don.junker@tibercreek.com">don.junker@tibercreek.com</a> Phone: 704-685-2479 Fax: 704-414-3801</p> <p><b><u>Academic Sales (Higher Education)</u></b> Jennifer Hillesland <a href="mailto:Jennifer.hillesland@tibercreek.com">Jennifer.hillesland@tibercreek.com</a> Phone: 704-614-0742 Fax: 704-414-3801</p>
HP	Direct	14231 Tandem Blvd. Austin, TX 78728 Phone: 800-727-2472, Option 1, then Option 3 Fax: 800-825-2329	<p><b><u>Inside Sales for State &amp; Local Government &amp; K-12</u></b> JD Williams <a href="mailto:Jd.williams@hp.com">Jd.williams@hp.com</a> Phone: 866-807-3445</p> <p><b><u>Outside Sales for State &amp; Local Governments and K-12</u></b> Kevin Oakley <a href="mailto:Kevin.oakley@hp.com">Kevin.oakley@hp.com</a> Phone: 919-369-0081</p> <p><b><u>Inside Sales for Higher Education</u></b> Myra Rodriguez <a href="mailto:Myra.ale.rodriguez@hp.com">Myra.ale.rodriguez@hp.com</a> Phone: 877-311-3620</p> <p><b><u>Outside Sales for Higher Education</u></b> Boz Bell <a href="mailto:Boz.bell@hp.com">Boz.bell@hp.com</a> Phone: 505-239-9081</p> <p><b><u>Order Status Questions</u></b> John Morlock <a href="mailto:john.d.morlock@hp.com">john.d.morlock@hp.com</a></p> <p><b><u>Customer Service / Technical / Warranty Support</u></b> Website Address: <a href="http://www.support.hp.com">www.support.hp.com</a> Phone: 800-334-5144</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
HP	Applied Data Technologies <b>(HUB VENDOR)</b>	8515 Crown Crescent Court Charlotte, NC 28227 Phone: 800-267-1419 Fax: 704-847-3077	<p><b><u>Inside Sales for State and Local Government</u></b> Jennifer Clabeaux <a href="mailto:Jennifer.Clabeaux@applieddatatech.com">Jennifer.Clabeaux@applieddatatech.com</a> Phone:704-847-3000 Fax: 704-847-3077</p> <p><b><u>Outside Sales for State and Local Government</u></b> Terri Barnes <a href="mailto:Terri.Barnes@Applieddatatech.com">Terri.Barnes@Applieddatatech.com</a> Phone: 704-847-3000 Fax: 704-847-3077</p> <p><b><u>Academic Sales (K-12) Local Education Authority)</u></b> Lisa Windle <a href="mailto:LisaWindle@applieddatatech.com">LisaWindle@applieddatatech.com</a> Phone: 704-847-3000 Fax: 707-847-3077</p> <p><b><u>Academic Sales (Higher Education)</u></b> Terri Barnes <a href="mailto:TerriBarnes@applieddatatech.com">TerriBarnes@applieddatatech.com</a> Phone: 704-847-3000 Fax- 704-847-3077</p>
	BridgeTek Solutions LLC	744 East Stone Avenue Greenville, SC 29601 Phone: 864-214-0221	<p><b><u>Inside Sales for State and Local Governments</u></b> Kelley Turpin <a href="mailto:kturpin@bridgeteksolutions.com">kturpin@bridgeteksolutions.com</a> Phone: 704-517-3002 Fax: 864-214-0221</p> <p><b><u>Outside Sales for State and Local Governments</u></b> Tom Clinton <a href="mailto:tclinton@bridgeteksolutions.com">tclinton@bridgeteksolutions.com</a> Phone: 864-420-1785</p> <p><b><u>Academic Sales (K-12 Local Education Authorities)</u></b> Vance Milford <a href="mailto:vmilford@bridgeteksolutions.com">vmilford@bridgeteksolutions.com</a> Phone: 864-214-0221</p> <p><b><u>Academic Sales (Higher Education)</u></b> John Ulmer <a href="mailto:julmer@bridgeteksolutions.com">julmer@bridgeteksolutions.com</a> Phone: 803-240-3579</p>



Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
HP	CDWG	230 N. Milwaukee Ave. Vernon Hills, IL 60061 Phone: 800-808-4239 Fax: 847-465-6800	<p><b><u>Inside Sales for State and Local Governments</u></b> Nicole Tuzzolino <a href="mailto:nicotuz@cdwg.com">nicotuz@cdwg.com</a> Phone: 866-850-5223 Fax: 847-990-8124</p> <p><b><u>Outside Sales for State and Local Governments</u></b> Kyle Irwin <a href="mailto:Kyle.irwin@cdw.com">Kyle.irwin@cdw.com</a> Phone: 866-769-8287 Fax: 847-990-8186</p> <p><b><u>Academic Sales (K-12 Local Education Authorities)</u></b> Charlie Celotto <a href="mailto:charlie.celotto@cdwg.com">charlie.celotto@cdwg.com</a> Phone: 866-850-5781 Fax: 847-990-8133</p> <p><b><u>Academic Sales (Higher Education)</u></b> Matt Wedge <a href="mailto:mattwed@cdw.com">mattwed@cdw.com</a> Phone: 980-250-1915</p>
	Netcom Business Solutions, Inc.	2900 Village Drive Fayetteville, NC 28304 Phone: 888-638-8880 Fax: 910-486-4937	<p><b><u>Inside Sales for State and Local Government</u></b> Todd Jordan <a href="mailto:TJordan@netcombsi.com">TJordan@netcombsi.com</a> Phone: 910-486-5040 Fax: 910-486-4937</p> <p><b><u>Outside Sales for State and Local Government</u></b> Emily Kozel <a href="mailto:Emily@netcombsi.com">Emily@netcombsi.com</a> Phone: 910-486-5040 Fax: 910-486-4937</p> <p><b><u>Academic Sales (K-12 Local Education Authorities)</u></b> Todd Jordan <a href="mailto:TJordan@netcombsi.com">TJordan@netcombsi.com</a> Phone: 910-486-5040 Fax: 910-486-4937</p> <p><b><u>Academic Sales (Higher Education)</u></b> Emily Kozel <a href="mailto:Emily@netcombsi.com">Emily@netcombsi.com</a> Phone: 910-486-5040 Fax: 910-486-4937</p>
	Southern Computer Warehouse (SCW)	1395 S. Marietta Parkway Bldg. 300, Suite 106 Marietta, GA 30067 Phone: 877-468-6729 Fax: 770-579-8937	<p><b><u>Sales for State and Local Government and Academic (K-12 and Higher Education)</u></b> Regan DeCastro <a href="mailto:regan.descastro@scw.com">regan.descastro@scw.com</a> Phone: 770-579-8927, Ext. 248</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Lenovo	Direct	<p>8001 Development Drive Morrisville, NC 27560 Phone: 855-253-6686 Fax: 855-515-1782</p> <p><b>Contract Manager:</b> La Sandra Williams <a href="mailto:williams2@lenovo.com">williams2@lenovo.com</a> Phone: 919-908-5414</p>	<p><b><u>Inside Sales for State and Local Governments</u></b> Katie McMurray <a href="mailto:kmcmurray@lenovo.com">kmcmurray@lenovo.com</a> Phone: 919-874-3411</p> <p><b><u>Outside Sales for State and Local Governments and Academic (K-12 Local Education Authorities)</u></b> Ryan Rand <a href="mailto:rrand@lenovo.com">rrand@lenovo.com</a> Phone: 919-986-9349</p> <p><b><u>Academic Sales (K-12)</u></b> Michael Kelley <a href="mailto:mjkelley@lenovo.com">mjkelley@lenovo.com</a> Phone: 919-244-7455</p> <p><b><u>Academic Sales (Higher Education)</u></b> Lora Eckler <a href="mailto:leckler@lenovo.com">leckler@lenovo.com</a> Phone: 301-919-5018 Fax: 855-515-1782</p> <p><b><u>Customer Service / Technical / Warranty Support</u></b> Website Address: <a href="http://support.lenovo.com/en_US/">http://support.lenovo.com/en_US/</a> Email Address: Please use the "Contact Us" link on the Support Webpage Phone: 800-426-7378</p>
	Alphanumeric Systems, Inc.	3801 Wake Forest Road Suite 100 Raleigh, NC 27609 Phone: 800-638-6556 Fax: 919-872-1440	<p><b><u>Inside Sales for State and Local Governments</u></b> Terry Proctor <a href="mailto:tproctor@alphanumeric.com">tproctor@alphanumeric.com</a> Phone: 919-376-4556 Fax: 919-872-1440</p>
	Carolinas IT (d/b/a Logically)	1600 Hillsborough St. Raleigh, NC 27605 Phone: 877-798-3200 Fax: 919-856-0420	<p>Krista Cathey <a href="mailto:krista.cathey@logically.com">krista.cathey@logically.com</a> Phone: 919-573-4073 Fax: 919-856-0420</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Lenovo	CDWG	230 N. Milwaukee Ave. Vernon Hills, IL 60061 Phone: 800-808-4239 Fax: 847-465-6800	<p><b><u>Inside Sales for State and Local Governments</u></b> Nicole Tuzzolino <a href="mailto:nicotuz@cdwg.com">nicotuz@cdwg.com</a> Phone: 866-850-5223 Fax: 847-990-8124</p> <p><b><u>Outside Sales for State and Local Governments</u></b> Kyle Irwin <a href="mailto:Kyle.irwin@cdw.com">Kyle.irwin@cdw.com</a> Phone: 866-769-8287 Fax: 847-990-8186</p> <p><b><u>Academic Sales (K-12 Local Education Authorities)</u></b> Charlie Celotto <a href="mailto:charlie.celotto@cdwg.com">charlie.celotto@cdwg.com</a> Phone: 866-850-5781 Fax: 847-990-8133</p> <p><b><u>Academic Sales (Higher Education)</u></b> Matt Wedge <a href="mailto:mattwed@cdw.com">mattwed@cdw.com</a> Phone: 980-250-1915</p>
	ePlus Technology, Inc.	511 Davis Drive Suite 350 Morrisville, NC 27560 Phone: 919-767-2979	<p><b><u>Inside Sales for State and Local Governments</u></b> Kelly Manning <a href="mailto:kmanning@eplus.com">kmanning@eplus.com</a> Phone: 910-679-3726</p> <p><b><u>Outside Sales for State and Local Governments and Academic (K-12 Local Education Authorities)</u></b> Kevin English <a href="mailto:kenglish@eplus.com">kenglish@eplus.com</a> Phone: 919-767-1536</p> <p><b><u>Academic Sales (Higher Education)</u></b> Robbie Caldwell Robbie.caldwell Phone: 919-767-2966</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Lenovo	SHI International Corp. <b>(HUB VENDOR)</b>	290 Davidson Avenue Somerset, NJ 08873 Phone: 888-764-8888	<p><b><u>Sales – State and Local Government, Education</u></b> SHI Carolina Team - QUOTING Email: <a href="mailto:carolineteam@shi.com">carolineteam@shi.com</a> Phone: 800-211-0831</p> <p><b><u>Outside Sales – State Agencies</u></b> Carly Higginbotham Email: <a href="mailto:Carly_Higginbotham@shi.com">Carly_Higginbotham@shi.com</a> Phone: 919-219-7355</p> <p><b><u>Outside Sales – State Agencies</u></b> Henry Veloza Email: <a href="mailto:Henry_Veloza@shi.com">Henry_Veloza@shi.com</a> Phone: 919-384-6020</p> <p><b><u>Outside Sales – Local Government (Charlotte Area)</u></b> Richard Treadway Email: <a href="mailto:Richard_Treadway@shi.com">Richard_Treadway@shi.com</a> Phone: 704-219-8933</p> <p><b><u>Outside Sales – Local Government (Raleigh Area)</u></b> Jackson Ling Email: <a href="mailto:Jackson_Ling@shi.com">Jackson_Ling@shi.com</a> Phone: 910-705-7183</p> <p><b><u>Sales – K-12</u></b> Leacadia Powell Email: <a href="mailto:Leacadia_Powell@shi.com">Leacadia_Powell@shi.com</a> Phone: 980-556-6076</p> <p><b><u>Sales – Higher Education (Universities)</u></b> Matt Springett Email: <a href="mailto:Matt_Springett@shi.com">Matt_Springett@shi.com</a> Phone: 919-610-6774</p> <p><b><u>Sales – Higher Education (Community Colleges)</u></b> Jeff Mazev Email: <a href="mailto:Jeff_Mazev@shi.com">Jeff_Mazev@shi.com</a> Phone: 914-364-3577</p>

Table 2: Awarded Vendor’s Address and Assigned Contact Information

**PRICING**

See Table 3 below for minimum discounts off MSRP by Vendor by Segment / Sub-Segment. To obtain specific pricing, go to [NC E-Procurement @ Your Service](#) and use the vendors’ Punchout Catalogs in E-Procurement.

Minimum Discount % Off MSRP					
Segment	Sub-Segment	CDW-G	Dell	HP	Lenovo
Desktop Units	Desktops	4%	14%	12%	34%
	Fixed Workstations	4%	14%	22%	34%
	All-In-Ones	4%	14%	12%	34%
	Thin Clients	4%	14%	16%	34%
	Value Models	N/A	14%	1%	3%

Minimum Discount % Off MSRP					
Segment	Sub-Segment	CDW-G	Dell	HP	Lenovo
Portable Units	Laptops	4%	14%	12%	34%
	Notebooks	4%	14%	12%	34%
	Chromebooks	4%	14%	8%	34%
	Mobile Workstations	4%	14%	18%	34%
	Ultra-Portables	4%	14%	13%	34%
	Value Models	N/A	14%	1%	3%
2-in-1 Units	2-in-1s	4%	3%	16%	34%
	Value Models	N/A	3%	1%	3%
Tablet Units	Tablets	4%	3%	13%	34%
	Value Models	N/A	3%	1%	3%
Peripherals	Monitors	4%	5%	10%	6%
	Value Models (Monitors)	N/A	5%	1%	3%
	Docking Stations	4%	5%	19%	20%
	Input Devices	4%	5%	19%	20%
	Memory	4%	5%	19%	20%
	Hard Drives	4%	5%	19%	20%
	Carrying Cases	4%	5%	19%	20%
	Cables	4%	5%	19%	20%
	All Other Peripherals	4%	5%	19%	20%
Extended / Upgraded Warranties	Desktop Units	4%	17%	20%	20%
	Portable Units	4%	17%	20%	20%
	2-in-1 Units	4%	17%	20%	20%
	Tablets	4%	17%	20%	20%
	Monitors	4%	17%	20%	20%
Maintenance / Support Services	Desktop Units	4%	17%	20%	20%
	Portable Units	4%	17%	20%	20%
	2-in-1 Units	4%	17%	20%	20%
	Tablets	4%	17%	20%	20%
	Monitors	4%	17%	20%	20%

Table 3: Minimum Discount % Off MSRPs

Vendor may provide more favorable terms to the State for these items at any time during the contract.

If, during the life of this contract, a Manufacturer directly offers any special price incentives beyond what Vendors agreed to provide under this Statewide Term Contract, whether temporary or permanent, then the Vendors must make such special pricing available to all Agencies eligible to purchase from the contract.

**ABNORMAL QUANTITY**

Any requirement that exceeds **\$75,000** must be forwarded to the NCDIT Contract Administrator listed on the first page of this document for approval. The NCDIT Contract Administrator, in consultation with the procuring Agency, may process the request in one or more of the following ways:

1. Purchase may be authorized at current pricing with current Vendor(s)
2. Additional discounts from current pricing level may be negotiated with current vendor(s) or approved resellers
3. A separate Invitation for Bids may be issued for the requirement
4. The request may be included in the next scheduled Volume Purchasing Initiative

## **TRANSPORTATION CHARGES**

Transportation shall be **FOB Destination**, unless otherwise specified in the solicitation document or purchase order. Freight, handling, charges for pallets, charges for special shipping requirements and distribution charges shall be included in the total price of each item. Any additional charges included on the invoice shall not be honored for payment, unless authorized by change order by the Agency. In cases where parties other than the Vendor ship materials against this order, the shipper shall be instructed to show the purchase order number on all packages and shipping manifests to ensure proper identification and payment of invoices. Complete packing lists shall accompany each shipment.

## **DELIVERY**

Vendor will complete delivery within twenty-one (21) consecutive calendar days after receipt of a Purchase Order.

## **RETURN OF MERCHANDISE**

A Microcomputer device or related peripheral that is not performing per the specification in this IFB may be returned to the Vendor without penalty if a resolution is not achieved within thirty (30) calendar days at no additional cost to the State. Vendor shall not charge any restocking fee for unopened Microcomputer devices or related peripherals that are returned within thirty (30) calendar days of delivery date.

## **WARRANTY**

The Vendors warrant that all equipment furnished under this contract will be new, of good material and workmanship. The warranty will be for a minimum period of twelve (12) months from date equipment is put into operation. Such replacement shall include all parts, labor, and transportation cost to the location where equipment is down, free of any charge to the owner or his representative.

## **EXTENDED WARRANTIES/SERVICE OPTIONS**

Extended and/or Upgraded warranty service options to include quicker resolution of hardware problems, after hour support, etc. may be offered. Contact Vendor for Extended/Upgraded Warranty information on specific computer models.

## **ENVIRONMENTAL PROGRAMS**

All Desktops, Portable Units, and Monitors offered under this contract shall meet or exceed the EPA Energy Star Requirements and shall meet or exceed the EPEAT Silver requirements.

## **TAXES**

The State of North Carolina is exempt from Federal excise taxes and no payment will be made for any personal property taxes levied on the Vendor or for any taxes levied on employee wages. Agencies of the State may have additional exemptions or exclusions for federal or state taxes. Evidence of such additional exemptions or exclusions may be provided to Vendor by Agencies, as applicable, during the term of this contract. Applicable State or local sales taxes shall be invoiced as a separate item.

## **VALUE ADDED SERVICES**

Contract related value added services may be provided by the Vendors. Value added services may be, but are not limited to, training, installation, asset tagging or imaging. These additional services will be negotiated

by the Agency with the contract holder in accordance with IT Policies and Procedures. The Agency is responsible for reviewing and amending if necessary the scope of work prior to order placement.

Table 4 contains a list of maximum pricing for certain Value Added Services offered by the Vendors. Agencies may negotiate lower pricing with the Vendors depending upon the size and scope of the services needed for a specific procurement.

<b>For Desktops and Portables (per unit cost)</b>				
<b>Value Added Service</b>	<b>CDW-G</b>	<b>Dell</b>	<b>HP Inc</b>	<b>Lenovo</b>
Basic Imaging	\$25.00	\$18.00	\$10.00	\$19.00
Asset Tagging	\$5.00	\$15.00	\$5.00	\$6.00
Basic Installation	\$188.00	\$145.00	\$65.00	\$65.00

Table 4: Value Added Services Not to Exceed Pricing per Unit

**HISTORY**

- 2020-08-24: Updated SCW contact information.
- 2020-08-17: Updated Dell contact information. Updated SHI contact information.
- 2020-07-10: Updated Carolinas IT name to Carolinas IT, dba Logically.
- 2020-07-07: Updated SHI contact information.
- 2020-06-25: Updated Alphanumeric, ePlus, Davenport Group, and SHI contact information. Updated Lenovo ordering address. Exercised first one-year renewal option on contract.
- 2020-06-08: Updated CDWG contact information.
- 2020-04-17: Updated Presidio contact information.
- 2020-04-06: Updated Dell contact information
- 2020-01-14: Updated CDWG contact information
- 2019-11-18: Added Presidio Networked Solutions and SHI as Dell 204A resellers.
- 2019-10-21: Updated Lenovo contact information.
- 2019-07-24: Updated HP contact information.
- 2019-04-17: Updated Lenovo contact information.
- 2019-03-20: Updated Lenovo contact information
- 2019-02-05: Removed inactive link to E-Procurement
- 2018-11-06: Added BridgeTek Solutions as HP 204A reseller. Removed United Data Technologies
- 2018-10-25: Updated HP contact info.
- 2018-07-30: Updated Dell contact info.
- 2018-06-19: Updated Lenovo contact info.
- 2018-04-05: Updated Dell contact info.
- 2018-02-13: Added Davenport Group as Dell 204A reseller.
- 2018-01-31: Updated Lenovo contact information.
- 2018-01-23: Added ePlus as Lenovo 204A reseller and removed SCW as Lenovo 204A reseller; Added CDWG and Tiber Creek Consulting as Dell 204A reseller.
- 2017-12-22: Added CDWG as Lenovo 204A reseller.
- 2017-09-29: Added SCW as Lenovo 204A reseller.
- 2017-09-18: Updated Lenovo contact info.
- 2017-09-13: Added CDWG, Southern Computer Warehouse, and United Data Technologies, Inc. as HP 204A resellers
- 2017-08-22: Updated HP contact info.
- 2017-08-03: Updated HP contact info.
- 2017-08-11: Updated Dell contact info.