ENDPOINT RESELLER PRICE LIST

<u>TREND MICRO</u>

CDW-G (Trend Micro) Price List

Bid Category	Item#	QTY	Unit	Description	Cost Year 1	Cost Year 2	Cost Year 3
Cloud Subscription / License Fee	(Yr 1): OSNN0073 (Yrs 2&3): OSRN0063	1	Apex One as a Service- Per User, Includes 24x7 Support and all updates	Apex One as a Service provides multi-layered cloud managed endpoint security platform, delivered through a single-agent architecture. Provides comprehensive prevention and detection and response capabilities (such as artificial intelligence, machine learning, behavioral analysis, host-based IPS and web reputation), along with application control, Device Control, DLP, vulnerability protection powered by ZDI, memory based protection and mobile protection.	$6.00	$6.00	$6.00
Cloud Subscription / License Fee	(Yr1): SKNN0014 (Yrs 2&3): SKRN0032	1	XDR (EDR) - For Endpoints, Servers and Cloud Workloads, Includes 24x7 support and all updates	Adds XDR (EDR) capabilities for Servers and Endpoints. XDR capabilities provide context-aware investigation, recording, and reporting of system-level activities. It collects endpoint telemetry from kernel mode, user mode and native system events. Users can perform IOC sweeping, IOA behavior hunting, custom-criteria search, and execute detailed investigations enriched with threat intelligence from the Trend Micro Threat Intelligence. Combine with other XDR modules (including Apex One SaaS with XDR or XDR for Users per above) for cross-layer detection and investigation capabilities. Includes 30 days data storage (extension available).	$6.00	$6.00	$6.00
Cloud Subscription / License Fee	(Yr1): DXNA0629 (Yrs 2&3): DXRA0597	1	Cloud One Workload Security - (Deep Security as a Service) Per workload , Includes 24x7 Support and all updates	Runtime protection for workloads in a single solution that is purpose built for virtual, physical, cloud, and containers environments. Protection includes antimalware with machine learning and behavioral analysis, application control, device control, firewall, web reputation, virtual patching (host-based IPS), file integrity monitoring, log inspection. Workload Security provides a rich set of application programming interfaces (APIs), so security can be automated. Integrate with private or public clouds like AWS , AZURE, GCP, IBM Cloud, VMware Cloud, and Oracle Cloud. Agent supports protection across the broadest set of Linux, RHEL and Windows platforms.	$80.00	$80.00	$80.00
Cloud Subscription / License Fee	(Yr 1): ADNA0018 (Yrs 2&3): ADRA0015	1	Apex One Sandbox as a Service Add-On- Per User, Includes 24x7 Support and all updates	Adds Cloud Based Sandbox to Apex one as a Service or XDR for Users License. This tool allows for suspicious object detonation in dynamic, cloud based, sandbox environment. If the objects detonated in this tool are found to be malicous the customer can enable sharing of that file information across their entire Trend Micro ecosystem.	$2.00	$2.00	$2.00
Cloud Subscription / License Fee *	N/A	1	FREE HOME USE LICENSES - with purchase of Apex One or XDR for Users	Trend Micro Will Supply Free Home Use Licenses for it's Maximum Security product commensurate to the number of licenses procured for Apex 1 as a Service or XDR for Users.	$0.00	$0.00	$0.00

Alternative Server Option (Malware Protection)							
Bid Category	**Item#**	**QTY**	**Unit**	**Description**	**Cost Year 1**	**Cost Year 2**	**Cost Year 3**
Cloud Subscription / License Fee	(Yr 1) :DXNA0577 (Yrs 2&3) :DXRA0545	1	Hybrid Cloud Security for Servers and Cloud Workloads - Antimalware, Includes 24x7 Support and all updates	This option for server security takes the place of Cloud One Workload Security to reduce cost. This solution offers runtime protection for workloads in a single solution that is purpose built for virtual, physical, cloud, and container environments. Protection includes antimalware with machine learning and behavioral analysis, web reputation and XDR Detectionand response. Workload Security provides a rich set of application programming interfaces (APIs), so security can be automated. Integrate with private or public clouds like AWS , AZURE, GCP, IBM Cloud, VMware Cloud, and Oracle Cloud. Agent supports protection across the broadest set of Linux, RHEL and Windows platforms. *For Servers that require HIPS, File Integrity Monitoring, Log inspection, Device Control, Application Control, Firewall, and virtual patching use Cloud one Workload security and XDR (EDR) - For Endpoints Servers and Cloud Workloads Sku's	$14.00	$14.00	$14.00

Optional Technology Enhancements							
Host Based Enhancements							
Bid Category	**Item#**	**QTY**	**Unit**	**Description**	**Cost Year 1**	**Cost Year 2**	**Cost Year 3**
Other Costs -Optional	(Yr 1): CTNA0036 (Yrs 2&3): CTRA0036	1	XDR For Users *Use this sku in place of Apex One as a Service with XDR (Includes Apex One as a Service with XDR and adds additional functionality for coverage for Office 365.) Per User, Includes 24x7 Support and all updates	Provides protection, detection and response across endpoints and email. Provides all the capabilities listed above for Apex One as a Service with XDR, along with the added advantages of Trend Micro's Cloud App Security solution, which can act as another protection layer to Microsoft 365, G Suite or third-party email gateway services. Using APIs, it integrates with cloud email and file sharing platforms to add advance malware and phishing detection—including specialized protection against credential phishing and BEC impersonation attacks. Including Cloud App Security allows you to extend detection and response across both endpoint and email to discover endpoint attacks that have come in through email and providing key details on the scope of compromised accounts, wtih an ability to search other mailboxes to remove or stop the spread of the threat.	$19.00	$19.00	$19.00

CDW (Trend Micro) Price List (Continued)

Bid Category	Item#	QTY	Unit	Description	Cost Year 1	Cost Year 2	Cost Year 3
Cloud and Data Center Enhancements							
Other Costs - Optional	(Yr 1): DKNA0008 / (Yrs 2&3): DKRA0008	1	Deep Security Smart Check (Container Image Security) - Per Registry, Includes 24x7 Support and all updates	Delivers automated build pipeline container image and registry scanning. Designed for developers and operations teams, Container Security enables earlier and faster detection of malware, secrets/keys, compliance violations, and vulnerabilities, including those found in open-source code dependencies. Additionally, Container Security provides the ability to detect threats in package manager installed apps, as well as direct installed apps, using Trend Micro's industry-leading rules feed.	$1,381.50	$1,381.50	$1,381.50
Other Costs - Optional	(Yr 1) :DKNA0004 / (Yrs 2&3): DKRA0004	1	Deep Security Smart Check (File Storage Security) - Per Storage Location, Includes 24x7 Support and all updates	Security for cloud file and object storage services. File Storage Security protects the workflow through techniques, such as malware scanning, and integration into your custom workflows. File sizes and types are not limited and scanning is done locally in your cloud account ensuring compliance and data sovereignty.	$461.25	$461.25	$461.25
Other Costs - Optional	(YR 1) : CXNA0010 / (Yrs 2&3): CXRA0010	1	Trend Micro Cloud One Application Security - Per Application, Includes 24x7 Support and all updates	Security for serverless functions, APIs, and applications. Application Security minimizes design and deployment risks by protecting against sophisticated hacks from inside the application. Optimized for modern application architectures, Application Security immediately blocks unwanted activity in real time to protect data and business logic.	$4,606.50	$4,606.50	$4,606.50
Other Costs - Optional	(Yr 1) : CXNA0015 / (Yrs 2&3) :CXRA0015	1	Trend Micro Cloud One Conformity-Advanced (per AWS account / Azure subscription), Includes 24x7 Support and all updates	Cloud security and compliance posture management. Security & Compliance + CloudFormation (CFN) Template Scanner + Real-Time Monitoring capabilities. Conformity provides continuous security, compliance, and governance in a SaaS platform, designed to help you manage misconfigurations of cloud resources (security posture) in a multi-cloud environment.	$1,125.00	$1,125.00	$1,125.00
Other Costs - Optional	(Yr 1): CXNA0018 / (Yrs 2&3): CXRA0018	1	Trend Micro Cloud One - Network Security - Per 1Gbps, Includes 24x7 support and all updates	Network Security automates security for virtual private clouds (VPCs) and cloud networks by simplifying network security in the cloud, while maintaining the ability to inspect ingress and egress traffic. Using an agile, inline deployment approach and flexible failover scenarios, it ensures enterprises can protect their cloud networks without disrupting their applications. Network Security provides coverage across multiple threat vectors, offering comprehensive threat protection that includes virtual patching, vulnerability shielding, exploit blocking, and high-accuracy defense against known and zero-day attacks.	$11,250.00	$11,250.00	$11,250.00
Monitoring and Managed XDR Services Enhancements							
Other Costs - Optional	(Yr 1): MDNN0087 / (Yrs 2&3): MDRN0087	1	Managed XDR, Detection and Response Service for Endpoints - Standard - Per User and Workload OS	Includes 24*7 alert monitoring, correlation and prioritization; root cause analysis; regular IOC sweeping and monitoring for infection reoccurrence. Service leverages expert rules, machine learning, and security analytics to quickly distill alerts down to events that need investigation. Service is supported by Trend Micro threat experts backed by Trend Micro Threat Research resources. Quarterly summary reports are provided.	$6.79	$6.79	$6.79
Other Costs - Optional	(Yr 1): MDNN0093 / (Yrs 2 &3) :MDRN0093	1	Managed XDR, Detection and Response Service for Endpoints - Advanced- Per User and Workload OS	Includes standard service's 24*7 alert monitoring, correlation and prioritization; root cause analysis; regular IOC sweeping and monitoring for infection reoccurrence. In addition includes, threat-expert led investigations for full impact analysis and detailed response plans, remediation recommendations, and clean-up toolkits (if/as required). Also, include proactive threat hunting of IOAs to uncover complex targeted threats using cutting-edge techniques. On-demand "health check" meetings can be scheduled and monthly summary reports are provided.	$13.57	$13.57	$13.57
Network XDR Enhancements							
Other Costs - Optional	(Yr1): DDNN0000 / (Yrs 2&3) : DDRN0000	1	Deep Discovery Inspector Series 500: 500Mbps SW+HW Appliance, 24x7 Support and Hardware RMA	Deep Discovery Inspector Appliance (Software and Hardware) - Delivers 360-degree monitoring for network wide detection of malware and attacker behavior using a single appliance. Provides detailed forensic data for fast containment and shares threat intelligence with other security levels for enhanced system security.	$37,500.00	$15,000.00	$15,000.00
Other Costs - Optional	(Yr 1): DDNN0003 / (Yrs 2&3) : DDRN0002	1	Deep Discovery Inspector Series 1000: 1Gbps SW+HW Appliance, 24x7 Support and Hardware RMA		$55,000.00	$22,000.00	$22,000.00
Other Costs - Optional	(Yr 1): DDNN0016 / (Yrs 2&3): DDRN0012	1	Deep Discovery Inspector Series 4000: 4Gbps SW+HW Appliance, 24x7 Support and Hardware RMA		$125,000.00	$50,000.00	$50,000.00
Other Costs - Optional	(Yr 1): DDNM0005 / (Yrs 2&3): DDRM0002	1	Deep Discovery Inspector Series 9000: 10Gbps SW+HW Appliance, 24x7 Support and Hardware RMA		$247,500.00	$99,000.00	$99,000.00
Other Costs - Optional	(Yr 1): DMNN0010 / (Yrs 2&3): DMRN0009	1	XDR Add On Deep Discovery Inspector-Per Gbps, 24x7 Support and Hardware RMA	Provides Deep Discovery Inspector appliance access to the XDR SaaS platform giving Deep Discovery Inspector enhanced visibility, event correlation and response prioritization. Combine with other XDR modules for cross-layer capabilities and rapid response actions. Licenses throughout must match that of the total DDI appliance(s). Example: if the customer has two DDI 4000's the volume would be 8 (Gbps) in the banded price.	$19,500.00	$19,500.00	$19,500.00
Premium Support							
Technical Support / Customer Service	(YR 1) : PSNA0039 / (Yrs 2&3): PSRA0037	1	Optional - Preimum Support Engineer -24x7 support	Dedicated Technical Account Manager, bypass tier 1 support and go direct to tier 2 and 3. Single point of contact for all technical issues.	$45,077.41	$45,077.41	$45,077.41

Bid Category	Role	Hourly Rate	Description of Responsibilities				
Professional Services							
Installation Services	Engineer Onsite	$375/Hr	Onsite Engineering Services for Deployment of Trend Tools All T&E Included				
Installation Services	Engineer Remote	$187.50/Hr	Remote Engineering Services for Deployment of Trend Tools				
Training Services	Trainer Onsite	$375/Hr	Onsite Training All Course Materials and T&E Included				
Training Services	Trainer Remote	$187.50/Hr	Remote Training All course materials included				

ENDPOINT RESELLER PRICE LIST

SENTINELONE

Presidio (SentinelOne) Price List

Cost Items	Module	Part #	Description	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost
Cloud Subscription /License Fee	SentineOne Core - Endpoint Protection Platform Subscription with Core Capabilities, Enterprise (Premium) includes 24x7 Support, e-mail/web/phone channels, Platform Updates and Upgrades - 1 year	COR-PS-X1	SentineOne Core has all endpoint security essentials including prevention, detection & response	$12.00	$12.00	$12.00
	SentinelOne Control - Endpoint Protection Platform Subscription with Control Capabilities, Enterprise (Premium) includes 24x7 Support, e-mail/web/phone channels, Platform Updates and Upgrades - 1 year	CTL-PS-X1	SentinelOne Control adds desired security suite features, like device control and endpoint firewall control. It also adds full remote shell execution to ease IT overhead and provide uncharacteristic levels of granular control for managing endpoints	$14.00	$14.00	$14.00
	SentinelOne Complete - Endpoint Protection Platform Subscription with Complete Capabilities, Enterprise (Premium) includes 24x7 Support, e-mail/web/phone channels, Platform Updates and Upgrades - 1 year	CMP-PS-X1	SentinelOne Complete adds the Deep Visibility Threat Hunting module for advanced forensic mapping, visibility, and nuance response capability for the enterprise SOC or interested technology professional	$16.00	$16.00	$16.00
Customization required/proposed addressed specifications	NA	NA	NA	$0.00	$0.00	$0.00
Additional Modules Required or proposed addressing specifications	NA	NA	NA	$0.00	$0.00	$0.00
Technical End User Documentation	NA	NA	NA	$0.00	$0.00	$0.00
Installation/conversion Integration/Transition Costs	Vigilance Deploy service - featuring Vigilance Respond for 3 months	VIG-DEP-X1	Our Deploy tier enables customers to get quickly up to speed with their deployment. It focuses on the initial effort around agent rollout and policies tuning, threat handling, exclusions, decommission of legacy AV, and deployment best practices.	$2.00	$0.00	$0.00
Technical Support/ customer Service, per year	Included with annual subscription, 24x7	NA	NA	$0.00	$0.00	$0.00
Training, Including Training materials	NA	NA	NA	$0.00	$0.00	$0.00
Maintenance costs to include per year	NA	NA	NA	$0.00	$0.00	$0.00
	OPTIONAL : Vigilance Respond service - 24x7 SOC, Email & Console Notifications, Respond (actions push to console)	VIG-RES-X1	Our Respond tier includes 24/7 coverage, threat insights, proactive notifications, consultations on handling threats and false positives, and the ability to generate in product Vigilance Insights reports. In addition, Respond includes threat response, meaning they will take action on all false positives and true positives.	$5.00	$5.00	$5.00

Other Costs						
	OPTIONAL: Vigilance Monitor service - 24x7 SOC, Email & Console Notifications	VIG-MON-X1	Our Monitor tier includes 24/7 coverage, threat insights, proactive notifications, consultations on handling threats and false positives, and the ability to generate in product Vigilance Insight report	$3.00	$3.00	$3.00
	OPTIONAL: Technical Account Management with Enterprise (Premium) includes 24x7 Support, e-mail/web/phone channels	SPRT-TAM	The Technical Account Manager (TAM) is a liaison between the customer and the SentinelOne teams (Engineering, Development, Threat Intelligence & Support) to manage product defects, ongoing threat detections, feature requests and assisting in resolution of product issues. The TAM will provide regular status updates during a mutual agreed cadence with the customer.	$85,000.00	$85,000.00	$85,000.00

SHI (SentinelOne) Price List

			State of North Carolina Software and Premium Support Services		
Cost Items	Part #	Description	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost
Cloud Subscription/License Fee					
SentinelOne Core - Endpoint Protection Platform Subscription with Core Capabilities, Enterprise (Premium) includes 24x7 Support, e-mail/web/phone channels, Platform Updates and Upgrades - 1 year	COR-PS-X1	SentineOne Core has all endpoint security essentials including prevention, detection & response	$12.21	$12.21	$12.21
SentinelOne Control - Endpoint Protection Platform Subscription with Control Capabilities, Enterprise (Premium) includes 24x7 Support, e-mail/web/phone channels, Platform Updates and Upgrades - 1 year	CTL-PS-X1	SentinelOne Control adds desired security suite features, like device control and endpoint firewall control. It also adds full remote shell execution to ease IT overhead and provide uncharacteristic levels of granular control for managing endpoints	$14.45	$14.45	$14.45
SentinelOne Complete - Endpoint Protection Platform Subscription with Complete Capabilities, Enterprise (Premium) includes 24x7 Support, e-mail/web/phone channels, Platform Updates and Upgrades - 1 year	CMP-PS-X1	SentinelOne Complete adds the Deep Visibility Threat Hunting module for advanced forensic mapping, visibility, and nuance response capability for the enterprise SOC or interested technology professional	$16.69	$16.69	$16.69
Technical Support/customer service, per year					
Technical Account Management with Enterprise (Premium) includes 24x7 Support, e-mail/web/phone channels - 1 year	SPRT-TAM	The Technical Account Manager (TAM) is a liaison between the customer and the SentnelOne teams (Engineering, Development, Threat Intelligence & Support) to manage product defects, ongoing threat detections, feature requests and assisting in resolution of product issues. The TAM will provide regular status updates during a mutual agreed cadence with the customer.	$88,200.00	$88,200.00	$88,200.00
Installation/conversion/Integration/Transition Costs					
Vigilance Deploy service - featuring Vigilance Respond for 3 months	VIG-DEP-X1	Our Deploy tier enables customers to get quickly up to speed with their deployment. It focuses on the initial effort around agent rollout and policies	$1.85		

SHI (SentinelOne) Price List (Continued)

		tuning, threat handling, exclusions, decommission of legacy AV, and deployment best practices.			
Other Costs					
Vigilance Respond service - 24x7 SOC, Email & Console Notifications, Respond (actions push to console) - 1 year	VIG-RES-X1	Our Respond tier includes 24/7 coverage, threat insights, proactive notifications, consultations on handling threats and false positives, and the ability to generate in product Vigilance Insights reports. In addition, Respond includes threat response, meaning they will take action on all false positives and true positives.	$5.38	$5.38	$5.38
Vigilance Monitor service - 24x7 SOC, Email & Console Notifications - 1 year	VIG-MON-X1	Our Monitor tier includes 24/7 coverage, threat insights, proactive notifications, consultations on handling threats and false positives, and the ability to generate in product Vigilance Insight report	$3.14	$3.14	$3.14

BROADCOM CA (SYMANTEC)

Carahsoft (Broadcom CA, Inc. (Symantec)) Price List

CARAHSOFT (BROADCOM CA, INC.) SYMANTEC PRICE LIST				
YEAR 1 COST				*Subscription Pricing is Per Month*
ITEM #	**QTY**	**UNIT**	**DESCRIPTION**	**COST**
SESC-SES-SUB	1	per device	Endpoint Security Complete (Includes New SES/SEP Subscription), Hybrid Subscription License with Support, Per Device, 1Y	$78.13
DLP-ED-SUB	1	per device	Data Loss Prevention Endpoint Discover, Subscription License with Support, Managed Devices 1 YR	$8.54
DLP-EP-SUB	1	per device	Data Loss Prevention Endpoint Prevent, Subscription License with Support, Managed Devices 1 YR	$12.06
SES-SUB-1-99	1	per device	Endpoint Security Enterprise, Hybrid Subscription License with Support, 1-99 Devices, 1Y	$16.25
SEE-SUB	1	per device	Endpoint Encryption, Subscription License with Support, Devices 1 YR	$41.24
SEP-SUB-1-99	1	per device	Endpoint Protection, Subscription License with Support, 1-99 Devices, 1Y	$19.60
YEAR 2 COST				*Subscription Pricing is Per Month*
ITEM #	**QTY**	**UNIT**	**DESCRIPTION**	**COST**
SESC-SES-SUB	1	per device	Endpoint Security Complete (Includes New SES/SEP Subscription), Hybrid Subscription License with Support, Per Device, 1Y	$78.13
DLP-ED-SUB	1	per device	Data Loss Prevention Endpoint Discover, Subscription License with Support, Managed Devices 1 YR	$8.54
DLP-EP-SUB	1	per device	Data Loss Prevention Endpoint Prevent, Subscription License with Support, Managed Devices 1 YR	$12.06
SES-SUB-1-99	1	per device	Endpoint Security Enterprise, Hybrid Subscription License with Support, 1-99 Devices, 1Y	$16.25
SEE-SUB	1	per device	Endpoint Encryption, Subscription License with Support, Devices 1 YR	$41.24
SEP-SUB-1-99	1	per device	Endpoint Protection, Subscription License with Support, 1-99 Devices, 1Y	$19.60
YEAR 3 COST				*Subscription Pricing is Per Month*
ITEM #	**QTY**	**UNIT**	**DESCRIPTION**	**COST**
SESC-SES-SUB	1	per device	Endpoint Security Complete (Includes New SES/SEP Subscription), Hybrid Subscription License with Support, Per Device, 1Y	$78.13
DLP-ED-SUB	1	per device	Data Loss Prevention Endpoint Discover, Subscription License with Support, Managed Devices 1 YR	$8.54

ENDPOINT RESELLER PRICE LIST

Carahsoft (Broadcom CA, Inc. (Symantec)) Price List (Continued)

DLP-EP-SUB	1	per device	Data Loss Prevention Endpoint Prevent, Subscription License with Support, Managed Devices 1 YR	$12.06
SES-SUB-1-99	1	per device	Endpoint Security Enterprise, Hybrid Subscription License with Support, 1-99 Devices, 1Y	$16.25
SEE-SUB	1	per device	Endpoint Encryption, Subscription License with Support, Devices 1 YR	$41.24
SEP-SUB-1-99	1	per device	Endpoint Protection, Subscription License with Support, 1-99 Devices, 1Y	$19.60

Customization required/proposed addressing specification:	See Professional Services Section Below
Additional modules required or proposed addressing specifications:	See Professional Services Section Below
Technical and user documentation:	See Professional Services Section Below
Installation/conversion/Integration/Transition Costs:	See Professional Services Section Below
Training including training materials: TRNG-EDUCR-TRC, Education Training Credit	MSRP $100 per Training Credit, Training Materials are provided in training. Onsite, Virtual and Classroom Training is Available. There is specific training for each product. See Training Courses for each product here: https://www.symantec.com/services/education-services/training-courses
Maintenance costs, to include, per year:	Maintenance Costs are included in the Subscription SKUS provided above
Technical support/customer service, per year:	Essential Support is Provided in Each Subscription SKU. Technical Account Manager (TAM) MSRP Pricing is $60K. TAMs are available for DLP, SEP, EDR, SEE.
Other costs, if any, (describe what these other costs are)*:	N/A

PROFESSIONAL SERVICES

Provide all inclusive (including travel costs) quoted hourly rates for Professional Services.

ROLE	DESCRIPTION OF RESPONSIBILITIES	HOURLY RATE
Solutions Enablement, Project Management	CON-SOL-TECH-EXPERT- HOURLY-EXP, Solutions Enablement and Project Management Oversight, week- day, Hourly, Expenses Included,	MSRP $360/HR

CYLANCE

SHI (Cylance) Price List

COSTS ITEMS	YEAR 1	YEAR 2	YEAR 3
Cloud Subscription/ Licensing Fee for *Cylance Protect + Optics*	$7.84 per device for 65k devices	$7.84 per device for 65k devices	$7.84 per device for 65k devices
Customization required/proposed addressing specification for 65,000 devices	ThreatZero Foundational Implementation with Optics Deep Configuration in year-1 = $212,800		
Additional modules required or proposed addressing specifications			
Technical and user documentation			
Installation/conversion/ Integration/Transition Costs			
Training including training materials			
Maintenance costs, to include, per year			
Technical support/customer service, per year			
Other costs, if any, *(describe what these other costs are)**		*Optional - ThreatZero Assurance Quarterly engagement $67,200	*Optional - ThreatZero Assurance Quarterly engagements $67,2000
Total	$722,400	$576,800	$576,800

PROFESSIONAL SERVICES

ROLE	DESCRIPTION OF RESPONSIBILITIE

*No Services outlined above are hourly-based.

<u>SOPHOS</u>

SHI (Sophos) Price List

Cloud Subscription/Licensing Fee					
COSTS ITEMS		YR 1	YR 2	YR 3	
SKU	CEAM1GSCU	$4.90	$4.90	$4.90	

Central Endpoint Protection

Good

*Includes: Endpoint Agent: (Windows/macOS) Anti-malware, Live Protection, Web Security, Web Control, Malware Removal, Peripheral Control, Application Control, Synchronized Security Heartbeat (Windows only) Behaviour Analysis/HIPS, Data Loss Prevention, Download Reputation, Malicious Traffic Detection.

Sophos for Virtual Environments, Light Agent off-board scanning: (Windows Desktop VMs) Anti-malware, Live Protection, Malware Removal

COSTS ITEMS		YR 1	YR 2	YR 3	
SKU	CSTK1GSAA	$20.94	$20.94	$20.94	

Central Server Protection New/Renewal-Good

Good

Windows Server Agent: Anti-malware, Live Protection, Malicious Traffic Detection, Behaviour Analysis/HIPS, File Integrity Monitoring, Web Security, Download Reputation, Web Control, Peripheral Control, Application Control, Data Loss Prevention, Windows Firewall Control, Synchronized Security, Malware Removal, Automatic Scanning Exclusions, AWS/Azure Cloud Workload Discovery

Linux Server Agent: Anti-malware, Live Protection, Malicious Traffic Detection, Synchronized Security, AWS/Azure Cloud Workload Discovery

COSTS ITEMS		YR 1	YR 2	YR 3	
SKU	CIXM1GSCU	$8.88	$8.88	$8.88	

Central Intercept X with Endpoint Advanced New/Renewal

Better

Includes: Endpoint Agent: (Windows/macOS) Anti-malware, Live Protection, Web Security, Web Control, Malware Removal, Peripheral Control, Application Control, Synchronized Security Heartbeat (Windows only) Behaviour Analysis/HIPS, Data Loss Prevention, Download Reputation, Malicious Traffic Detection, Exploit Prevention, Cryptoguard Anti-Ransomware, Sophos Clean, Root Cause Analysis.

Sophos for Virtual Environments, Light Agent off-board scanning: (Windows Desktop VMs) Anti-malware, Live Protection, Malware Removal

COSTS ITEMS		YR 1	YR 2	YR 3	
SKU	CSAK1GSAA	$33.52	$33.52	$33.52	

Central Intercept X Advanced for Server New/Renewal

SHI (Sophos) Price List (Continued)

Better

*Windows Server Agent- Deep Learning Anti-malware, Exploit Prevention, Active Adversary Protection, CryptoGuard and WipeGuard Anti-Ransomware, Root Cause Analysis, Application Whitelisting [Server Lockdown], Live Protection, Malicious Traffic Detection, Behaviour Analysis/HIPS, File Integrity Monitoring, Web Security, Download Reputation, Web Control, Peripheral Control, Application Control, Data Loss Prevention, Windows Firewall Control, Synchronized Security, Sophos Clean Malware Removal, Automatic Scanning Exclusions, AWS/Azure Cloud Workload Discovery

Linux Server Agent- Anti-malware, Live Protection, Malicious Traffic Detection, Synchronized Security, AWS/Azure Cloud Workload Discovery

	COSTS ITEMS	YR 1	YR 2	YR 3	
SKU	CAEM1GSCU	$18.01	$18.01	$18.01	

Central Intercept X Advanced with EDR New/Renewal

Best

*Includes: Endpoint Agent: (Windows/macOS) Anti-malware, Live Protection, Web Security, Web Control, Malware Removal, Peripheral Control, Application Control, Synchronized Security Heartbeat (Windows only) Behaviour Analysis/HIPS, Data Loss Prevention, Download Reputation, Malicious Traffic Detection, Exploit Prevention (Windows only), Cryptoguard Anti-Ransomware, Sophos Clean, Threat Cases. Endpoint detection and response (Windows only) including threat searches, SophosLabs threat intelligence, on-demand isolation, clean and block, and malware analysis.

Sophos for Virtual Environments, Light Agent off-board scanning: (Windows Desktop VMs) Anti-malware, Live Protection, Malware Removal

	COSTS ITEMS	YR 1	YR 2	YR 3	
SKU	CSIK1GSAA	$52.90	$52.90	$52.90	

Central Intercept X Advanced for Server with EDR New/Renewal

Best

*Windows Server Agent- Deep Learning Anti-malware, Exploit Prevention, Active Adversary Protection, CryptoGuard and WipeGuard Anti-Ransomware, Root Cause Analysis, Application Whitelisting [Server Lockdown], Live Protection, Malicious Traffic Detection, Behaviour Analysis/HIPS, File Integrity Monitoring, Web Security, Download Reputation, Web Control, Peripheral Control, Application Control, Data Loss Prevention, Windows Firewall Control, Synchronized Security, Sophos Clean Malware Removal, Automatic Scanning Exclusions, AWS/Azure Cloud Workload Discovery

Linux Server Agent- Anti-malware, Live Protection, Malicious Traffic Detection, Synchronized Security, AWS/Azure Cloud Workload Discovery

	Customization required/proposed addressing specification				
	COSTS ITEMS	YR 1	YR 2	YR 3	
SKU	PCBZTCCAA	2 hour Basic	$458.53	$458.53	$458.53

SHI (Sophos) Price List (Continued)

| SKU | PCDZTCCAA | 8 hour Advanced | $1,834.12 | $1,834.12 | $1,834.12 | |
| SKU | PQCZTCCAA | QuickStart | $1,198.62 | $1,198.62 | $1,198.62 | |

Professional Services Central

*consultation, implementation, and configuration of our solutions

*All services are performed in US

Additional modules required or proposed addressing specifications

COSTS ITEMS		YR 1	YR 2	YR 3	
SKU	MUSM1GSON	$23.57	$23.57	$23.57	

Central MTR Standard Add-On (Endpoints)

Better

*Includes 24/7 Threat hunting, Adversarial Detections, Security Health Checks, Data Retention and activity reporting

*Must have Intercept X with EDR to add

COSTS ITEMS		YR 1	YR 2	YR 3	
SKU	MVSK1GTON	$22.07	$22.07	$22.07	

Central MTR Standard Add-On for Servers New/Renewal

Better

*Includes 24/7 Threat hunting, Adversarial Detections, Security Health Checks, Data Retention and activity reporting for Servers

*Must have Intercept X with EDR for Servers to add

COSTS ITEMS		YR 1	YR 2	YR 3	
SKU	MUAM1GSON	$55.94	$55.94	$55.94	

Central MTR Advanced Add-On (Endpoints)

Best

*Includes 24/7 Advanced Threat hunting, Adversarial Detections, Security Health Checks, Data Retention , enhanced telemetry, proactive posture improvement, dedicated incident response lead, direct call-in support, asset discovery and activity reporting

*Must have Intercept X with EDR to add

COSTS ITEMS		YR 1	YR 2	YR 3	
SKU	MVAK1GTON	$52.40	$52.40	$52.40	

Central MTR Advanced Add-On for Servers New/Renewal

Best

SHI (Sophos) Price List (Continued)

*Includes 24/7 Advanced Threat hunting, Adversarial Detections, Security Health Checks, Data Retention , enhanced telemetry, proactive posture improvement, dedicated incident response lead, direct call-in support, asset discovery and activity reporting for Servers

*Must have Intercept X with EDR for Servers to add

COSTS ITEMS		YR 1	YR 2	YR 3	
SKU	CDEM1GSAA	$4.93	$4.93	$4.93	

Central Encryption CDE New/Renewal

*Includes: Management of Full Disk Encryption in Sophos Central. Supports BitLocker on Windows and FileVault on macOS. Self-help recovery with Sophos Central Self-Service portal

COSTS ITEMS		YR 1	YR 2	YR 3	
SKU	SEEM1GSAA	$14.88	$14.88	$14.88	

Safegaurd Enterprise Encryption SEE New/Renewal

*Includes: Application-based Encryption (Synchronized Encryption), SafeGuard Device Encryption, SafeGuard Data Exchange, SafeGuard Native Device Encryption, SafeGuard Encryption for File Shares, SafeGuard Encryption for Cloud Storage, SafeGuard File Encryption for Mac, SafeGuard Management Center

Technical and user documentation

NA

Installation/conversion/ Integration/Transition Costs

	COSTS ITEMS		YR 1	YR 2	YR 3	
SKU	PCBZTCCAA	2 hour Basic	$458.53	$458.53	$458.53	
SKU	PCDZTCCAA	8 hour Advanced	$1,834.12	$1,834.12	$1,834.12	
SKU	PQCZTCCAA	QuickStart	$1,198.62	$1,198.62	$1,198.62	

Professional Services Central

*consultation, implementation, and configuration of our solutions

*All services are performed in US

Training including training materials

	COSTS ITEMS		YR 1	YR 2	YR 3	
SKU	TC7ZTSSEN	E-Learning, Administrator, Single Trainee - Central	$603.33	$603.33	$603.33	

SHI (Sophos) Price List (Continued)

SKU	CC7ZTCCAA	Certified Administrator Classroom Training - Central	$1,206.66	$1,206.66	$1,206.66	

Professional Services Central

*Sophos customers can complete the "Administrator" training as self paced online training via the Sophos customer training portal. On purchasing one of these e-learning SKU's the customer will be automatically emailed a voucher code on the licence schedule document, which they can then use to access the training materials online. Further information on this process including a link to the customer training portal can be found here:

https://www.sophos.com/en-us/medialibrary/PDFs/training/Administrator-Quick-Reference-Guide.pdf?la=en

Maintenance costs, to include, per year

*Subscription based model per yr

Technical support/customer service, per year (included with purchase)

- 24x7 Multi-channel Support provided by Sophos
- Follow-the-sun delivery provides expert assistance when and where you need it
- Remote assistance support
- Automatic software downloads and updates

· Support SLAs found here: https://www.sophos.com/en-us/medialibrary/pdfs/support/sophos-support-services-guide.pdf

Other costs, if any,(describe what these other costs are)

NA

Total	YR 1	YR 2	YR 3	

MCAFEE

PRESIDIO (McAfee) Price List

Cost Items	Module	Part #	Description	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost
McAfee Pricing						
Cloud Subscription/License Fee		CWACDE-AB	MFE Cloud Workload Sec Adv P:1BZ[P+]	$270.00	$270.00	$270.00
		CWECDE-AB	MFE Cloud Workload Sec Essl P:1BZ[P+]	$120.00	$120.00	$120.00
		CWBCDE-AB	MFE Cloud Workload Sec Basic P:1BZ[P+]	$44.00	$44.00	$44.00
		MOVCKE-AT	MFE MOVE AV for Virtual Servers OS P:1BZ	$52.00	$52.00	$52.00
		CHSCKE-AB	MFE Change Control Servers P:1BZ [P+]	$370.00	$370.00	$370.00
		ACSCKE-AB	MFE App Control Servers P:1BZ [P+]	$144.00	$144.00	$144.00
		MOVCDE-AA	MFE MOVE AV for Virtual DsktopsP:1BZ[P+]	$10.00	$10.00	$10.00
		MV1ECE-AA	MVISION Standard 1:1BZ	$15.00	$15.00	$15.00
		MV2ECE-AA	MVISION Plus 1:1BZ	$31.00	$31.00	$31.00
		MV3ECE-AA	MVISION Mobile Advanced 1:1BZ	$34.00	$34.00	$34.00
		MV4ECE-AA	MVISION EDR 1:1 BZ 7 Day Storage	$21.00	$21.00	$21.00
		MV5ECE-AA	MVISION EDR Premium 1:1BZ 90DayStorage	$56.00	$56.00	$56.00
		AT1ECE-AB	MFE Adv Threat ATD-VM1008 1:1 BZ	$9,200.00	$9,200.00	$9,200.00
		CCDCKE-AA	MFE Change Control for PCs P:1BZ [P+]	$71.00	$71.00	$71.00
		ACDCKE-AA	MFE Application Control PCs P:1BZ [P+]	$26.00	$26.00	$26.00
		TIECDE-AA	MFE Threat Intel Exchange P:1 BZ [P+]	$5.00	$5.00	$5.00
Customization required/proposed addressed specifications	NA	NA	NA	$0.00	$0.00	$0.00
Additional Modules Required or proposed addressing specifications		C02ECE-AA	MVC ShadowIT 1:1 BZ	$13.25	$0.00	$0.00
		C45ECE-AA	MVC Adv Shadow Control 1:1 BZ	$6.75	$0.00	$0.00
		C14ECE-AA	MVC Box 1:1 BZ	$8.00	$0.00	$0.00
		C16ECE-AA	MVC Dropbox 1:1 BZ	$8.00	$0.00	$0.00
		C18ECE-AA	MVC Google Drive 1:1 BZ	$8.00	$0.00	$0.00
		C55ECE-AA	MVC SaaS Malw ADDON 1:1 BZ	$2.75	$0.00	$0.00
		C19ECE-AA	MVC CustomApps CiscoSpark 1:1 BZ	$5.50	$0.00	$0.00
		C41ECE-AA	MVC SaaS Pooled 1:1 BZ	$8.00	$0.00	$0.00
		C42ECE-AA	MVC IaaS Pooled 1:1 BZ	$4,000.00	$0.00	$0.00
		C43ECE-AA	MVC IaaS Pooled DLP 1:1 BZ	$2,225.00	$0.00	$0.00
		C56ECE-AA	MVC FEDDC ADDON 1:1 BZ	$2,000.00	$0.00	$0.00
Technical End User Documentation	NA	NA	NA	$0.00	$0.00	$0.00
Installation/conversion/Integration/Transition Costs		MD-SK-SHADIT-U	MVC ShadowIT PS Startkit10K+ Ppd	$14,000.00	$0.00	$0.00
		MSH-CUSTCON-DAYPP	MVC Pro Services Prepaid	$2,000.00	$0.00	$0.00
		MD-DEPLOY	Sol Svcs Deployment Consulting	$18,000.00	$0.00	$0.00
Technical Support/customer service, per year	Included in Annual Maintenance Cost	NA	Included in Annual Maintenance Cost	$0.00	$0.00	$0.00
Training, Including Training materials	OPTIONAL: Training vouchers are included with Technical Success Plan Support packages listed in the Other Costs section	NA	OPTIONAL: Training vouchers are included with Technical Success Plan Support packages listed in the Other Costs section	$0.00	$0.00	$0.00
Maintenance costs to include per year		CWAYFM-AB	MFE Cloud Workload Sec Adv 1YrBZ[P+]	$130.00	$130.00	$130.00
		CWEYFM-AB	MFE Cloud Workload Sec Essl 1YrBZ[P+]	$57.00	$57.00	$57.00
		CWBYFM-AB	MFE Cloud Workload Sec Basic 1YrBZ[P+]	$21.00	$21.00	$21.00
		MOVYCM-AT	MFE MOVE AV for Virtual Servers OS 1YrBZ	$21.00	$21.00	$21.00
		CHSYCM-AB	MFE Change Control Servers 1Yr BZ [P+]	$87.00	$87.00	$87.00
		ACSYCM-AB	MFE App Control Servers1YrBZ [P+]	$34.00	$34.00	$34.00
		MOVYFM-AA	MFE MOVE AV for Virtual Dsktops1YrBZ[P+]	$4.00	$4.00	$4.00
		CCDYCM-AA	MFE Change Control for PCs 1Yr BZ [P+]	$15.00	$15.00	$15.00
		ACDYCM-AA	MFE ApplicationControl PCs 1YrBZ [P+]	$6.00	$6.00	$6.00

Cost Items	Module	Part #	Description	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost
McAfee Pricing						
Other Costs		TIEYFM-AA	MFE Threat Intel Exchange 1Yr BZ [P+]	$2.00	$0.00	$0.00
	OPTIONAL: Technical Success Plan Support - Premier	PREMSUCCESS-AT	MFE Premier Success Plan 1yr Prepaid	$396,000.00	$396,000.00	$396,000.00
	OPTIONAL: Technical Success Plan Support - Enhanced	ENHSUCCESS-AT	MFE Enhanced Success Plan 1yr Prepaid	$98,000.00	$98,000.00	$98,000.00
	OPTIONAL: Technical Success Plan Support - Essential	ESNSUCCESS-AT	MFE Essential Success Plan 1yr Prepaid	$46,000.00	$46,000.00	$46,000.00

PROFESSIONAL SERVICES

Provide all inclusive (including travel costs) quoted hourly rates for Professional Services.

Role	Description of Responsibilities
Network Engineer	General Endpoint Deployment Implementation & Configuration Services
Senior Network Engineer	Advanced Security Deployment Implementation & Configuration Services
Consulting Engineer	Advanced Secrity Services Consulting & Implementation Services

Other Costs (if applicable)

SHI (McAfee) Price List

Product		Year 1	Year 2	Year 3
Cloud Subscription / Licensing Fee				
MFE Cloud Workload Sec Adv P:1BZ[P+]	Server Security	$ 306.67	$ 306.67	$ 306.67
MFE Cloud Workload Sec Essl P:1BZ[P+]	Server Security	$ 136.30	$ 136.30	$ 136.30
MFE Cloud Workload Sec Basic P:1BZ[P+]	Server Security	$ 50.11	$ 50.11	$ 50.11
MFE MOVE AV for Virtual Servers OS P:1BZ	Server Security	$ 59.48	$ 59.48	$ 59.48
MFE Change Control Servers P:1BZ [P+]	Server Security	$ 417.51	$ 417.51	$ 417.51
MFE App Control Servers P:1BZ [P+]	Server Security	$ 163.21	$ 163.21	$ 163.21
MFE MOVE AV for Virtual DsktopsP:1BZ[P+]	Endpoint Security	$ 10.87	$ 10.87	$ 10.87
MVISION Standard 1:1BZ	Endpoint Security	$ 17.44	$ 17.44	$ 17.44
MVISION Plus 1:1BZ	Endpoint Security	$ 35.59	$ 35.59	$ 35.59
MVISION Mobile Advanced 1:1BZ	Endpoint Security	$ 39.19	$ 39.19	$ 39.19
MVISION EDR 1:1 BZ 7 Day Storage	Endpoint Security	$ 23.78	$ 23.78	$ 23.78
MVISION EDR Premium 1:1BZ 90DayStorage	Endpoint Security	$ 63.99	$ 63.99	$ 63.99
MFE Adv Threat ATD-VM1008 1:1 BZ	Endpoint Security	$ 9,154.96	$ 9,154.96	$ 9,154.96
MFE Change Control for PCs P:1BZ [P+]	Endpoint Security	$ 80.83	$ 80.83	$ 80.83
MFE Application Control PCs P:1BZ [P+]	Endpoint Security	$ 29.52	$ 29.52	$ 29.52
MFE Threat Intel Exchange P:1 BZ [P+]	Endpoint Security	$ 5.76	$ 5.76	$ 5.76
Additional Modules required or proposed addressing specifications				

SHI (McAfee) Price List (Continued)

		$	$	$
MVC ShadowIT 1:1 BZ	Cloud Security	14.70	14.70	14.70
MVC Adv Shadow Control 1:1 BZ	Cloud Security	7.36	7.36	7.36
MVC Box 1:1 BZ	Cloud Security	8.82	8.82	8.82
MVC Dropbox 1:1 BZ	Cloud Security	8.82	8.82	8.82
MVC Google Drive 1:1 BZ	Cloud Security	8.82	8.82	8.82
MVC SaaS Malw ADDON 1:1 BZ	Cloud Security	2.94	2.94	2.94
MVC CustomApps CiscoSpark 1:1 BZ	Cloud Security	5.88	5.88	5.88
MVC SaaS Pooled 1:1 BZ	Cloud Security	8.82	8.82	8.82
MVC IaaS Pooled 1:1 BZ	Cloud Security	4,409.09	4,409.09	4,409.09
MVC IaaS Pooled DLP 1:1 BZ	Cloud Security	2,449.50	2,449.50	2,449.50
MVC FEDDC ADDON 1:1 BZ	Cloud Security	2,142.42	2,142.42	2,142.42

SHI (McAfee) Price List (Continued)

Installation/conversion/Integration/Transition Costs				
MVC ShadowIT PS Startkit10K+ Ppd	Support	$ 15,241.30	$ 15,241.30	$ 15,241.30
MVC Pro Services Prepaid	Support	$ 2,177.33	$ 2,177.33	$ 2,177.33
Sol Svcs Deployment Consulting	Installation	$ 19,247.61	$ 19,247.61	$ 19,247.61
Training including training materials				
MFE Premier Success Plan 1yr Prepaid	Technical Support	$ 393,280.02	$ 393,280.02	$ 393,280.02
MFE Enhanced Success Plan 1yr Prepaid	Technical Support	$ 97,979.80	$ 97,979.80	$ 97,979.80
MFE Essential Success Plan 1yr Prepaid	Technical Support	$ 45,805.56	$ 45,805.56	$ 45,805.56
Maintenance costs, to include, per year				
MFE Threat Intel Exchange 1Yr BZ [P+]	Endpoint Security	$ 2.49	$ 2.49	$ 2.49
MFE Change Control for PCs 1Yr BZ [P+]	Endpoint Security	$ 19.73	$ 19.73	$ 19.73
MFE ApplicationControl PCs 1YrBZ [P+]	Endpoint Security	$ 7.13	$ 7.13	$ 7.13
MFE MOVE AV for Virtual Dsktops1YrBZ[P+]	Endpoint Security	$ 4.94	$ 4.94	$ 4.94
MFE App Control Servers1YrBZ [P+]	Server Security	$ 38.88	$ 38.88	$ 38.88
MFE Change Control Servers 1Yr BZ [P+]	Server Security	$ 99.49	$ 99.49	$ 99.49
MFE MOVE AV for Virtual Servers OS 1YrBZ	Server Security	$ 27.06	$ 27.06	$ 27.06
MFE Cloud Workload Sec Basic 1YrBZ[P+]	Server Security	$ 24.06	$ 24.06	$ 24.06
MFE Cloud Workload Sec Essl 1YrBZ[P+]	Server Security	$ 65.43	$ 65.43	$ 65.43
MFE Cloud Workload Sec Adv 1YrBZ[P+]	Server Security	$ 147.19	$ 147.19	$ 147.19

Professional Services

Security Engineer - Responsible for performing configuration/deployment and verification and verification of the security platform. $285/hr

- SHI has right of refusal – we will have to mutually agree on the service request (work has to be mutually agreed upon)
- Hours have to be consumed at a minimum of daily increments
- SHI requires two weeks of notice prior to scheduling
- All services requests require full SOWs between SHI and Customer

Carahsoft (McAfee) Price List

LINE NO.	PART NO.	DESCRIPTION	PRICE		QTY	EXTENDED PRICE
1	CWACDE-AB-HI	MFE Cloud Workload Sec Adv P:1BZ[P+] McAfee Public Sector LLC. - CWACDE-AB-HI DAF: 4-9C45XJE	$385.51	OM	1	$385.51
2	CWECDE-AB-HI	MFE Cloud Workload Sec Essl P:1BZ[P+] McAfee Public Sector LLC. - CWECDE-AB-HI DAF: 4-9C45XJE	$171.33	OM	1	$171.33
3	CWBCDE-AB-HI	MFE Cloud Workload Sec Basic P:1BZ[P+] McAfee Public Sector LLC. - CWBCDE-AB-HI DAF: 4-9C45XJE	$62.99	OM	1	$62.99
4	MOVCKE-AT-AI	MFE MOVE AV for Virtual Servers OS P:1BZ McAfee Public Sector LLC. - MOVCKE-AT-AI DAF: 4-9C45XJE	$68.53	OM	1	$68.53
5	CHSCKE-AB-HI	MFE Change Control Servers P:1BZ [P+] McAfee Public Sector LLC. - CHSCKE-AB-HI DAF: 4-9C45XJE	$524.84	OM	1	$524.84
6	ACSCKE-AB-HI	MFE App Control Servers P:1BZ [P+] McAfee Public Sector LLC. - ACSCKE-AB-HI DAF: 4-9C45XJE	$205.17	OM	1	$205.17
7	MOVCDE-AA-HI	MFE MOVE AV for Virtual DsktopsP:1BZ[P+] McAfee Public Sector LLC. - MOVCDE-AA-HI DAF: 4-9C45XJE	$12.53	OM	5	$62.65
8	MV1ECE-AA-AI	MVISION Standard 1:1BZ McAfee Public Sector LLC. - MV1ECE-AA-AI DAF: 4-9C45XJE	$20.10	OM	5	$100.50
9	MV2ECE-AA-AI	MVISION Plus 1:1BZ McAfee Public Sector LLC. - MV2ECE-AA-AI DAF: 4-9C45XJE	$41.01	OM	5	$205.05

Carahsoft (McAfee) Price List (Continued)

LINE NO.	PART NO.	DESCRIPTION	PRICE	QTY	EXTENDED PRICE
10	MV3ECE-AA-AI	MVISION Mobile Advanced 1:1BZ McAfee Public Sector LLC. - MV3ECE-AA-AI DAF: 4-9C45XJE	$45.16 OM	5	$225.80
11	MV4ECE-AA-AI	MVISION EDR 1:1 BZ 7 Day Storage McAfee Public Sector LLC. - MV4ECE-AA-AI DAF: 4-9C45XJE	$27.41 OM	5	$137.05
12	MV5ECE-AA-AI	MVISION EDR Premium 1:1BZ 90DayStorage McAfee Public Sector LLC. - MV5ECE-AA-AI DAF: 4-9C45XJE	$73.72 OM	5	$368.60
13	AT1ECE-AB-AI	MFE Adv Threat ATD-VM1008 1:1 BZ McAfee Public Sector LLC. - AT1ECE-AB-AI DAF: 4-9C45XJE	$10,549.37 OM	1	$10,549.37
14	CCDCKE-AA-HI	MFE Change Control for PCs P:1BZ [P+] McAfee Public Sector LLC. - CCDCKE-AA-HI DAF: 4-9C45XJE	$93.14 OM	1	$93.14
15	ACDCKE-AA-HI	MFE Application Control PCs P:1BZ [P+] McAfee Public Sector LLC. - ACDCKE-AA-HI DAF: 4-9C45XJE	$34.01 OM	1	$34.01
16	TIECDE-AA-HI	MFE Threat Intel Exchange P:1 BZ [P+] McAfee Public Sector LLC. - TIECDE-AA-HI DAF: 4-9C45XJE	$6.63 OM	5	$33.15
17	C02ECE-AA-AI	MFE Skyhigh ShadowIT 1:1 BZ McAfee Public Sector LLC. - C02ECE-AA-AI	$22.58 OM	1	$22.58
18	C45ECE-AA-AI	MVC Adv Shadow Control 1:1 BZ McAfee Public Sector LLC. - C45ECE-AA-AI DAF: 4-9C45XJE	$11.29 OM	1	$11.29
19	C14ECE-AA-AI	MFE Skyhigh Box 1:1 BZ McAfee Public Sector LLC. - C14ECE-AA-AI	$13.55 OM	1	$13.55
20	C16ECE-AA-AI	MFE Skyhigh Dropbox 1:1 BZ McAfee Public Sector LLC. - C16ECE-AA-AI	$13.55 OM	1	$13.55
21	C18ECE-AA-AI	MFE Skyhigh Google Drive 1:1 BZ McAfee Public Sector LLC. - C18ECE-AA-AI	$13.55 OM	1	$13.55
22	C55ECE-AA-AI+1	MVC SaaS Malw ADDON 1:1 BZ McAfee Public Sector LLC. - C55ECE-AA-AI DAF: 4-9C45XJE	$4.52 OM	1	$4.52
23	C19ECE-AA-AI	MFE Skyhigh CustomApps CiscoSpark 1:1 BZ McAfee Public Sector LLC. - C19ECE-AA-AI	$9.03 OM	1	$9.03
24	MD-SK-SHADIT-UI	MFE Skyhigh ShadowIT PS Startkit10K+ Ppd McAfee Public Sector LLC. - MD-SK-SHADIT-UI	$16,071.43 OM	1	$16,071.43
25	MSH-CUSTCON-DAYPPI	MFE Skyhigh Pro Services Prepaid McAfee Public Sector LLC. - MSH-CUSTCON-DAYPPI	$2,295.92 OM	1	$2,295.92
26	C41ECE-AA-AI	MFE Skyhigh SaaS Pooled 1:1 BZ McAfee Public Sector LLC. - C41ECE-AA-AI	$13.55 OM	1	$13.55
27	C42ECE-AA-AI	MFE Skyhigh IaaS Pooled 1:1 BZ McAfee Public Sector LLC. - C42ECE-AA-AI	$6,774.19 OM	1	$6,774.19
28	C43ECE-AA-AI	MFE Skyhigh IaaS Pooled DLP 1:1 BZ McAfee Public Sector LLC. - C43ECE-AA-AI	$3,763.44 OM	1	$3,763.44
29	C56ECE-AA-AI	MVC FEDDC ADDON 1:1 BZ McAfee Public Sector LLC. - C56ECE-AA-AI DAF: 4-9C45XJE	$2,727.00 OM	1	$2,727.00

Carahsoft (McAfee) Price List (Continued)

LINE NO.	PART NO.	DESCRIPTION	PRICE		QTY	EXTENDED PRICE
30	PREMSUCCESS-ATI	MFE Premier Success Plan Prepaid McAfee Public Sector LLC. - PREMSUCCESS-ATI DAF: 4-9C45XJE	$403,316.33	OM	1	$403,316.33
31	ENHSUCCESS-ATI	MFE Enhanced Success Plan Prepaid McAfee Public Sector LLC. - ENHSUCCESS-ATI DAF: 4-9C45XJE	$94,897.96	OM	1	$94,897.96
32	ESNSUCCESS-ATI	MFE Essential Success Plan Prepaid McAfee Public Sector LLC. - ESNSUCCESS-ATI DAF: 4-9C45XJE	$44,364.80	OM	1	$44,364.80
33	MD-DEPLOYI	Sol Svcs Deployment Consulting McAfee Public Sector LLC. - MD-DEPLOYI DAF: 4-9C45XJE	$17,499.61	OM	1	$17,499.61
34	TIEYFM-AA-HI	MFE Threat Intel Exchange 1Yr BZ [P+] McAfee Public Sector LLC. - TIEYFM-AA-HI DAF: 4-9C45XJE	$2.46	OM	1	$2.46
35	CCDYCM-AA-HI	MFE Change Control for PCs 1Yr BZ [P+] McAfee Public Sector LLC. - CCDYCM-AA-HI DAF: 4-9C45XJE	$18.90	OM	1	$18.90
36	ACDYCM-AA-HI	MFE ApplicationControl PCs 1YrBZ [P+] McAfee Public Sector LLC. - ACDYCM-AA-HI DAF: 4-9C45XJE	$6.84	OM	1	$6.84
37	MOVYFM-AA-HI	MFE MOVE AV for Virtual Dsktops1YrBZ[P+] McAfee Public Sector LLC. - MOVYFM-AA-HI DAF: 4-9C45XJE	$4.89	OM	1	$4.89
38	ACSYCM-AB-HI	MFE App Control Servers1YrBZ [P+] McAfee Public Sector LLC. - ACSYCM-AB-HI DAF: 4-9C45XJE	$41.60	OM	1	$41.60
39	CHSYCM-AB-HI	MFE Change Control Servers 1Yr BZ [P+] McAfee Public Sector LLC. - CHSYCM-AB-HI DAF: 4-9C45XJE	$106.44	OM	1	$106.44
40	MOVYCM-AT-AI	MFE MOVE AV for Virtual Servers OS 1YrBZ McAfee Public Sector LLC. - MOVYCM-AT-AI DAF: 4-9C45XJE	$26.73	OM	1	$26.73
41	CWBYFM-AB-HI	MFE Cloud Workload Sec Basic 1YrBZ[P+] McAfee Public Sector LLC. - CWBYFM-AB-HI DAF: 4-9C45XJE	$25.73	OM	1	$25.73
42	CWEYFM-AB-HI	MFE Cloud Workload Sec Essl 1YrBZ[P+] McAfee Public Sector LLC. - CWEYFM-AB-HI DAF: 4-9C45XJE	$70.00	OM	1	$70.00
43	CWAYFM-AB-HI	MFE Cloud Workload Sec Adv 1YrBZ[P+] McAfee Public Sector LLC. - CWAYFM-AB-HI DAF: 4-9C45XJE	$157.51	OM	1	$157.51

CROWDSTRIKE

DLT (CrowdStrike) Price List

COSTS ITEMS	YEAR 1	YEAR 2	YEAR 3
Cloud Subscription/ Licensing Fee	No worse than $4.75/endpoint/year	No worse than $4.75/endpoint/year	No worse than $4.75/endpoint/year
Customization required/proposed addressing specification	Included	Included	Included
Additional modules required or proposed addressing specifications	No worse than $11.55/endpoint /year	No worse than $11.55/endpoint /year	Up to a 5% increase
Technical and user documentation	Included	Included	Included
Installation/conversion/ Integration/Transition Costs	Included	Included	Included
Training including training materials	Included	Included	Included
Maintenance costs, to include, per year	12% of Net Application Total	12% of Net Application Total	12% of Net Application Total
Technical support/customer service, per year	Included in Maintenance Costs	Included in Maintenance Costs	Included in Maintenance Costs
Other costs, if any, *(describe what these other costs are)**	$0	$0	$0
Total	See further	Pricing	document

DLT (CrowdStrike) Price List (Continued)

Based on a minimum of 100 Users unless otherwise specified

	Year 1	Year 2	Year 3
Cloud Subscription/ Licensing Fee	No worse than $4.75/per endpoint/per year	No worse than $4.75/per endpoint/per year	No worse than $4.75/per endpoint/per year
Customization required/proposed addressing specification	Included	Included	Included
Additional modules required or proposed addressing specifications	No worse than $11.55/per endpoint/per year	No worse than $11.55/per endpoint/per year	No worse than $11.55/per endpoint/per year
Technical and user documentation	Included	Included	Included
Installation/conversion/ Integration/Transition Costs	Included	Included	Included
Training including training materials	Included	Included	Included
Maintenance costs, to include, per year	12% of Net Application Total	12% of Net Application Total	12% of Net Application Total
Technical support/customer service, per year	Included in Maintenance Costs	Included in Maintenance Costs	Included in Maintenance Costs
Other costs, if any, *(describe what these other costs are)**	$0	$0	$0

Total - All prices per year and include support

Anti Virus Only - No worse than	5.25/per endpoint/per year	
Additional Modules to Meet Specifications - No worse than	18.25/per endpoint/per year	
All CrowdStrike Modules Included - No worse than	35.75/per endpoint/per year	
100% CrowdStrike Managed Service - No worse than	$131.25/per endpoint/per year	Note for CrowdStrike Managed offering a minimum of 300 endpoints must be purchsed.

Notes

These numbers represent the highest cost amount per endpoint any entitiy purchasing off of this contract would have to pay to receive the particulatr solution noted

Both Reseller and CrowdStrike may offer better pricing discounts to any entity purchasing off of this contract than the prices outlined above but cannot offer pricing higher than the prices above for the specific solution

Training and traninig materials are included in the proposal but certification classes and instructor led courses are not included and would need to be priced separately

If this contract is extended for a 4th or 5th year, a price increase is possible up to but not exceeding 5%

SHI (CowdStrike) Price List

COST ITEMS (Based on a minimum of 100 Users unless otherwise specified)	Year 1	Year 2	Year 3		
Cloud Subscription / Licensing Fee	$ 5.63	$ 5.63	$ 5.63		
Customization Required / proposed addressing specification	Included				
Additional modules required or proposed addressing specifications	$19.44	$ 19.44	$ 19.44		
Technical and User Documentation	Included				
Installation / Conversion / Integration / Transition Costs	Included				
Training - Including Training Materials	Included				
Maintenance Costs, to include, per year	Included				
Technical Support / Customer Service, per year	Included				

Total - Pricing/Year with Support Included

All CrowdStrike Modules Included	$ 38.08	$ 38.08	$ 38.08		
100% CrowdStrike Managed Service (minimum of 300 endpoints must be purchased)	$ 126.12	$ 126.12	$126.12		

Notes

These numbers represent the highest cost amount per endpoint any entity purchasing off of this contract would have to pay to receive the particular solution noted. Both Reseller and CrowdStrike may offer better pricing discounts to any entity purchasing off of this contract than the prices outlined above but cannot offer pricing higher than the prices above for the specific solution. Training and training materials are included in the proposal but certification classes and instructor led courses are not included and would need to be priced separately.