NC Statewide IT Contract Number 208M – Endpoint Security Software

Bid / Solicitation Number ITS-004830 (400155)
Contract Award Type TERM: Use is Mandatory for Executive Branch State Agencies
Effective Dates 2010-August-16 through 2020-August-14
One (1) one (1) year renewal option
Administrator Kristen Burnette, State Purchase Administrator
NC DIT – Statewide IT Division – Strategic Sourcing
E-mail: kristen.burnette@nc.gov
Office: 919-754-6678

Scope

This contract is for Endpoint Security Software Products which includes Anti-Virus/Malware/Adware Components, Encryption Components, or a Full Endpoint Product Suite (both AV/Malware/Adware and Encryption) available from two manufacturers - McAfee and Symantec.

This is a MANDATORY Statewide Term Contract for the use of State Governmental Agencies and is a Convenience Contract, not mandatory, for the use of non-State Agencies. Non-state Agencies presently include the North Carolina University System and its member campuses, Instructional components of the Department of Public Instruction, Instructional components of the Department of Community Colleges, as well as Local (Municipal and County) Governments.

State Agencies with the need to acquire software licenses not covered by this contract are required to follow the established purchasing procedures of the Department of Information Technology (DIT).

Ordering and Vendor Contact Information

SHI International Corp. is the sole awarded reseller for both the McAfee and Symantec Software Solutions offered under this contract.

| Vendor | Send Orders To:  
|----------------|----------------------------------------------------------|
| SHI International Corp. (SHI)  
Formerly Software House International | SHI International Corp. (SHI) – HUB Vendor  
(State Contract 208M)  
290 Davidson Avenue  
Somerset, NJ 08873  
Fax: 800-211-7954 |
Local Primary Representatives for Govt. and Education
Ralph Parmenter (QUOTING)
carolinateam@shi.com
Phone: 800-211-0831
Fax: 800-211-7954

Carly Higginbotham (Outside Sales)
carly_higginbotham@shi.com
Phone: 919-219-7355

### Endpoint Security Software and Pricing (Prices are per licenses)

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Local Primary Representatives for Govt. and Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>SHI International Corp. (SHI)</td>
<td>Ralph Parmenter (QUOTING) <a href="mailto:carolinateam@shi.com">carolinateam@shi.com</a> Phone: 800-211-0831 Fax: 800-211-7954</td>
</tr>
<tr>
<td>Formerly Software House International</td>
<td>Carly Higginbotham (Outside Sales) <a href="mailto:carly_higginbotham@shi.com">carly_higginbotham@shi.com</a> Phone: 919-219-7355</td>
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#### McAfee

<table>
<thead>
<tr>
<th>Item</th>
<th>Qty</th>
<th>UOM</th>
<th>Description</th>
<th>Unit Cost</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>1</td>
<td>Each</td>
<td>Technical Support for Endpoint Protection – Advanced Suite (1 Node) Part # EPAYFM-AA-HI</td>
<td>$3.24</td>
<td>$3.24</td>
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<tr>
<td>2</td>
<td>1</td>
<td>Each</td>
<td>Technical Support for Complete Data Protection Advanced (1 Node or 1 VDI Server/Client) Part # CDAYFM-AA-HI</td>
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<td>$5.68</td>
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<tr>
<td>3</td>
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<td>Cloud Workload Security Advanced License including 1 Year Business Software Support (1 OS Instance Unit) Part # CWACDE-AB-HI</td>
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<tr>
<td>5</td>
<td>10001</td>
<td>Each</td>
<td>Complete Endpoint Threat Protection – License including 1 Year Gold Software Support (1 Node) Part # CTPCDE-AA-JI</td>
<td>$5.85</td>
<td>$58,505.85</td>
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<td>6</td>
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<td>Each</td>
<td>Complete Data Protection Advanced – License including 1 Year Gold Business Software Support (1 Node or 1 VDI Server/Client) Part # CDACDE-AA-HI</td>
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<td>Complete Endpoint Threat Protection - Upgrade License including 1 Year Gold Business Software Support (1 Node) Part # CTPCDE-DA-HI</td>
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<td>8</td>
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<td>Professional Services (Optional)</td>
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Symantec

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<th>Total</th>
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<tbody>
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<td>Each</td>
<td>Endpoint Protection - Maintenance Renewal - 1 year (1 Device) Part # SEP-RNW-AG-1-25</td>
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<td>Endpoint Encryption - Maintenance Renewal - 1 year (1 Device) Part # SEE-RNW-AG-1-25</td>
<td>$2.14</td>
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<td>1</td>
<td>Each</td>
<td>Endpoint Protection &amp; Endpoint Encryption Symantec Part # SEP-RNW-AG-1-25&amp; SEE-RNW-AG-1-25</td>
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<td>Professional Services (Optional)</td>
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<td>$250.00</td>
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**Abnormal Quantity**

Any requirement that exceeds $75,000 must be forwarded to the Statewide Procurement Office for approval. The Statewide IT Procurement Office, in consultation with the using Agency, may process the request in one or more of the following ways:

1. Purchase may be authorized at the current level of pricing with the current contract Vendor(s).
2. Additional discounts from the current level of pricing may be negotiated with the current contract Vendor(s).
3. A separate Invitation for Bids may be issued for the requirement.

**Transportation Charges**

FOB – Destination
Freight, handling and distribution charges shall be included in the total price of each item listed.

**Delivery**

The Vendor(s) will complete delivery within three (3) consecutive calendar days after receipt of a Purchase Order.

The end user also has the option of online delivery of just the software (no media) from the applicable manufacturer either [www.mcafee.com](http://www.mcafee.com) or [www.symantec.com](http://www.symantec.com). Downloads will be available within one business day after receipt of a Purchase Order. The Vendor will notify the end user via Telephone or E-Mail with instructions how to download the product online.

**Warranty**

The warranty provisions of the State of North Carolina McAfee Master License and Maintenance Agreement and the State of North Caroline Symantec Master License Agreement apply.

[State of NC McAfee Master License and Maintenance Agreement](#)
[State of NC Symantec Master License Agreement](#)

**Taxes**

Prices do not include North Carolina sales or use taxes.

**Value-Added Services**
Additional value-added services may be provided under this contract including implementation, training, support, and consulting services. Professional Services are available from SHI International Corporation at a rate of **$250 per hour** (including travel expenses). The terms and conditions of State Term Contract 208M shall govern any of the aforementioned Value-Added Services.

**Return of Merchandise**

There will be no restocking fee for software that is returned within thirty (30) days of delivery that has not been opened. Software returned beyond the 30 day period is subject to the manufacturer’s return policy and any applicable restocking fee.

**Amendments:**

- September 27, 2010 – McAfee product update for AV/Malware Component. Anti-Spyware Enterprise + Active Virus Scan replaced w/updated version – Total Protection for Endpoint Essential.
- April 5, 2011 – Updated McAfee Full Product Suite Pricing.
- August 15, 2014 – Exercised second one year renewal option.
- May 17, 2016 – Added Software House International per agency’s request.
- September 8, 2016 – Extended contract to expire on August 14, 2017
- October 10, 2017 – Extended contract to expire on August 14, 2018
- August 29, 2018 – Extended contract to expire on August 14, 2019 and changed pricing.
- August 13, 2019 - Extended contract to expire on August 14, 2020 and changed pricing model.