

# **MCAC Credentialing Subcommittee**

**March 26, 2018**

# **Welcome**

**Billy West, MCAC Representative**  
**Jean Holliday, DHHS Program Lead**

# Agenda

- Subcommittee Member Introductions 10 mins
- Subcommittee Charter 10 mins
- Logistics and Member Participation (included above)
- Meeting Schedule and Work Plan 10 mins
- Managed Care Overview 10 mins
- Centralized Credentialing Approach & Discussion (with break) 60 mins
- Public Comment 10 mins
- Next Steps 10 mins

# Subcommittee Member Introductions

- **Name**
- **Organization**
- **How will your experience benefit the MCAC Credentialing Subcommittee?**

# Charter

- Review and provide feedback on proposed centralized credentialing approach
- Give feedback that will assist with planning and preparing for Credentials Verification Organization (CVO) procurement
- Provide input on parameters for “quality concerns” regarding a PHP contracting decision
- Provide feedback on transitioning current Medicaid providers to the new verification process

# Logistics and Member Participation

- Meetings will be available in-person and by webcast/teleconference
- Meetings are open to the public
- Public will have time at the end of each meeting to comment
- Direct written comment to [Medicaid.Transformation@dhhs.nc.gov](mailto:Medicaid.Transformation@dhhs.nc.gov)

## MEMBERS:

Active participation during meetings will be key to informed input

Offer suggestions, information and perspective

Engage with other members

Ask questions

# Meeting Schedule and Work Plan

## Schedule

	<b>MEETING #1</b>	<b>MEETING #2</b>
<b>DATE</b>	Monday, March 26, 2018	Monday, April 9, 2018
<b>TIME</b>	10:30 am – 12:30 pm	10:30 am – 12:30 pm
<b>PLACE</b>	Dorothea Dix Campus Kirby Building, Room #297 1985 Umstead Drive Raleigh, NC	Dorothea Dix Campus Kirby Building, Room #297 1985 Umstead Drive Raleigh, NC

## Work Plan

	<b>MEETING #1</b>	<b>MEETING #2</b>
<b>TOPICS</b>	Subcommittee Charge	Quality Reviews by PHPs
	Orientation: Charter, Expectations, Logistics, Schedule	Transition of Currently Enrolled Providers to Centralized Process and Managed Care
	Managed Care Overview	Planning and Preparing for CVO Procurement
	Centralized Credentialing Approach	

# Medicaid Managed Care

## Vision

- High-quality care
- Population health improvement
- Provider engagement and support
- Sustainable program with predictable cost

## Goals

- Focus on integration of services for primary care, behavioral health, intellectual and developmental disorders, and substance use disorders
- Address social determinants of health (unmet social needs, such as employment, housing and food, and their effect on health)
- Support beneficiaries and providers during transition

**SL 2015-245, as amended, directed transition from fee-for-service to managed care for Medicaid and NC Health Choice programs**

# Medicaid Managed Care Already Exists in NC

## WHAT NORTH CAROLINA HAS NOW

### PRIMARY CARE CASE MANAGEMENT (CCNC)

- Primary care provider-based
- State pays additional fee to provide care management

### PACE

- Comprehensive, capitated
- 55 years old and older
- Available in certain areas, not currently statewide

### LME/MCOs (BEHAVIORAL HEALTH PREPAID HEALTH PLAN)

- Cover specific populations and specific services
- Provides care coordination for identified and priority groups

## WHAT MANAGED CARE WILL BRING

MCOs will take two forms:

- Commercial Plans
- Provider-led Entities

Participating MCOs will be responsible for coordinating all services (except services carved out) and will receive a capitated payment for each enrolled beneficiary.

# Medicaid Managed Care Background

- **Timing: Go live within 18 months of CMS approval**
- **Prepaid health plans (PHPs)**
  - 3 statewide contracts
  - Up to 12 regional contracts to PLEs in 6 regions
  - Beneficiary chooses plan that best fits situation, or will be auto-assigned according to assignment algorithm
  - At managed care launch, PHPs will offer standard plans with integrated physical, behavioral and pharmacy services (requires enabling legislation)
- **PHPs must accept any willing and able provider, including all essential providers (as defined in legislation); exceptions: quality, refusal to accept rates**
- **Rate floors for physicians**

# Overview of Centralized Verification Approach

To ease provider administrative burden, DHHS will implement a centralized credentialing & recredentialing process

- DHHS will procure, through a competitive bid process, a third-party, independent, primary contractor that will act as a CVO to coordinate necessary activities to support provider enrollment and verification
- Providers will use a single, electronic application to become a Medicaid-enrolled provider; providers will submit information once for enrollment in both Medicaid FFS and managed care
- CVO will be required to be certified by a nationally recognized accrediting organization
- CVO will collect and verify provider enrollment information and share information with PHPs
- PHPs will be required to accept verified information from CVO and will not be permitted to require additional credentialing information from a provider

# Overview of Centralized Verification Approach

- Providers will have to negotiate a contract directly with any PHPs with whom they want to contract
- Centralized credentialing process will provide a PHP with information necessary to make a quality determination about contracting with a provider that is consistent with each PHP's approved quality review policy
- Although all providers must be enrolled in Medicaid FFS to contract with a PHP, per 42 CFR 438.602(b), a provider who contracts with a PHP is not required to render services to FFS beneficiaries; likewise, enrollment in Medicaid FFS does not obligate a provider to participate in managed care
- Providers will have the right to appeal adverse enrollment decisions to DHHS and adverse contracting decisions to PHPs

# Centralized Credentialing Vision – Full Implementation

Ease provider burden by pursuing a centralized credentialing approach

## PHP Procurement and Contracting Requirements

### DHHS Process

Provider accesses a single, electronic application

Credentials verified through process compliant with federal and state requirements.

A single point-of-entry for providers to submit all credentialing information, for *all* Medicaid payers (FFS and PHPs)

Implemented by CVO/PDM that is certified by national accrediting organization (e.g., NCQA, URAC); can help ensure centralized credentialing processes are meaningful, rigorous and fair

### Plan Process

PHP Provider Network Quality Committee makes decision on provider application

Plan and provider negotiate contract for provider to be in plan's network

- Established and maintained by the PHP; reviews provider information and makes quality determinations
- Not permitted to request additional information from providers to be used in quality determinations
- Determinations will meet standards established by nationally recognized accrediting organization (e.g., NCQA, URAC)

PHP network development staff secures contracts with providers who have been credentialed and are enrolled in Medicaid

### Uniformity with Plan Discretion

- Providers submit information centrally and PHPs will be required to accept the information and verification from the CVO.
- PHPs will review the information and make a quality determination to determine if it will move to contracting with the provider.

### Appeals Rights

Providers will have access to two separate and distinct processes to appeal enrollment, quality, and contracting decisions:

1. **State Process:** Providers have the right to appeal to State on enrollment determinations.
2. **Plan Process:** Regardless of network status, providers have the right to appeal to PHPs on quality and contracting determinations.

# **Guidelines for PHP Quality Determinations (Contracting Decisions)**

## **DHHS guidelines:**

- **Each PHP will define, document and publish its policies for applying quality standards to make quality determinations**
- **Each PHP will ensure its quality standards:**
  - **Assess a provider's ability to deliver care**
  - **Include specific examples/thresholds for why a provider or type of provider would receive an adverse quality determination by the PHP (e.g., malpractice thresholds)**
  - **Describe the process by which standards are applied**
  - **Are not discriminatory**
- **PHPs will have discretion to make quality determinations, consistent with the written policy as approved by DHHS**

# PHP Provider Network Quality Committee

- PHPs will establish and maintain a Provider Network Quality Committee (PNQC) that makes quality determinations relating to providers
- PNQC will meet DHHS' requirements, including making quality determinations that meet the standards established by the accreditation organization; meet regularly to make quality determinations; and make quality determinations within the timeframes required by DHHS and CVO

## Timeframes

- DHHS proposed to require PHPs to complete quality determinations for 90% of providers within 30 calendar days and for 100% of providers within 45 calendar days
- PHPs will then provide written notices of quality determination to providers within 5 business days of PNQC's decision
- Overall, DHHS expects enrollment, credentialing and quality review process to take no more than 75 days

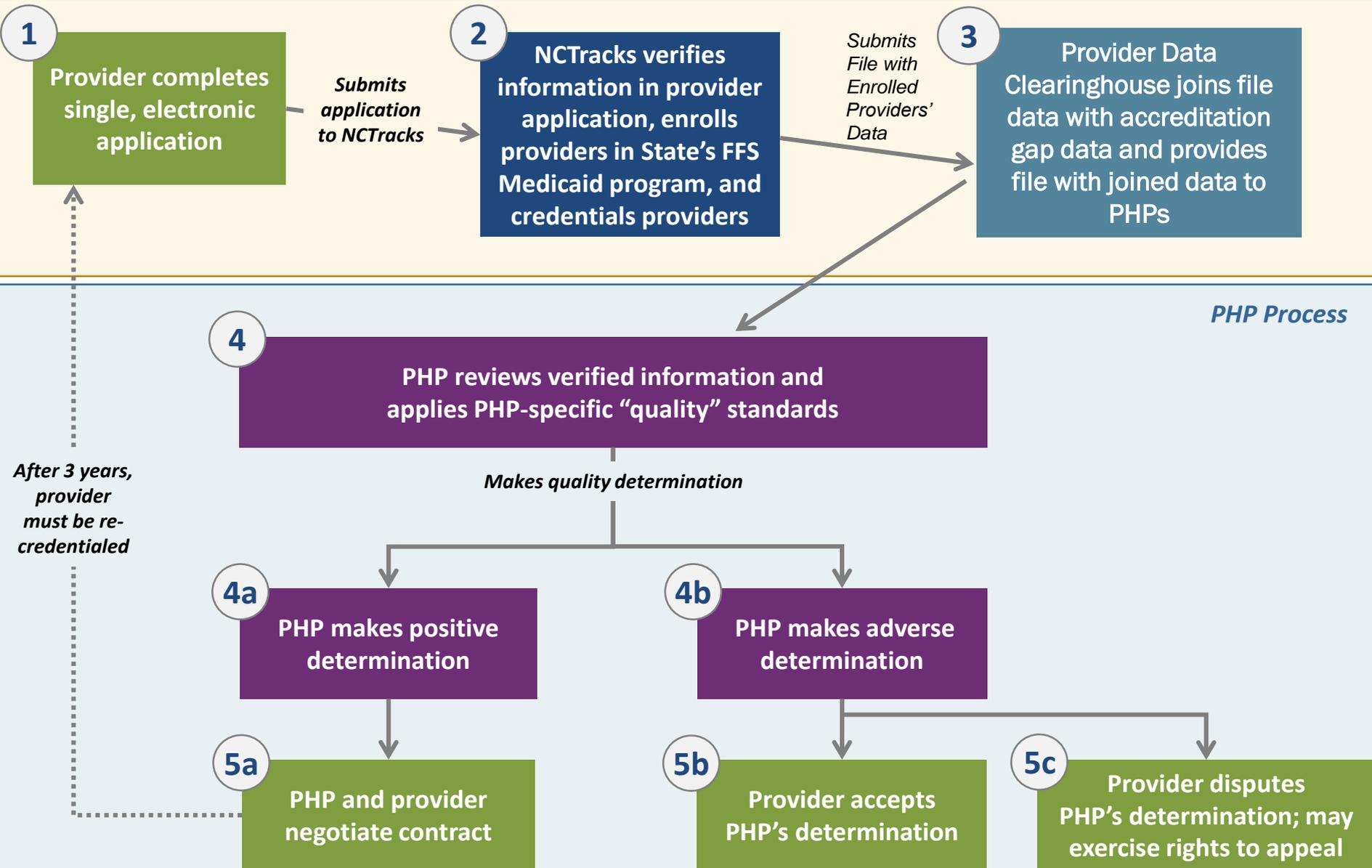
# Accrediting Credentialing

- To ensure that PHPs are held to consistent, current standards for quality, access and timeliness of care, PHPs will be required to attain accreditation from a nationally recognized accrediting body, such as the National Committee for Quality Assurance (NCQA) or Utilization Review Accreditation Commission (URAC), within first 3 years of operations
- DHHS will select a single accrediting body to ensure PHPs are held to a uniform standard, aligned with DHHS' quality goals and objectives
- As accrediting organizations establish standards for accredited plans, the centralized credentialing process must meet standards of accrediting organization to ensure that plans are able to meet that standard.

# Transition

- Because analysis has identified deficiencies in the current process as compared to an accredited credentialing process, and a full solution cannot be implemented for around 2 years, DHHS will establish a provider credentialing transition period.
- Providers will continue to enroll in Medicaid through NCTracks and will have their information verified using the current processes
- Enrolled providers' information will be joined with data from a procured national provider data clearinghouse that will fill deficiencies in data and processing to provide PHPs with required verified provider information necessary for an accredited credentialing process
- During transition, PHPs will access all required verified provider information from a file that joins the DHHS Medicaid enrolled provider data with data from the national provider data clearinghouse
- Providers will continue on current 5-year recredentialing timeline until transitioned to a 3-year period
- Transition period will run from when PHP RFP is awarded until CVO solution is fully operational

# Credentialing Straw Model at Transition



# Discussion

# Public Comment

# Next Steps

## Next Meeting

Monday, April 9

10:30 am – 12:30 pm

Kirby Building, Room 247

## Homework

Review DHHS Credentialing concept paper

([https://files.nc.gov/ncdhhs/documents/Credentialing\\_ConceptPaper\\_FINAL\\_20180320.pdf](https://files.nc.gov/ncdhhs/documents/Credentialing_ConceptPaper_FINAL_20180320.pdf)) and today's presentation, and be prepared to continue discussion

## Next Topics

Continued discussion; quality decisions by PHPs; considerations for CVO planning and procurement; transitioning of existing providers to centralized process