



# FEDERAL SURPLUS NEWSLETTER

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- GSA Expo  
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- Associate Member of  
the Year Nominations

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## From the President's Inkwell

2011 is shaping up to be a banner year for the Association. We continue to make significant gains in our ambitious and numerous goals. Our Associate Membership Program is at historic highs; Congressional support and assistance continues to field more interest and support for strengthening the Federal Surplus Donation Program; and, expansion of the Donation program rather than contraction appears to be a favorable trend for NASASP as is evident by President Obama's signing the Veteran's Act of 2010 into law, effectively allowing a new group of need-based donees to receive Federal Surplus. But make no mistake, we will always have to knock down and overcome obstacles that stand in the way of our Association's goals. We must go through the obstacles—around, or over them. Our growth as an Association is contingent on the hard work and dedication of every single person that stands united with NASASP beliefs. More importantly, our success as an Association can only be sustained by the participation, effort and will of our member states.

NASASP's continued struggle and pursuit of a stable screening and transportation mechanism to return excess equipment no longer needed by the war-fighters in Iraq is

progressing.

Transportation was suspended when GSA announced in the early winter they had no appropriation available to resolve the bill-

ing/payments of Iraq freight. So NASASP worked the phones and streets asking Congress to assist and encourage a swift resolution. In the interim, our Overseas Contractor, Randy Main, began identifying possibilities for shipping out of Kuwait, and no sooner had he identified transportation, GSA came back with a reprieve to reinstate the GSA billing/invoicing. Then, we subsequently learned that heavy container shipments sent last year were invoiced incorrectly. Alas, as with any high-risk investments, we rise and fall to market conditions. Despite the obstacles and setbacks, we will prevail. This Association's strength in clearing obstacles in our path lies not only in our perseverance, but in our ceaseless resolve to succeed.

(See President's Inkwell on back cover).



Curt Howard (IL), NASASP President



# ALABAMA DONATIONS

## Stephens Construction, Luverne Alabama

Stephens Construction, a Small Business Administration 8A contractor received this portable concrete plant from the Alabama SASP.

Stephens Construction is not new to the AL SASP, as they used a previously received property item (crane pictured) to set the portable concrete plant in place. This portable concrete plant was transferred to Stephens Construction for \$61,000; similar portable plants retail for over \$150,000. A portable concrete plant is designed for maximum portability, with minimal site preparation and fast setup. Receipt of this item by Stephens Construction allowed their business to capitalize on a previously used item with significant useful life remaining. This portable concrete plant will provide many years of use for Stephens Construction.



Portable Concrete Plant (above)  
Plant being set in place (far left, below)  
Crane used to set plant (lower right)

*“This portable concrete plant was transferred to Stephens Construction for \$61,000...”*



This portable concrete plant was of great significance for NASASP and the Alabama SASP as it was the first shipment ever received from Djubiti, Africa.





# INDIANA DONATIONS

## City of Winslow, Indiana



Portable Compressor

The City of Winslow , IN received a portable compressor (photo left) from the Indiana SASP. The compressor is nearly new as records showed only five hours on the books. The compressor was retrieved

from Barstow, CA. Similar compressors have retailed at over \$50,000.; cost to the City of Winslow, IN was \$6,812. The Indiana Department of Corrections received a twin compressor retrieved

from the same location in Barstow, CA, at the same cost. Both organization were able to obtain a nearly new item through their SASP which will provide them with the ability to stretch their budgets further.

## Zionsville Fire Department

*From Cities to Counties, Fire Departments to State Agencies, all find affordable and usable property at their SASP.*

The Zionsville Fire Department (ZFD) received this 230KW Generator (picture right) from the Indiana SASP. This generator was retrieved from Portsmouth, VA. In good working condition, ZFD will be equipped for an emergency affecting their area. The generator was transferred to ZFD for \$2,500; a true savings to the fire department.



230KW Generator received by ZFD, Zionsville, IN

## Henry County Highway Department

Henry County Highway Department received this 30-ton Crane (photo right) from the Indiana SASP. This acquisition from the Indiana SASP was retrieved from the Seal Beach Naval Sta-

tion in California. After replacing a few minor parts, the crane is in exceptional working condition. Previously the county was spending thousands of dollars annually to rent a similar

crane. Henry County invested \$1,500 in the acquisition of the crane and immediately began to see a return on their investment.



Crane received by HCHD



# INDIANA DONATIONS CONTINUED

## Indiana Department of Natural Resources Division of Forestry

The Indiana Department of Natural Resources (DNR) Division of Forestry received a number of heavy equipment items from the Indiana SASP. These items to include a dump truck, Case Scoop loader, John Deere Excavator, and a John Deere backhoe (not pictured).

Their acquisition of items such as the ones listed below display their fiscal responsibility to the citizenry of their state while still being able to supply their employees with the necessary equipment to serve the state.



Dump Truck, qty 2  
Cost to DNR: \$12,975 each



Case Scoop Loader with 1,309 hours  
Cost to DNR: \$15,729



John Deere Excavator  
Cost to DNR: \$20,032

## Indiana Department of Corrections



The Indiana Department of Corrections received a Rango Street Roller from the Indiana SASP. This street roller was transferred to the DOC for \$11,600.



# NEW YORK DONATIONS

## Town of Masonville, NY

Located in upstate New York, our small town of Masonville, with the help of New York State OGS, acquired a new Chevy pickup truck. The 1986 military truck with only 31 original miles had a service fee of \$1,000.00. Taxpayers in our town were very pleased and donated items like chrome rain gutters and the wheels.

We installed new batteries, a sun visor, and painted the truck at a cost of about \$1,500.00. So for a total of \$2,500.00 we have a truck that we use daily. We receive many positive comments on the truck. The surplus program has been a HUGE asset to our town.



Submission by Charles Smith, Highway Superintendent

## NASASP Visits Capitol Hill, Meets with Mississippi Congressmen Steve Palazzo and Gregg Harper

Recently representatives of NASASP visited Capitol Hill to meet with several members of Congress. Along with Mr. Joe Reed of the Mississippi SASP we were able to visit with Congressman Gregg Harper and Congressman Steve Palazzo, both representatives of the State of Mississippi. The principal topics of our visit were NASASP's efforts to secure property from Iraq and Afghanistan and bring it back for our local communities and to revisit the "For the Vets Act of 2010".



Mr. Scott Pepperman, NASASP Executive Director, Congressman Steve Palazzo, Mississippi, Mr. Joe Reed, Mississippi SASP, Mr. Randy Main, NASASP Overseas Program Facilitator (left to right)

The group discussed our current status and challenges to bring back property from Iraq and also through the Sierra Army Depot in California. Both members of Congress pledged their direct support and that of their staff to assist NASASP in doing whatever it takes to continue our efforts to assist the US Taxpayers. We also discussed amending the "For the Vets Act of 2010" that allows recognized Veteran's groups across the United States to apply for eligibility under the Federal Surplus Property Program. NASASP's position is the recently passed law is too restrictive and does not allow our Veterans to realize the full potential of the Program. NASASP is working on Capitol Hill to have the Act amended and create a separate category of donee for recognized Veteran's organizations. Both Congressman Harper and Congressman Palazzo pledged to do whatever they can to support our efforts to amend the Act



# OREGON DONATIONS

## Sunrise Enterprises of Roseburg, Inc., Douglas County, Oregon

Sunrise Enterprises of Roseburg, Inc, a non-profit, vocational rehabilitation organization, relies on the Oregon Federal Surplus Program to provide desperately needed equipment we would not be able to purchase otherwise. Sunrise Enterprises is the major recycler in Douglas County. Without our organization being in existence, thousands of tons of material would be added to the landfill each year. For instance, on average we process one ton of cardboard per day. Through our symbiotic relationship with Douglas County, we have been able to extend the life of the landfill, saved the county thousands of dollars, and at the same time provide employment to people with disabilities (all three of which are admirable achievements for our community). We are the largest employer of the disabled in our county.

Items we have purchased over the years from Federal surplus include: transportation vans, trucks,



pickups, and most recently a garbage truck and front end loader to increase efficiency and production. This loader has become a lifesaver to assist on our recycle line due to the overwhelming increase in our community's desire to recycle. We are literally overflowing with recycle product.

Without the state surplus discount, we could NEVER

have been able to afford this capital purchase. The loader cuts by one third



the amount of time needed to fill the "hopper" on our sort line as well as the amount of time needed to fill the baler intake. In addition other bin loading which was done completely by hand and took hours, now takes just a few minutes.

The garbage (compacting) truck we purchased this year has been a "God-send" for our cardboard recycling program. Formerly we sent out three box trucks with two employees each who had to hand-load material and return several times a day to unload (by hand). With the garbage truck dedicated to the cardboard routes, we can automatically load, compact, and unload in one day, what took **all three trucks** to do. The box trucks and employees now have more space for the other recyclable materials and increase their service to the community.

The vehicles and equipment we purchase from Federal Surplus saves tens of thousands of dollars (money we don't have). And, the savings assist us to provide more employment for people with disabilities.



# ASSOCIATE MEMBER OF THE YEAR NOMINATION

## Pearson County Group Homes, Inc., North Carolina

Pearson County Group Homes, Inc. (PCGH) has been a donee of the North Carolina Federal Surplus Property program for over 20 years. One of the services PCGH offers to the community is trade education.

Here are just a few of the items PCGH has received from Federal Surplus in recent years.

Providing service since 1975, PCGH, Inc. currently serves 75 individuals with a variety of disabilities. The acquisition of Federal surplus property has enabled this organization to do more with less.



Travel trailers acquired by PCGH are used for "cold camping" which enables those with disabilities a comfortable place to camp.



The munitions trailer (above) is used for a hayride trailer for individuals with disabilities. This trailer allows those who may not otherwise be able to partake in events the ability to participate.

Single axle trailer which was formerly used by the Army is now used by PCGH as a means of transporting generators to homes during times of emergency. (photo right)



### Winner of the NASASP Associate Member of the Year 2010!



# ASSOCIATE MEMBER OF THE YEAR NOMINATION

## Northcountry Cooperative Foundation, Minnesota

Northcountry Cooperative Foundation (NCF) is a 501 (c) non-profit organization created in 1999. The purpose of NFC is to provide affordable housing services as homelessness prevention to the low-income and needy. NFC also provides training, technical assistance and development services to cooperatives.

Here are just a few photos from NFC's Manufactured Housing Cooperative Conversion Program.



NCF has saved approximately \$975,000 by acquiring mobile homes through the Minnesota Federal Surplus program. These savings have allow NCF to expand their program to more of Minnesota's low income and needy.

**Don't forget to check us out on your favorite social media.  
NASASP can be found on Facebook and Twitter!**



# PROPERTY FROM THE WEST COAST

## Screening News

Screeners all over the United States and abroad have been diligently screening property for the Federal Surplus Property programs in your state. Following are a few photos of items recently screened and acquired from the west coast of the United States.



**Remember!** SASPs encourage Donees to place items on their want list. Adding an item your agency may need/want will aid our screeners when screening property worldwide and may result in a property item being retrieved and brought to your respective SASP.



# NATIONAL ASSOCIATION OF STATE AGENCIES FOR SURPLUS PROPERTY



[www.nasasp.org](http://www.nasasp.org)

*The National Association of State Agencies for Surplus Property (NASASP) is an organization to which its individual members subscribe to the principles set forth in their Code of Ethics. They maintain active leadership in establishing and promoting ways and means of acquiring and distributing equitably federal personal property to public agencies and other eligible entities. The members conduct education programs that lead to a better understanding of the public benefits derived from educational, health, local governmental, and other eligible utilization of such property. They cooperate with the federal government in developing, promoting, and maintaining standard practices throughout the nation in warehousing, distributing, accounting and transferring of available federal property. NASASP also assembles, analyzes, and disseminates information on the effective utilization of such property by eligible entities.*

## President’s Inkwell (cont.)

Yet despite the setbacks and struggles, we have tasted success. Thanks to the desire and dedication of the US Army, an idea that began last August has culminated into a huge win for our States and donees. A second screening opportunity of non-standard military equipment was made available to SASPs at the Sierra Army Depot, in Sierra, Nevada in February. Shipping containers of excess military equipment returned by the US Army for evaluation and future reutilization included items and equipment no longer deemed necessary for critical military missions. Items rejected for reuse by the US Army were made available to our States. Bobcats, generators, light sets, ATVs, and much more formerly used by our war-fighters in Iraq were allocated and returned to the taxpayers in many of our States. To date, nearly \$10 million dollars in excess equipment has been offered for donation from Sierra.

No one person could possibly hope to orchestrate the many complex projects now before this Association. As the saying goes, “many hands make light work!” The NASASP Overseas Committee has been by far the busiest Committee this past year. Chaired by Shane Bailey (ALSASP) along with our Overseas Contractor, Randy Main, these two meet by conference call—almost

weekly—with U.S. Department of Defense representative about the transportation, screening and billing issues surrounding this Iraq initiative. As President, I am immensely grateful to be able to count on the work hard and dedication of not only Shane and Randy, but others as well. The workload assigned to our Executive Director, Scott Pepperman, has edged closer nearly to a full-time job. His knowledge, experience and professional contributions are invaluable to this Association. Likewise, our Treasurer, Marilyn Trachsel (MOSASP) works hundreds of extra hours each year ensuring our financial obligations, taxes, reports, and so forth are complete. And since our last NASASP eNEWSletter, two State Directors accepted nominations to fill vacancies in the offices of Vice President and Secretary. Congratulations to V.P. Chris Barela (NMSASP) and Secretary Arthur Woods (ARSASP) who were both unanimously elected to their posts.

In our next eNEWSletter, we will report on success stories rising from the donation of Iraq equipment. In the meantime, be sure to visit our website for updates and look for us on Facebook.

*“Pro Bono Publico—For the Good of the Public”*

*Curt Howard, President (IL) NASASP, Inc.*