ATTACHMENT A-PRICING SUBMITTAL WORKBOOK **REVISED**

BID #201900401

WELDING EQUIPMENT & ACCESSORIES

Vendor: Southern Educational Systems

DO NOT ALTER WORKBOOK, ENTER VALUES ONLY

Manufacturer: ABB Robotics

Make Copies of this Pricing Submittal Workbook as necessary to portray each manufacturer products being offered.

WELDING EQUIPMENT	CATALOG ID	PRICE LIST NAME	PRICE LIST DATE	DISCOUNT % OFF MSRP LIST
Robotic Welding Equipment	ABB Robotics	ABB Robotics Price List	Jan-19	5%

Welding Accessories	N/A
Welding Parts	N/A
Estimated Delivery ARO	60-90 Days ARO
Guranteed Delivery ARO	90-120 Days ARO
Manaufacturer's Warranty	1 year
UL Certification Cost	$3,500
Installation (Where Applicable)	$1600/day
Volume Discount/Tier Pricing $50,000-$100,000K	%
Volume Discount/Tier Pricing $100,001-$200,000K	0.50%
Volume Discount/Tier Pricing $200,001K & Above	1%
Rebates	

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BID #201900401

WELDING EQUIPMENT & ACCESSORIES

Vendor: Southern Educational Systems

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Manufacturer: Greene Manufacturing, Inc.

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WELDING EQUIPMENT	CATALOG ID	PRICE LIST NAME	PRICE LIST DATE	DISCOUNT % OFF MSRP LIST
Welding Lab Equipment & Furniture	GMI	GMI Price List	Jan-19	50%

Welding Accessories	N/A
Welding Parts	N/A
Estimated Delivery ARO	60-90 Days ARO
Guranteed Delivery ARO	90-120 Days ARO
Manaufacturer's Warranty	Limited Lifetime
UL Certification Cost	$3,500
Installation (Where Applicable)	$1600/day
Volume Discount/Tier Pricing $50,000-$100,000K	%
Volume Discount/Tier Pricing $100,001-$200,000K	%
Volume Discount/Tier Pricing $200,001K & Above	%
Rebates	

ATTACHMENT A-PRICING SUBMITTAL WORKBOOK **REVISED**

BID #201900401

WELDING EQUIPMENT & ACCESSORIES

Vendor: Southern Educational Systems

DO NOT ALTER WORKBOOK, ENTER VALUES ONLY

Manufacturer: Intelli-ARC

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WELDING EQUIPMENT	CATALOG ID	PRICE LIST NAME	PRICE LIST DATE	DISCOUNT % OFF MSRP LIST
Welding Training Equipment	Intelli-ARC	Intelli-ARC Price List	Jan-19	5%

Welding Accessories	N/A
Welding Parts	N/A
Estimated Delivery ARO	60-90 Days ARO
Guranteed Delivery ARO	90-120 Days ARO
Manaufacturer's Warranty	1 year
UL Certification Cost	$3,500
Installation (Where Applicable)	$1600/day
Volume Discount/Tier Pricing $50,000-$100,000K	%
Volume Discount/Tier Pricing $100,001-$200,000K	%
Volume Discount/Tier Pricing $200,001K & Above	%
Rebates	

ATTACHMENT A-PRICING SUBMITTAL WORKBOOK **REVISED**

BID #201900401

WELDING EQUIPMENT & ACCESSORIES

Vendor: Southern Educational Systems

DO NOT ALTER WORKBOOK, ENTER VALUES ONLY

Manufacturer: Kuka Robotics

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WELDING EQUIPMENT	CATALOG ID	PRICE LIST NAME	PRICE LIST DATE	DISCOUNT % OFF MSRP LIST
Robotic Welding Equipment	Kuka Robotics	Kuka Robotics Price List	Jan-19	5%

Welding Accessories	N/A
Welding Parts	N/A
Estimated Delivery ARO	60-90 Days ARO
Guranteed Delivery ARO	90-120 Days ARO
Manaufacturer's Warranty	1 year
UL Certification Cost	$3,500
Installation (Where Applicable)	$1600/day
Volume Discount/Tier Pricing $50,000-$100,000K	%
Volume Discount/Tier Pricing $100,001-$200,000K	0.50%
Volume Discount/Tier Pricing $200,001K & Above	1%
Rebates	

ATTACHMENT A-PRICING SUBMITTAL WORKBOOK **REVISED**
BID #201900401
WELDING EQUIPMENT & ACCESSORIES

Vendor: Southern Educational Systems

DO NOT ALTER WORKBOOK, ENTER VALUES ONLY

Manufacturer: Yaskawa Motoman Robotics

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WELDING EQUIPMENT	CATALOG ID	PRICE LIST NAME	PRICE LIST DATE	DISCOUNT % OFF MSRP LIST
Robotic Welding Equipment	Yaskawa Robotics	Yaskawa Motoman Robotics Price List	Jan-19	5%

Welding Accessories	N/A
Welding Parts	N/A
Estimated Delivery ARO	60-90 Days ARO
Guranteed Delivery ARO	90-120 Days ARO
Manaufacturer's Warranty	1 year
UL Certification Cost	$3,500
Installation (Where Applicable)	$1600/day
Volume Discount/Tier Pricing $50,000-$100,000K	%
Volume Discount/Tier Pricing $100,001-$200,000K	0.50%
Volume Discount/Tier Pricing $200,001K & Above	1%
Rebates	