

State Term Contract 070A - Vehicles- Passenger, Truck, Van, SUV and Law Enforcement

Item #	Vehicle Type	Unit Price	Add, Deduct, or No Change	Amount for Add or Deduct	Vehicle Brand	Vehicle Model	Trim Level	Body Code	Order Code	Specification File Name	Awarded Vendor
1	Cab and Chassis, 8,600 LB. GVWR (2019)	\$ 22,381.00			FORD	F250	XL	F2A	600A	CC-8.6K	Piedmont Truck Center
	Extended Cab		Add	\$ 3,060.00	FORD	F250	XL	X2A	600A		
	Crew Cab		Add	\$ 4,333.00	FORD	F250	XL	W2A	600A		
	4WD		Add	\$ 3,222.00	FORD	F250	XL	F2B	600A		
	Diesel Engine 51-070G		Add	\$ 8,022.00	FORD	F250	XL	F2A	99T		
	Special Paint (Contract 070A, Section 6.17)		Add	\$ 774.00	FORD	F250	XL	F2A	XX		
	Discount on Option Spend	7%									
2	Cab and Chassis, 9,900 LB. GVWR (2019)	\$22,381.00			FORD	F250	XL	F2A	600A	CC-9.9K	Piedmont Truck Center
	Extended Cab		Add	\$ 3,065.00	FORD	F250	XL	X2A	600A		
	Crew Cab		Add	\$ 4,339.00	FORD	F250	XL	W2A	600A		
	4WD		Add	\$ 3,228.00	FORD	F250	XL	F2B	600A		
	Diesel Engine		Add	\$ 8,028.00	FORD	F250	XL	F2A	99T		
	Special Paint (Contract 070A, Section 6.17)		Add	\$ 774.00	FORD	F250	XL	F2A	XX		
	Discount on Option Spend	7%									
3	Cab and Chassis - Extended Cab, 11,000 LB GVWR (2019)	\$28,206.00			FORD	F350	XL	X3C	620A	CC-11.0K	Piedmont Truck Center
	Standard Cab		Deduct	\$ (1,383.00)	FORD	F350	XL	F3C	620A		
	Crew Cab		Add	\$ 2,484.00	FORD	F350	XL	W3C	620A		
	4WD		Add	\$ 3,231.00	FORD	F350	XL	X3D	620A		
	Diesel Engine		Add	\$ 8,032.00	FORD	F350	XL	X3C	99T		
	Special Paint (Contract 070A, Section 6.17)		Add	\$ 774.00	FORD	F350	XL	X3C	XX		
	Discount on Option Spend	7%									

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4	Cab and Chassis, 16,000 LB. GVWR (2019)	\$ 31,654.00			FORD	F450	XL	F4G	650A	CC-16.0-16.5K	Piedmont Truck Center
	Extended Cab		Add	\$ 3,334.00	FORD	F450	XL	X4G	650A		
	Crew Cab		Add	\$ 4,290.00	FORD	F450	XL	W4G	650A		
	4WD		Add	\$ 3,333.00	FORD	F450	XL	F4H	650A		
	Diesel Engine		Add	\$ 8,134.00	FORD	F450	XL	F4G	99T		
	Special Paint (Contract 070A, Section 6.17)		Add	\$ 774.00	FORD	F450	XL	F4G	XX		
	PTO Provision		Add	\$ 260.00	FORD	F450	XL	F4G	62R		
	Discount on Option Spend	7%									
5	Cab and Chassis, 19,500 LB. GVWR (2019)	\$ 33,385.00			FORD	F550	XL	F5G	660A	CC-19.5K	Piedmont Truck Center
	Extended Cab		Add	\$ 3,663.00	FORD	F550	XL	X5G	660A		
	Crew Cab		Add	\$ 4,635.00	FORD	F550	XL	W5G	660A		
	4WD		Add	\$ 3,335.00	FORD	F550	XL	F5H	660A		
	Diesel Engine 57-070G		Add	\$ 8,189.00	FORD	F550	XL	F5G	99T		
	Special Paint (Contract 070A, Section 6.17)		Add	\$ 774.00	FORD	F550	XL	F5G	XX		
	PTO Provision		Add	\$ 260.00	FORD	F550	XL	F5G	62R		
	Discount on Option Spend	7%									
6	Conventional Cab Truck, Diesel Engine, 25,500 LB. GVWR (2019)	\$ 54,206.49			FORD	F650	XL	F6D	600A	CC-25.5	Asheville Ford
	Gasoline Engine		Deduct	\$ 8,467.43	FORD	F650	XL	F6A	600A		
	Special Paint (Contract 070A, Section 6.17)		Add	\$ 699.00	FORD	F650	XL	VARIES BY STYLE	VARIES		
	PTO Provision		Add	\$ 770.00	FORD	F650	XL	VARIES BY STYLE	41A		
	Discount on Option Spend	8%									
7	Hi-Cube Van, 9,500 LB GVWR (2019)	\$ 24,537.00			FORD	E350 XL	E3F	780A		CC-9.5K-CMLCTWY	Capital Ford of Raleigh
	Discount on Option Spend	7%									

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8	Pickup Truck, 11,000 LB. GVWR, Crew Cab (2019)	\$ 28,700.00			FORD	F350	XL	W3A	610A	PU-HD	Piedmont Truck Center
	Standard Cab		Deduct	\$ (3,600.00)	FORD	F350	XL	F3A	610A		
	Extended Cab		Deduct	\$ (1,360.00)	FORD	F350	XL	X3A	610A		
	4WD		Add	\$ 3,612.00	FORD	F350	XL	W3B	610A		
	Diesel Engine		Add	\$ 8,189.00	FORD	F350	XL	W3A	99T		
	Special Paint (Contract 070A, Section 6.17)		Add	\$ 965.00	FORD	F350	XL	W3A	XX		
	Discount on Option Spend	7%									
9	Pickup Truck, 8,600 LB. GVWR (2019)	\$ 22,483.00			FORD	F250	XL	F2A	600A	PU-MD	Piedmont Truck Center
	Extended Cab 35.0-070G		Add	\$ 3,221.00	FORD	F250	XL	X2A	600A		
	Crew Cab 45.0-070G		Add	\$ 4,495.00	FORD	F250	XL	W2A	600A		
	4WD		Add	\$ 3,384.00	FORD	F250	XL	F2B	600A		
	Diesel Engine		Add	\$ 8,186.00	FORD	F250	XL	F2A	99T		
	Special Paint (Contract 070A, Section 6.17)		Add	\$ 965.00	FORD	F250	XL	F2A	XX		
	Discount on Option Spend	7%									
10	Crew Cab Pickup (LD) (2019)	\$ 25,933.00			FORD	F150	XL	W1C	100A	PU-LD	Capital Ford of Raleigh
	Standard Cab		Deduct	\$ 3,400.00	FORD	F150	XL	F1C	100A		
	Extended Cab		Deduct	\$ 2,110.00	FORD	F150	XL	X1C	100A		
	4WD		Add	\$ 3,334.00	FORD	F150	XL	F1E	100A		
	Special Paint (refer to IFB# 201500915, Section 6.17)		Add	\$ 570.00	FORD	F150	XL	XX	100A		
	Discount on Option Spend	7%									
11	Passenger Crossover, Front-Wheel Drive, 4-Cylinder (2018)	\$ 17,184.00			DODGE	JOURNEY	E5X9	JCDH49	22F	SUV-CM-AWD	Ilderton Dodge
	6-Cylinder 3.0-070G		Add	\$ 4,764.00	DODGE	JOURNEY	E5X9	JCDE49	28E		
	All Wheel Drive		Add	\$ 3,733.00	DODGE	JOURNEY	E5X9	JCEH49	28F		
	Discount on Option Spend	7%									
12	Midsize SUV, 4-Wheel-Drive (2018)	\$ 26,119.55			NISSAN	PATHFINDER 4X4	S			SUV-MD	Capital Nissan of Wilmington
	Discount on Option Spend	10%									

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13	Four-Door Sedan, Compact, Four Passenger, 4 Cylinder Gasoline Engine (2018)	\$ 16,230.00			FORD	FOCUS	SE	P3F	200A	SDN-CM	Capital Ford of Raleigh
	Discount on Option Spend	7%									
	FINAL ORDER DATE 1/5/2018--THEN PRODUCTION UNAVAILABLE UNTIL 01/2019--PLEASE CONTACT DEALER FOR AVAILABILITY AFTER 1/5/2018										
13	Four-Door Sedan, Compact, Four Passenger, 4 Cylinder Gasoline Engine (2018)	\$ 16,726.28			FORD	FOCUS	S	P3E	100A	SDN-CM	Asheville Ford
	Discount on Option Spend	8%									
	FINAL ORDER DATE 1/5/2018--THEN PRODUCTION UNAVAILABLE UNTIL 01/2019--PLEASE CONTACT DEALER FOR AVAILABILITY AFTER 1/5/2018										
14	Four-Door Sedan, Hatchback, Five Passenger, 4-Cylinder Engine/Electric Motor Hybrid (2018)	\$ 21,669.00			FORD	CMAX HYBRID	SE	P5A	200A	SDN-CM-HYBRD	Capital Ford of Raleigh
	Discount on Option Spend	7%									
15	Four Door Sedan, Five Passenger Mid-Size Vehicle, 4-Cylinder Gasoline Engine (2019)	\$17,674			FORD	FUSION	S	P0G	100A	SDN-MD	Capital Ford of Raleigh
	Discount on Option Spend	7%									
16	Cargo Van, 4-Cylinder Engine, High Roof (2018)	\$ 19,358.48			NISSAN	NV200	SV	67216	67216	VN-CM-HGHRF	Capital Nissan of Wilmington
	Discount on Option Spend	10%									
17	Eight-Passenger Wagon (2019)	\$26,246			FORD	TRANSIT WAGON	XL	K1Z	301A	VN-LD-PSNGR	Capital Ford of Raleigh
	Ten-Passenger Wagon		Add	\$ 1,100.00	FORD	TRANSIT WAGON	XL	K1Z	301A		
	High Roof		Add	\$ 1,404.00	FORD	TRANSIT WAGON	XL	K1C	301A		
	Discount on Option Spend	7%									
18	Cargo Van, 8,600 - 9,400 LB GVWR, Extended Body (2019)	\$ 27,401.00			FORD	TRANSIT 350	XL	W2Z	101A	VN-HD	Piedmont Truck Center
	Low Roof		No Charge	\$ -	FORD	TRANSIT 350	XL	W2Z	101A		
	Mid Roof		Add	\$ 1,207.00	FORD	TRANSIT 350	XL	W2C	101A		
	High Roof		Add	\$ 3,094.00	FORD	TRANSIT 350	XL	W2X	101A		
	Discount on Option Spend	7%									
19	Fifteen-Passenger Wagon (2019)	\$ 31,042.00			FORD	TRANSIT 350	XL	X2Z	301A	VN-HD-PSNGR	Piedmont Truck Center
	Twelve-Passenger Wagon 8.0-070G		Deduct	\$ 358.00	FORD	TRANSIT 350	XL	X2Z	301A		
	Discount on Option Spend	7%									

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20	Cargo Van, 6,200 - 8,600 LB GVWR (2019)	\$ 24,706.00			FORD	TRANSIT 250	XL	R1Z	101A	VN-MD	Capital Ford of Raleigh
	Low Roof		No Charge		FORD	TRANSIT 250	XL	R1Z	101A		
	Mid Roof		Add	\$ 563.00	FORD	TRANSIT 250	XL	R1C	101A		
	High Roof		Add	\$ 3,949.00	FORD	TRANSIT 250	XL	R1X	101A		
	Discount on Option Spend	7%									
21	Dodge Charger Police Pursuit Vehicle, V8 Hemi, All Wheel Drive (2018)	\$ 24,241.00			DODGE	CHARGER	C8X9	LDEE48	29A	SDN-FL-PL(Charger)	Ilderton Dodge
	V8 Rear Wheel Drive		Deduct	\$ 1,594.00	DODGE	CHARGER	C8X9	LDDE48	29A		
	V6 Rear Wheel Drive		Deduct	\$ 1,644.00	DODGE	CHARGER	C8X9	LDDE48	27A		
	Special Paint (refer to IFB# 201500915, Section 6.17)										
	Discount on Option Spend	7%									
22	Ford Police Interceptor Sedan, V6, Solid Color, All-Wheel Drive (2019) Final Order Date 09/15/2018	\$ 24,856.00			FORD	AWD SEDAN	POLICE	P2M	500A	SDN-FL-PL	Capital Ford of Raleigh
	Turbo-Charged		Add	\$ 2,899.00	FORD	AWD SEDAN	POLICE	P2M	500A		
	Front-Wheel Drive		Deduct	\$ 930.00	FORD	FWD SEDAN	POLICE	02L	500A		
	SSV - Front Wheel Drive		Deduct	\$ 399.00	FORD	FWD SEDAN	POLICE	P2L	501A		
	Discount on Option Spend	7%									
23	Ford Police Utility (2019) Final Order Date 09/15/2018	\$ 29,568.00			FORD	Police Interceptor Utility		K8A	500A	SUV-MD-PL	Capital Ford of Raleigh
	Turbo-Charged		Add	\$ 3,130.00	FORD	Police Interceptor Utility		K8A	500A		
	Discount on Option Spend	8%									
24	Chevrolet Tahoe PPV, 2-Wheel Drive (2019)	\$ 31,959.64			CHEVROLET	TAHOE PPV				SUV-FL-PL(Tahoe)	Capital Chevrolet
	4-Wheel Drive		Add	\$ 2,867.32							
	Special Paint		Add	\$ 225.00							
	Discount on Option Spend	6%									

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25	Full Size SUV with Increased Towing Capacity, 4-Wheel Drive (2019)	\$ 42,085.53			FORD	EXPEDITION	XL/SSV	K1G	102A/536	SUV-FL	Asheville Ford
	Standard Towing Capacity		Deduct	\$ 468.03	FORD	EXPEDITION	XL/SSV	K1G	102A		
	"Carry-All" Style SUV, 7,200 LB. GVWR		Deduct	\$ 3,065.98	FORD	EXPEDITION	XL/SSV	U1G	102A		
	"Carry-All" Style SUV, 6,500 LB. GVWR, 2-Wheel Drive		Deduct	\$ 5,202.25	FORD	EXPEDITION	XL/SSV	U1F	102A		
	Special Paint (refer to IFB# 201500915, Section 6.17)		Add	\$ 799.00	FORD	EXPEDITION	XL/SSV	Varies by style	Min order 25 units		
	Discount on Option Spend	8%									
26	Passenger Minivan, Front-Wheel Drive (2017)	\$ 22,093.00			DODGE	CARAVAN				VN-CM-HGHRF-PSNGR	Butler Chrysler
	Discount on Option Spend	7%									
27	Mobility Van, Wheelchair Transport, Raised Roof (2017)	\$ 43,554.00			FORD	TRANSIT	XL	K1CF	301A	VN-MD-MBLTY	Ilderton Dodge
	Discount on Option Spend	7%									
28	Compact Sedan, All Electric NO LONGER AVAILABLE IN NORTH CAROLINA				FORD	FOCUS 5 DR	ELECTRIC	P3R	500A	SDN-CM-ELEC	
	Discount on Option Spend										
29	Chevrolet Volt LT, Hybrid Electric Vehicle (2019)	\$ 29,842.00			CHEVROLET	VOLT	ELECTRIC	2LT	1RF68	SDN-VOLT	Capital Chevrolet
	Discount on Option Spend	6%									
30	Sedan, Administrator's (2019)	\$ 28,944.00			CHEVROLET	IMPALA	PREMIER	1GZ69	1GZ69	SDN-ADMIN	Capital Chevrolet
	Discount on Option Spend	6%									
31	Truck, Compact (2019)	\$ 23,412.00			CHEVROLET	COLORADO	WT	12M53	12M53	PU-CT	Capital Chevrolet of Raleigh
	4-Wheel Drive		Add	\$ 3,932.00	CHEVROLET	COLORADO	WT				
	Discount on Option Spend	6%									

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32	SUV, Heavy Duty (2018) - NO LONGER AVAILABLE ON CONTRACT	\$ 75,648.00			CHEVROLET	SUBURBAN	LS	CK35906	CK35906	SUV-HD	
	4-Wheel Drive		No Charge	\$ -	CHEVROLET	SUBURBAN	LS				
	Discount on Option Spend	7%									
33	Plug-In Electric (2019)	\$ 32,260.45			CHEVROLET	BOLT	LT	1FB48	1FB48	SDN-ELECTRIC	Capital Chevrolet of Raleigh
	Discount on Option Spend	6%									
34	Plug-In Electric (2018)	\$ 26,144.00			NISSAN	LEAF	S			SDN-ELECTRIC	Capital Nissan of Wilmington
	Discount on Option Spend	10%									
35	Truck, SSV Police (2018)	\$ 24,541.00			DODGE	RAM 1500SSV	25D	DS6T98	DS6T98	PU-SSV	Performance CDJR
	4-Wheel Drive		No Charge	\$ -	DODGE	RAM 1500SSV					
	Discount on Option Spend	7%									
36	Truck, SSV Police (2019)	\$ 25,765.54			CHEVROLET	SILVERADO	1WT	CC15543	CC15543	PU-SSV	Capital Chevrolet of Raleigh
	4-Wheel Drive		Add	\$ 2,867.00	CHEVROLET	SILVERADO					
	Discount on Option Spend	6%									
37	Sedan, Full Size (2018)	\$ 20,552.00			DODGE	CHARGER	SXT	LDDM48	29G	SDN-FULL	Ilderton Dodge
	8-Cylinder Engine		Add	\$ 5,715.00	DODGE	CHARGER					
	Discount on Option Spend	5%									

ELECTIRC PLUG-IN LEASE

	Vehicle Model	Monthly Lease Payment Open-Ended Lease		
		24 Months	36 Months	48 Months
	Chevrolet Bolt LT (1FB48)	\$ 1,470.00	\$ 1,020.00	\$ 795.00
	Chevrolet Bolt LT (1FB48) (if Delivered in 2017)	\$ 1,275.00	\$ 885.00	\$ 695.00
	Chevrolet Bolt LT (1FB48) (if Delivered in 2018 and \$7500 Federal Tax Credit still available)	\$ 1,295.00	\$ 899.00	\$ 705.00

pricing with no incentives

pricing with additional incentives and based on availability

pricing with additional incentives