



# Statewide Term Contract

## 070G – Utility, Transportation & Golf Vehicles, & Related Accessories, Equipment, Parts & Services

<b>Bid Number</b>	202000193												
<b>Contract Name</b>	Utility, Transportation & Golf Vehicles, & Related Accessories, Equipment, Parts & Services												
<b>Effective Dates</b>	April 14, 2020 through April 13, 2023												
<b>Awarded Vendor, Authorized Dealers and Contacts</b>	<p><b>Club Car, LLC</b> – <a href="#">Brandon Shaver</a> – (910) 315-4580 Cell</p> <p><b>Authorized Dealers</b></p> <p><b>Always Ready Golf Cars</b> – <a href="#">Dan McConell</a> – (910) 457-4497 4 Merchants Row Bald Head Island, NC 28461</p> <p><b>Brad’s Golf Cars, Inc.</b> – <a href="#">Brad Walsh</a> – (336) 595-2006 5515 Reidsville Road Belews Creek, NC 27009</p> <p>* <b>Cart Mart East</b> – <a href="#">Sandra Walker</a> – (844) 236-5498 1527-A Crescent Drive Augusta, GA 30909</p> <p><b>Carolina Golf Cars</b> – <a href="#">Brian Babcock</a> – (704) 631-9333 8740 Wilkinson Boulevard Charlotte, NC 28214</p> <p><b>Hickock Enterprises dba Appalachian Golf Cars</b> – <a href="#">Clark Hickock</a> – (828) 884-4661 18029 Rosman Highway Sapphire, NC 28774</p> <p>* <b>Note: Cart Mart East</b> is the vendor formerly known as B2BUV. B2BUV services Raleigh and some of the eastern NC commercial market via an outside sales rep and service team.</p>												
<b>Mandatory Contract</b>	This is a mandatory Statewide Term Contract for state agencies, departments, institutions, universities, community colleges, and non-mandatory entities including schools and local governments.												
<b>Contract Items and Pricing</b>	<p>Pricing is based on a discount off the Club Car LLC suggested list price (MSRP) as follows:</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;"><u>Product</u></th> <th style="text-align: right;"><u>Discount Off MSRP</u></th> </tr> </thead> <tbody> <tr> <td><b>Utility Vehicles (2wd Small Bed):</b></td> <td style="text-align: right;">15%</td> </tr> <tr> <td>    • Carryall 100</td> <td></td> </tr> <tr> <td><b>Utility Vehicles (2wd Med and Large Bed):</b></td> <td style="text-align: right;">20%</td> </tr> <tr> <td>    • Carryall 300, Carryall 500, Carryall 502,       Carryall 550, Carryall 700, Carryall 900</td> <td></td> </tr> <tr> <td><b>Utility Vehicles (4X4/AWD):</b></td> <td style="text-align: right;">15%</td> </tr> </tbody> </table>	<u>Product</u>	<u>Discount Off MSRP</u>	<b>Utility Vehicles (2wd Small Bed):</b>	15%	• Carryall 100		<b>Utility Vehicles (2wd Med and Large Bed):</b>	20%	• Carryall 300, Carryall 500, Carryall 502, Carryall 550, Carryall 700, Carryall 900		<b>Utility Vehicles (4X4/AWD):</b>	15%
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- Carryall 1500 2WD, Carryall 1500 AWD, Carryall 1500 IntelliTach, Carryall 1700 AWD

**Transportation Vehicles (Villager & Transporter):** 20%

- Transporter, Transporter XL, Transporter XLC
- Tempo 2 (P.O.V.), Tempo 2+2, Tempo 2+2 Lithium Ion
- Villager 2, Precedent i2 Villager 4, Villager 6, Villager 8, Precedent Stretch and Tempo Stretch

**Hospitality Vehicles:** 20%

- Cafe Express

**Fleet Golf Cars:** 35%

- Tempo 2 passenger, Precedent i2, Tempo 2 passenger Lithium Ion

**Autonomous Caddy Vehicle:** 5%

- Tempo Walk

**Truckster Non LSV:** 5%

- Club Car 411 Non-LSV

**Road Legal Low Speed Utility Vehicles (2wd Med and Large Bed):** 13%

- Carryall 510 LSV, Carryall 710 LSV,

**Road Legal Low Speed Transportation Vehicles:** 13%

- Villager 2 LSV, Villager 2+2 LSV

**Road Legal Truckster LSV:** 5%

- Club Car 411 LSV

**Service Parts** 20%

**Accessories and options for all vehicles except Truckster (Factory & Field) – Discounted separately from top level vehicle** 15%

**Custom Solution/SVP Parts for all vehicles except Truckster – Discounted separately from top level vehicle** 15%

Additional pricing details and the formal RFP documentation can be found at:  
<https://www.omniapartners.com/publicsector/contract/supplier-contracts/club-car-llc>

**Delivery Information / Transportation Charges**

The vendor will deliver FOB destination, prepay and add freight charges, if applicable. Standard freight rates apply based upon vehicle ordered through the vendor's dealer network and would be added as an additional line item on the invoice.

Carryall (100/300/500/502/510 LSV/550) /Cafe Express/Villager 4/Tempo 2+2/Villager 2+2 LSV		Carryall 700/710 LSV/Transporter/1 Villager 6/ XRT 850 SE/ Precedent Stretch		Villager 8		Carryall 1500		Carryall 1700/ Transporter XL series/Carryall 900		Tempo 2 pass/ Precedent 2 pass		Truckster LSV and Non LSV	
TL	LTL	TL	LTL	TL	LTL	TL	LTL	TL	LTL	TL	LTL	TL	LT L
\$238	\$317	\$286	\$384	\$361	\$489	\$371	\$503	\$592	\$813	\$150.50	\$203.50	\$895	\$1050

Vehicle Prepping

Vehicles are shipped from the manufacturing facility in Evans, GA to the local Club Car Authorized Dealer (selling agent) and require final assembly by the selling agent. What the selling agent will charge will be determined by the complexity of final assembly and the distance between their location and the customer.

Club Car will implement the following prepping/PDI fees for the basic vehicle configurations.

- Fleet Golf Cars: \$50 prepping fee
- Café Express: \$150 prepping fee
- Carryall 411, Truckster Vehicle: \$600 prepping fee

For all remaining Commercial Utility Vehicles (2wd & 4x4), Transportation, Low Speed Vehicles:

- \$450 prepping fee for basic vehicles to include canopy top & windshield installation
- \$800 prepping fee for vehicles with the standard basic cab assembly
- \$400 prepping fee for vehicles with the standard van box to be added in addition to the standard fees listed above if combined with a cab or canopy top/windshield.

Vehicles that have a higher level of complexity for final assembly charges will be completely determined by the selling agent. The selling agents are all independent businesses. Club Car cannot dictate to them what to charge beyond the base charge to install canopy tops, windshields, basic cabs, and basic van boxes. Additional costs for expedited deliveries may be added.

Final Delivery

Equipment will be delivered to various locations for each participating public agency. All deliveries shall be made Monday through Friday from 8:00 a.m. to 4:00 p.m. local time unless otherwise requested. Vendor is required to provide a minimum 24-hour notice prior to delivery, with the anticipated time of delivery and quantity to be delivered. Upon delivery, vendor will provide the following documentation to each participating public agency:

- Manufacturer Statement of Origin (MSO)
- All applicable warranty documents
- All applicable manuals per paragraph 5
- Delivery ticket with appropriate corresponding purchase order number

All Club Car vehicles are shipped from the manufacturing facility in Evans, GA to the local Club Car Authorized Dealer (selling agent) via Club Car Transportation for assembly, and

then require final delivery to the purchasing public entity by the selling agent. The following Dealer delivery fees are to be included in every quote and are on a per vehicle basis:

<b>Distance from Dealer to Final Destination Fee Schedule</b>	
<b>Round Trip Miles</b>	<b>Fee</b>
0-25	\$75
26-50	\$100
51-75	\$125
76-100	\$150
> 100	\$2/mile

<b>Return Policy</b>	Vendor will review returns on a case-by-case basis to extend the highest level of support.
<b>Restocking Fee</b>	Vendor will charge a 15% restocking fee.
<b>Order Placement</b>	The contract allows participating public agencies to issue purchase orders to Club Car LLC authorized dealers and distributors, as well as directly with Club Car LLC if required.
<b>Loaded into E-Procurement</b>	Yes. Catalog is loaded in <a href="#">E-Procurement</a> .
<b>E-Procurement Help Desk</b>	(888) 211-7440
<b>Contract Administrator</b>	<a href="#">Rich Reber</a> – (984) 236 - 0231
<b>Contract Addenda</b>	8/19/2020: Updated ordering information and contract administrator phone number