



## ATTACHMENT C: Pricing Submittal Workbook Instructions

### Instructions

The following instructions must be followed in completing the worksheet:

- 1) Enter Vendor name in space provided.
- 2) Vendor must enter Manufacturer's Name, Model Number, Unit Price & Extended Price for each bus configuration. "Configuration" means type of bus (school or activity), and passenger capacity, with air conditioning and CSRS seats, with the option for lift and flat floor and additional CSRS seats.
- 3) Additional Options shall be available at the following percentage discount off Manufacturer's Suggested Retail Price (MSRP). Vendor shall supply to the State a list of all options available for purchase indicating the manufacturer, model/part #, MSRP, NC Price at a minimum for each bus configuration. The list shall be supplied on a flash drive, CD ROM, or other electronic device. List below your discount for options.

Enter Percent Discount Off MSRP (Items 1-12)

Enter Percent Discount Off MSRP (Item 13)

## Type A School & Activity Bus Worksheet

Vendor:

White's International Trucks NOTE: All Lift Buses Include Flat Floor at No Charge

ITEM #	QTY.	UOM	DESCRIPTION	MANUFACTURER	MODEL	UNIT PRICE	EXTENDED PRICE
1	1	Each	School Bus, Small Configuration, Gasoline Engine, Passengers Max 14 + Driver	Collins	DH400 Chevy Gas	\$51,456.00	\$51,456.00
	1	Each	Add Lift	Ricon	S2005	\$5,205.00	\$5,205.00
	1	Each	Add Lift & Flat Floor	Ricon	S2005	\$0.00	\$0.00
	1	Each	Additional CSRS Seats (per seat)	HSM	39" 3PT ICS	\$347.00	\$347.00
				<b>Item 1 Total:</b>			<b>\$57,008.00</b>
2	1	Each	School Bus, Small Configuration, Diesel Engine, Passengers Max 14 + Driver	N/A	N/A	0	\$0.00
	1	Each	Add Lift	N/A	N/A	0	\$0.00
	1	Each	Add Lift & Flat Floor	N/A	N/A	0	\$0.00
	1	Each	Additional CSRS Seats (per seat)	N/A	N/A	0	\$0.00
				<b>Item 2 Total:</b>			<b>\$0.00</b>
3	1	Each	School Bus, Medium Configuration, Gasoline Engine, Passengers Max 18-25 + Driver	Collins	DH500 Chevy Gas	\$54,945.00	\$54,945.00
	1	Each	Add Lift	Ricon	S2005	\$5,227.00	\$5,227.00
	1	Each	Add Lift & Flat Floor	Ricon	S2005	\$0.00	\$0.00
	1	Each	Additional CSRS Seats (per seat)	HSM	39" 3PT ICS	\$347.00	\$347.00
				<b>Item 3 Total:</b>			<b>\$60,519.00</b>

1	Each	School Bus, Medium Configuration, Diesel Engine, Passengers Max 18-25 + Driver	N/A	N/A	\$0.00	\$0.00
1	Each	Add Lift	N/A	N/A	\$0.00	\$0.00
1	Each	Add Lift & Flat Floor	N/A	N/A	\$0.00	\$0.00
1	Each	Additional CSRS Seats (per seat)	N/A	N/A	\$0.00	\$0.00
<b>Item 4 Total: \$0.00</b>						
1	Each	School Bus, Large Configuration, Gasoline Engine, Passengers Max 26-30 + Driver	Collins	DH500 Chevy Gas	\$55,866.00	\$55,866.00
1	Each	Add Lift	Ricon	S2005	\$4,305.00	\$4,305.00
1	Each	Add Lift & Flat Floor	Ricon	S2005	\$0.00	\$0.00
1	Each	Additional CSRS Seats (per seat)	HSM	39" 3PT ICS	\$347.00	\$347.00
<b>Item 5 Total: \$60,518.00</b>						
1	Each	School Bus, Large Configuration, Diesel Engine, Passengers Max 26-30 + Driver	N/A	N/A	\$0.00	\$0.00
1	Each	Add Lift	N/A	N/A	\$0.00	\$0.00
1	Each	Add Lift & Flat Floor	N/A	N/A	\$0.00	\$0.00
1	Each	Additional CSRS Seats (per seat)	N/A	N/A	\$0.00	\$0.00
<b>Item 6 Total: \$0.00</b>						
28	Each	Activity Bus, Small Configuration, Gasoline Engine, Passengers Max 14+ Driver	Collins	DH400 Chevy Gas	\$50,729.00	\$1,420,412.00
1	Each	Add Lift	Ricon	S2005	\$6,222.00	\$6,222.00
1	Each	Add Lift & Flat Floor	Ricon	S2005	\$0.00	\$0.00
1	Each	Additional CSRS Seats (per seat)	HSM	39" 3PT ICS	\$347.00	\$347.00
<b>Item 7 Total: \$1,426,981.00</b>						

8	28	Each	Activity Bus, Small Configuration, Diesel Engine, Passengers Max 14+ Driver	N/A	N/A	\$0.00	\$0.00
	1	Each	Add Lift	N/A	N/A	\$0.00	\$0.00
	1	Each	Add Lift & Flat Floor	N/A	N/A	\$0.00	\$0.00
	1	Each	Additional CSRS Seats (per seat)	N/A	N/A	\$0.00	\$0.00
<b>Item 8 Total:</b>							<b>\$0.00</b>
9	1	Each	Activity Bus, Medium Configuration, Gasoline Engine, Passengers Max 18-25 + Driver	Collins	DH500 Chevy Gas	\$54,023.00	\$54,023.00
	1	Each	Add Lift	Ricon	S2005	\$5,403.00	\$5,403.00
	1	Each	Add Lift & Flat Floor	Ricon	S2005	\$0.00	\$0.00
	1	Each	Additional CSRS Seats (per seat)	HSM	39" 3PT ICS	\$347.00	\$347.00
<b>Item 9 Total:</b>							<b>\$59,773.00</b>
10	1	Each	Activity Bus, Medium Configuration, Diesel Engine, Passengers Max 18-25 + Driver	N/A	N/A	\$0.00	\$0.00
	1	Each	Add Lift	N/A	N/A	\$0.00	\$0.00
	1	Each	Add Lift & Flat Floor	N/A	N/A	\$0.00	\$0.00
	1	Each	Additional CSRS Seats (per seat)	N/A	N/A	\$0.00	\$0.00
<b>Item 10 Total:</b>							<b>\$0.00</b>
11	1	Each	Activity Bus, Large Configuration, Gasoline Engine, Passengers Max 26-30 + Driver	Collins	DH500 Chevy Gas	\$54,943.00	\$54,943.00
	1	Each	Add Lift	Ricon	S2005	\$4,482.00	\$4,482.00
	1	Each	Add Lift & Flat Floor	Ricon	S2005	\$0.00	\$0.00
	1	Each	Additional CSRS Seats (per seat)	HSM	39" 3PT ICS	\$347.00	\$347.00
<b>Item 11 Total:</b>							<b>\$59,772.00</b>

12	1	Each	Activity Bus, Large Configuration, Diesel Engine, Passengers Max 26-30 + Driver	N/A	N/A	\$0.00	\$0.00
	1	Each	Add Lift	N/A	N/A	\$0.00	\$0.00
	1	Each	Add Lift & Flat Floor	N/A	N/A	\$0.00	\$0.00
	1	Each	Additional CSRS Seats (per seat)	N/A	N/A	\$0.00	\$0.00
<b>Item 12 Total:</b>							<b>\$0.00</b>
<b>Grand Total (Items 1-12):</b>							<b>\$1,724,571.00</b>

**DHHS Only**

13	ITEM #	QTY.	UOM	DESCRIPTION	MANUFACTURER	MODEL	UNIT PRICE	EXTENDED PRICE
		3	Each	Activity Bus, Small Configuration, Gasoline Engine, Passengers Max 14 + Driver <b>DHHS ONLY</b>	Collins	DH400 Chevy Gas	\$53,004.00	\$159,012.00
		1	Each	Add Lift	Ricon	S2005	\$6,629.00	\$6,629.00
		1	Each	Add Lift & Flat Floor	Ricon	S2005	\$0.00	\$0.00
		1	Each	Additional CSRS Seats (per seat)	HSM	39" 3PT ICS	\$347.00	\$347.00
<b>Item 13 Total:</b>							<b>\$165,988.00</b>	
<b>Grand Total (Items 1-13):</b>							<b>\$1,890,559.00</b>	

<b>NC BID 201700084 Type - A Bus Additional Options</b>	<b>Add/Deduct</b>	<b>Pricing</b>	
<b>AM/FM/PA 4 speakers</b>	<b>Add</b>	<b>\$306</b>	
<b>Exterior storage box with batteries</b>	<b>Add</b>	<b>\$714</b>	
<b>Interior tubular aluminum parcel racks</b>	<b>Add</b>	<b>\$1,106</b>	
<b>Electric door</b>	<b>Add</b>	<b>\$611</b>	
<b>Vandal locks front and rear</b>	<b>Add</b>	<b>\$204</b>	
<b>Backup camera with interior mirror 6x 30</b>	<b>Deduct</b>	<b>\$715</b>	
<b>Child Checkmate</b>	<b>Add</b>	<b>\$220</b>	
<b>ACT Bulkhead Mounted 55K A/C system- skirt mounted</b>	<b>Add</b>	<b>\$2,636</b>	
<b>1 additional W/C placement with track seats and Sure Lok retractor tie downs</b>	<b>Add</b>	<b>\$445</b>	
<b>HSM 39" 3PT ICS</b>	<b>Add</b>	<b>\$347</b>	
<b>NOTE: Prices Already Include 15% Discount</b>			
<b>Any additional options just need to be requested.</b>			