



Statewide Term Contract 430A – Gases: Medical, Welding & Specialty

Bid Number	201600897																								
Contract Name	Gases: Medical, Welding & Specialty																								
Effective Dates	January 1, 2020 through December 31, 2020 with one (1) additional one-year option																								
Awarded Vendor(s), Contacts & Products Offered	<p>Airgas USA LLC – Greg Eccleston (704) 644-3218 – (704) 506-4049 Mobile</p> <p>Medical & Specialty: Breathing Air, Carbon Dioxide, Helium, Hydrogen, LIPPMTAC Zero Air, Medical Compressed Air, Nitrous Oxide, & Oxygen</p> <p>Arc3 Gases/Andy Oxy Company – Amanda Wrench (910) 980-6161 – (910) 892-3575 Fax</p> <p>Welding (Industrial/Commercial): Acetylene, Argon, Liquid Nitrogen, Oxygen & Propylene</p>																								
Contract Covers	This contract covers the state’s normal requirements for medical, welding (industrial/commercial), and specialty gases. This contract covers standard size rental tanks only.																								
Mandatory Contract	This is a mandatory Statewide Term Contract for state agencies, departments, institutions, universities and community colleges - unless exempted by North Carolina General Statute. Additionally, non-mandatory entities, including schools and local governments, that are allowed by general statute may use this contract.																								
Transportation Charges (FOB destination)	<p>All items are to be delivered FOB destination with all delivery/ transportation charges billed in accordance with the following rates:</p> <ul style="list-style-type: none"> • Initial Flat-Fee Delivery Charge: \$7.50 • Cylinder Delivery Charge: \$2.50/Cylinder • Maximum Total Delivery Charge (Including “a” and “b”): \$22.00 <p>Fuel surcharges are not allowed for any item under this contract.</p> <p>Vendors will complete delivery within three (3) business days after receipt of a purchase order. Vendors shall arrange satisfactory delivery schedules with the various NC agencies to assure an adequate supply of cylinder gas at all times.</p>																								
Cylinder Rental	<p>The cylinder rental for state accounts will be based on the daily cylinder rent fee. This rent fee will be applied to the actual number of cylinders in the possession of the state account on the last day of the month. This method of cylinder rental will charge the agency only for actual number of days they have the cylinders in their possession.</p> <table border="1" style="margin-left: auto; margin-right: auto; border-collapse: collapse; text-align: center;"> <thead> <tr> <th>Type</th> <th>Per Day</th> <th>Per Month</th> <th>Per Year</th> </tr> </thead> <tbody> <tr> <td>Welding Gases</td> <td>\$0.25</td> <td>\$8.00</td> <td>\$55.00</td> </tr> <tr> <td>Liquid Cylinders</td> <td>\$1.70</td> <td>\$55.00</td> <td>\$425.00</td> </tr> <tr> <td>Medical & Specialty Gas</td> <td></td> <td></td> <td></td> </tr> <tr> <td style="text-align: left;">Small</td> <td>\$0.15</td> <td>\$4.00</td> <td>\$40.00</td> </tr> <tr> <td style="text-align: left;">Medium/Large</td> <td>\$0.25</td> <td>\$8.00</td> <td>\$75.00</td> </tr> </tbody> </table>	Type	Per Day	Per Month	Per Year	Welding Gases	\$0.25	\$8.00	\$55.00	Liquid Cylinders	\$1.70	\$55.00	\$425.00	Medical & Specialty Gas				Small	\$0.15	\$4.00	\$40.00	Medium/Large	\$0.25	\$8.00	\$75.00
Type	Per Day	Per Month	Per Year																						
Welding Gases	\$0.25	\$8.00	\$55.00																						
Liquid Cylinders	\$1.70	\$55.00	\$425.00																						
Medical & Specialty Gas																									
Small	\$0.15	\$4.00	\$40.00																						
Medium/Large	\$0.25	\$8.00	\$75.00																						

Cylinder Inventory Management System	Vendors shall offer and provide a cylinder inventory system. If this service is determined to be unacceptable, the right is reserved to exempt an agency from this contract, and to bid the agency's requirements separately. The cylinder inventory system is available at no charge , upon request by any large user. Cylinders are the property of the Vendor, and state agencies shall return empty cylinders at Vendor's expense. Deposits payments for cylinders are not allowed.
Additional Cylinder Accessories	Vendors will offer a percentage discount off MSRP for cylinder accessories including regulators, valves, etc. Airgas USA LLC: 30.0% Arc3 Gases: 15.0%
Substitutions	Substitutions are not permitted without prior approval of the Division of Purchase & Contract.
Warranty	Vendors guarantee items offered to be free from any and all defects in material, packaging, and workmanship and agrees to replace defective items promptly at no charge to the state based on the manufacturer's standard warranty.
Taxes	Prices do not include North Carolina sales or use tax.
Loaded into E-Procurement	Yes. Ordering instructions and/or catalogs are loaded in E-Procurement .
E-Procurement Help Desk	(888) 211-7440
Contract Administrator	Bahaa Jizi – (919) 807-4520
Contract Addenda	1/4/2017: Airgas USA LLC E-Procurement Catalog Loaded
	1/18/2017: Airgas USA LLC E-Procurement Catalog Updated & Arc3 Gases E-Procurement Catalog Loaded
	1/26/2017: Arc3 Gases E-Procurement Catalog Updated
	5/2/2017: Airgas USA LLC E-Procurement Catalog Updated
	7/24/2017: Arc3 Gases E-Procurement Catalog Updated
	7/31/2017: Arc3 Gases Contact Update
	8/15/2017: Contract Administrator change to Jim Blue
	1/31/2018: Airgas Price Increase Effective 2/1/2018
	5/21/2018: Arc3 Gases Price Increase Becomes Effective
	6/19/2018: New Contact Information for Airgas
	7/5/2018: Contract Administrator Change to Bahaa Jizi
	4/25/2019: Arc3Gases 7% Price Increase for the following Gases: <ul style="list-style-type: none"> • Argon • Oxygen & Nitrogen • Carbon Dioxide (CO2)

	<ul style="list-style-type: none"> • Hydrogen • Acetylene & Other Fuel Gases • Specialty Gases
	12/17/2019: Contract extended to December 31, 2020
	4/5/2020: Price Adjustment Arc3Gases <ul style="list-style-type: none"> ▪ Argon 4.5% ▪ Oxygen & Nitrogen 4.5% ▪ Carbon Dioxide (CO2) 4.5% ▪ Hydrogen 4.5% ▪ Acetylene 10% ▪ Alternative Fuel Gases 4.5% ▪ Specialty Gases 4.5%