



Statewide Term Contract 785A Manikins, Accessories, Software & Services

Bid Number	201700825
Contract Name	Manikins, Accessories, Software & Services
Effective Dates	March 1, 2018 through February 28, 2021
Contract Covers	This contract covers the state's normal requirements for manikins including patient care and trainers, accessories, learning applications, training including BLS, education and consumables, support, maintenance and installation based on manufacturer.
Awarded Vendor(s), Manufacturers, Delivery, Authorized Distributors with Product Access, and Contacts	<p>CAE Healthcare, Inc. Grace Gagliano (941) 224-5679 30 Days Manufacturer: CAE Healthcare</p> <p>Gaumard Scientific Co., Inc. Gordon McKeown (305) 302-3389 42-56 Days Manufacturer: Gaumard</p> <p>Laerdal Medical Corporation Lina Demidio (845)-296-6574 30 Days Manufacturer: Laerdal</p> <p><u>Distributors</u></p> <p>Armstrong Medical Dominic Chillemi (224) 330-0184 <i>Product Access: SimPad, RA, MegaCode Manikins and Nursing Manikins</i></p> <p>Bound Tree Medical Randy Campbell / (919) 437-2860 / Southeast NC Mark Tornstrom / (980) 225-2022 / Western NC Jackie Likens / (919) 728-4596 / Northeast NC <i>Product Access: SimPad, RA, MegaCode Kid, MegaCode Kelly</i></p> <p>Enerspect Nicole Falsone (480) 310-6905 <i>Product Access: SimPad, RA, MegaCode Manikins</i></p> <p>Henry Schein EMS Steve Ray (803) 730-2094 <i>Product Access: SimPad, RA, MegaCode Manikins</i></p> <p>Moore Medical Christopher Szluk (336) 210-6030 <i>Product Access: SimPad, MegaCode Manikins and Nursing Manikins</i></p> <p>Moore Medical LLC Roger Cooper (336) 210-6030 (888) 272-6077 Manufacturers: Cardionics, Simulaids High Fidelity & Prestan</p>
Mandatory Contract	This is a mandatory Statewide Term Contract for state agencies, departments, institutions, universities and community colleges - unless exempted by North Carolina General Statute. Additionally, non-mandatory entities, including schools and local governments, that are allowed by general statute may use this contract.
Volume Discounts	Vendors will offer additional discounts off the MSRP for orders exceeding the following dollar thresholds:

	\$ Threshold	Vendor	Additional Discount
	\$100,000.00	CAE Healthcare	2.0%
		Laerdal Medical Corporation	2.0%
	\$250,000.00	CAE Healthcare	4.0%
		Laerdal Medical Corporation	3.0%
Transportation Charges (FOB destination)	The Vendor will deliver, FOB destination, as specified above after receipt of purchase order. If applicable, delivery of equipment shall not be considered to have occurred until installation has been completed.		
Taxes	Prices do not include North Carolina sales or use tax.		
Warranty	Manufacturer's standard warranty shall apply to the extent it exceeds minimum warranty requirements. Vendor warrants that all equipment furnished will be new and of good material and workmanship. The warranty will be for a minimum period of twelve (12) months or Manufacturer's standard warranty; whichever is greater, from date equipment is put into operation. Such warranty shall cover the cost of all defective parts replacement, labor, freight, and technician travel at no additional cost to the State.		
Maintenance Option	Following expiration of the above warranty, vendor, or third-party service provider listed above, shall maintain the system specifications and performance level in accordance with the manufacturer's published specifications. It shall include all parts, all remedial maintenance labor, and all travel and living expenses incurred. Coverage shall be from 8:00 AM to 5:00 PM, Monday through Friday, except State-recognized holidays, and shall include a minimum of two (2) preventive and safety maintenance inspections per year.		
Substitutions	Substitutions are not permitted without prior approval of the Division of Purchase & Contract.		
Loaded into E-Procurement	Partial; additional line-item catalogs will be loaded in E-Procurement .		
E-Procurement Help Desk	(888) 211-7440		
Contract Administrator	Bahaa Jizi – (919) 807-4520		
Contract Addenda	3/27/2018:	CAE Healthcare, Inc. E-Procurement Catalog Loaded	
	4/3/2018:	Gaumard Scientific Co., Inc. E-Procurement Catalog Loaded	
	4/16/2018:	Laerdal Medical Corporation E-Procurement Catalog Loaded	
	4/24/2018:	Partial Pocket Nurse Enterprises, Inc. E-Procurement Catalog Loaded	
	7/5/2018:	Contract Administrator Change to Bahaa Jizi	
	7/10/2018:	Moore Medical LLC E-Procurement Catalog Loaded.	
	8/30/2018:	Prestan Discontinued Items as listed below effective August 31, 2018: Prestan Discontinued Items 8.31.18	
	6/1/2019:	Southeastern Emergency Equipment removed from contract. Bound Tree Medical will assume the existing obligations of Southeastern Emergency Equipment under the contract moving forward.	
	1/2/2020:	Laerdal Medical 2020 NC State Contract Pricing.	