

**PERSONAL INCOME BY INDUSTRY**

For the Fiscal Years 2007-2016

*(Dollars in Thousands)*

|   | <b>2016</b>           | <b>2015</b>           | <b>2014</b>           | <b>2013</b>           | <b>2012</b>           |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Manufacturing.....                        | \$ 35,748,082         | \$ 34,700,645         | \$ 32,592,502         | \$ 31,234,909         | \$ 30,589,186         |
| Retail trade.....                         | 18,663,184            | 18,093,480            | 17,358,713            | 16,477,114            | 15,833,197            |
| Services.....                             | 110,226,900           | 105,747,273           | 100,096,189           | 93,338,231            | 91,290,925            |
| Agricultural, forestry, fishing, etc..... | 831,231               | 853,702               | 858,162               | 817,706               | 796,216               |
| Government.....                           | 57,897,123            | 56,365,314            | 54,052,982            | 54,151,306            | 54,184,250            |
| Construction.....                         | 18,195,560            | 16,738,056            | 15,404,914            | 14,226,748            | 13,575,698            |
| Wholesale trade.....                      | 16,328,031            | 15,960,456            | 15,201,322            | 14,147,694            | 13,654,182            |
| Transportation and warehousing.....       | 8,589,847             | 8,300,609             | 7,750,851             | 7,187,053             | 6,954,304             |
| Finance and insurance.....                | 18,694,074            | 18,010,823            | 17,548,578            | 18,148,291            | 25,565,897            |
| Mining.....                               | 222,715               | 184,143               | 169,115               | 194,576               | 211,473               |
| Utilities.....                            | 2,093,280             | 1,916,661             | 1,789,275             | 1,574,744             | 1,873,200             |
| Information.....                          | 7,843,583             | 7,548,487             | 7,060,028             | 6,221,431             | 5,981,946             |
| Real estate and rental and leasing.....   | 5,926,424             | 5,468,928             | 4,873,879             | 4,118,146             | 3,209,888             |
| Other.....                                | 127,378,774           | 125,346,260           | 118,229,536           | 110,302,787           | 112,480,187           |
| <b>Total.....</b>                         | <b>\$ 428,638,808</b> | <b>\$ 415,234,837</b> | <b>\$ 392,986,046</b> | <b>\$ 372,140,736</b> | <b>\$ 376,200,549</b> |
| Average Effective Rate (1):               |                       |                       |                       |                       |                       |
| Individual Income Tax.....                | 2.8%                  | 2.7%                  | 2.7%                  | 3%                    | 2.8%                  |

Source: United States Department of Commerce - Bureau of Economic Analysis (Data for 2017 &amp; 2018 is not available)

Table 6

| 2011                  | 2010                  | 2009                  | 2008                  | 2007                 |
|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|
| \$ 29,808,883         | \$ 29,276,737         | \$ 28,956,434         | \$ 32,455,030         | \$ 33,395,049        |
| 15,129,028            | 15,068,675            | 14,980,527            | 15,983,055            | 15,768,599           |
| 85,301,356            | 80,984,303            | 78,201,779            | 79,351,892            | 75,616,426           |
| 677,056               | 700,840               | 569,088               | 501,052               | 507,673              |
| 53,716,407            | 53,501,987            | 51,845,777            | 49,804,142            | 46,508,345           |
| 12,223,086            | 11,849,937            | 13,092,207            | 15,782,547            | 16,874,015           |
| 12,812,398            | 12,090,949            | 11,725,351            | 12,645,516            | 12,741,639           |
| 6,673,266             | 6,237,733             | 6,205,382             | 6,586,929             | 6,733,954            |
| 18,661,220            | 20,702,124            | 27,011,810            | 31,170,019            | 23,661,599           |
| 227,363               | 241,201               | 178,122               | 127,173               | (125,819)            |
| 2,203,682             | 2,314,562             | 2,139,219             | 2,669,326             | 1,764,366            |
| 5,677,247             | 5,531,156             | 5,937,302             | 6,521,452             | 6,413,987            |
| 1,988,530             | 1,896,208             | 2,466,637             | 4,684,304             | 3,569,441            |
| 106,909,997           | 97,333,583            | 95,359,802            | 93,705,371            | 84,939,760           |
| <u>\$ 352,009,519</u> | <u>\$ 337,729,995</u> | <u>\$ 338,669,437</u> | <u>\$ 351,987,808</u> | <u>\$328,369,034</u> |
| 2.8%                  | 2.8%                  | 2.6%                  | 3%                    | 3.3%                 |

(1) Average effective tax rate equals individual income tax revenues divided by personal income.